

# IRS Form 990 Information Return – Highlights

The ASU Foundation was incorporated in 1955 to meet the demands of Arizona's fastest-growing university. Arizona State University (ASU or University) is the largest public research university in the U.S. with more than 15,000 students receiving degrees each year and colleges, institutions and research centers that include six locations throughout the state and a physical presence on both coasts. For the second year in a row, *U.S. News and World Report* identified ASU as the #1 most innovative school in the country, ahead of both Stanford and MIT.

A university with this amount of energy and momentum requires an ever-increasing level of support. The mission of the ASU Foundation for A New American University (Foundation) is clear – to ensure the success of ASU.

Under the leadership of CEO R.F. "Rick" Shangraw Jr., the Foundation helps advance ASU by working closely with philanthropists, business partners, and others to engage them in the University's efforts to produce meaningful change.

The Foundation has organized its operations to focus on its business lines, which include philanthropy, technology transfer, assets, and investments. The Foundation's supporting services provide support to the Foundation business lines and University units through communications, legal, human resources, operations and services, strategic initiatives and outreach, and finance.

Philanthropy is the Foundation's primary activity. During the last 15-year period, alumni, parents, foundations, corporations and other individuals and organizations have committed \$2.09 billion in support of ASU's students, faculty, research, academics and facilities. The Foundation also develops entrepreneurial partnership opportunities for the benefit of the institution and manages a portfolio of income-producing, long-term investment and development properties. These, in addition to the endowment, comprise the Foundation's total assets, which have grown to over \$1 billion.

The Foundation was again recognized as a top-scoring nonprofit of the universities, graduate schools and technological institutes ranked by Charity Navigator, the country's largest and most-utilized evaluator of charities. For the fifth consecutive year, Charity Navigator awarded the Foundation its premier four-star rating, earning an overall score of 96.66 out of a possible 100 points.

The Foundation reports its gifts in a variety of ways to satisfy different reporting agencies or internal productivity measurements. One reporting method the Foundation uses is New Gifts and Commitments, which measures the productivity of the Foundation's fundraising efforts across all areas of the University and its affiliates. This method includes gifts, pledges, gifts-in-kind, bequests and more. The New Gifts and Commitments for the Foundation in 2016 was \$216 million, and \$207 million in 2015. Another method the Foundation uses to report gifts is a counting methodology developed by the Council for Aid to Education (CAE) which emphasizes

cash in the door counted for all supporting entities of ASU, in addition to the Foundation's gift receipts. These gift receipts were \$140 million in 2016, an increase from \$131 million in 2015.

Our Form 990 shows *direct public support* of \$120 million for fiscal year 2016. The accounting method used for this form more closely represents Generally Accepted Accounting Principles (GAAP), a full accrual accounting methodology, rather than the New Gifts and Commitments or the CAE counting methodologies. One of the main differences between the CAE method and the Form 990 and GAAP is the recognition of pledges. CAE counts the gift as the pledge payments are made, while GAAP and the Form 990 count the entire gift at the time the pledge promise is made.

The Foundation received \$19.8 million of expense reimbursement from ASU to provide development, fundraising, investment, marketing and technology transfer services for ASU in fiscal year 2016. The Foundation provided \$87.4 million to ASU for support of faculty, scholarships and programs.

Below are some general information items that are intended to aid the reader in understanding the information that is presented in the IRS Form 990. Like all information that must be presented using a prescribed format, the financial information of the Foundation has been grouped and aligned to meet the requirements and definitions of the IRS Form 990. It may not be the best format for presenting the Foundation's financial information in terms of understanding financial relationships, levels of materiality and priority, or providing the narrative information that gives a comprehensive view of the Foundation's financial and operational activities.

This Form 990 should be read in conjunction with the Foundation's audited financial statements, which can be found on our website (asufoundation.org).

Dates: The 2015 Form 990 return covers the fiscal year from July 1, 2015 to June 30, 2016.

General: IRS Form 990 is intended to disclose selected information about a tax exempt organization's financial, governance and operational activities. While most of the information presented closely aligns with GAAP, it will not depict the activities of the organization in exactly the same manner as the audited financial statements.

Revenue: The ASU Foundation recognizes *revenue* from many different sources for fiscal year ended June 30, 2016.

- \$120.1 million of *contributions* (shown on Part I, line 8).
- \$4.3 million of *other revenue* (line 11), the details of which can be seen on page 9 of the return, Part VIII, lines 6d and 11e.

#### Investment

Return:

The Foundation invests its endowment and other funds in global markets, which are subject to volatility. For fiscal year ended June 30, 2016, the Foundation recognized \$8.5 million loss from the markets.

Expense:

The Foundation incurs many different types of expenses during the fiscal year in support of its objectives.

- *Total expenses* (line 18) are broken down into functional categories on page 10, Part IX, of the Form 990. These breakdowns are predetermined by the IRS and organizations cannot deviate from the defined line items.
- Statement of Functional Expenses (Part IX, lines 1-25) is presented to allow the reader to see how each natural category of expense is spread across the functions of Program (direct ASU support), Management and General, and Fundraising.

Some elements of revenue and expense recognized in the audited financial statements are not included in the Form 990 totals. There is a reconciliation of the Form 990 revenue and expense to the audited statements on Schedule D, Parts XI, XII and XIII of the Form 990.

### **Balance Sheet**

Information:

The assets and liabilities of the Foundation (Part X, lines 1-34) are presented to allow the reader to understand the investment holdings, receivables, and payables of the Foundation. Balance sheet items are explained fully in the footnotes to the Foundation's audited financial statements.

Form 990

Department of the Treasury

Internal Revenue Service

# **Return of Organization Exempt From Income Tax**

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

06/30, 20 16

▶ Do not enter social security numbers on this form as it may be made public. ► Information about Form 990 and its instructions is at www.irs.gov/form990.

07/01, 2015, and ending

Open to Public Inspection

OMB No. 1545-0047

A For the 2015 calendar year, or tax year beginning D Employer identification number C Name of organization ARIZONA STATE UNIVERSITY FOUNDATION FOR A NEW B Check if applicable 86-6051042 AMERICAN UNIVERSITY Address Doing business as ASU FOUNDATION Number and street (or P.O. box if mail is not delivered to street address) E Telephone number Name change (480) 965-3759 P.O. BOX 2260 Initial return Final return/ City or town, state or province, country, and ZIP or foreign postal code G Gross receipts \$ 1,027,079,524. Amended TEMPE, AZ 85280 H(a) Is this a group return for Yes Application pending F Name and address of principal officer: R.F. SHANGRAW, JR. H(b) Are all subordinates included? 300 E. UNIVERSITY DR. TEMPE, AZ 85281 If "No." attach a list (see instructions) 501(c) ( 4947(a)(1) or 527 X 501(c)(3) H(c) Group exemption number Website: ► WWW.ASUFOUNDATION.ORG Form of organization: X Corporation L Year of formation: 1955 M State of legal domicile: AZ. Other > Summary Part I 1 Briefly describe the organization's mission or most significant activities: TO ENSURE THE SUCCESS OF ARIZONA STATE UNIVERSITY AS A NEW AMERICAN UNIVERSITY. Governance 2 Check this box ▶ ☐ if the organization discontinued its operations or disposed of more than 25% of its net assets. 3 Number of voting members of the governing body (Part VI, line 1a) 19. රේ Number of independent voting members of the governing body (Part VI, line 1b) 4 Activities 599. 5 Total number of individuals employed in calendar year 2015 (Part V, line 2a) 5 21. 6 Total number of volunteers (estimate if necessary) 6 -1,490,990. 7a Total unrelated business revenue from Part VIII, column (C), line 12 -1,500,590. b Net unrelated business taxable income from Form 990-T, line 34 . . . . . . . . . **Current Year Prior Year** 108,590,354. 120,129,408. 5,196,033. 12,345,578. 9 Program service revenue (Part VIII, line 2g) 47,035,689. -8,479,547. 10 Investment income (Part VIII, column (A), lines 3, 4, and 7d) 4,011,291. 4,302,491. Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) 11 128,297,930. 164,833,367. Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12) . . . . . . 79,721,324. 72,286,298. 13 Grants and similar amounts paid (Part IX, column (A), lines 1-3) Benefits paid to or for members (Part IX, column (A), line 4) 14 9,303,464. 10,761,585. Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10) 378,166. 631,069. 16a Professional fundraising fees (Part IX, column (A), line 11e) . . . . . b Total fundraising expenses (Part IX, column (D), line 25) ▶ \_\_\_\_\_8,581,966. 20,957,999. 23,325,503. Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e) 112,071,977. 105,293,431. Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25) 59,539,936. 16,225,953. Revenue less expenses. Subtract line 18 from line 12 . . . . . . . . . . . Beginning of Current Year End of Year 20 8 999,330,703. 994,921,475. 20 Total assets (Part X, line 16) Asset 258,404,615. 254,428,614. Total liabilities (Part X, line 26) 21 736,516,860. 744,902,089. Net assets or fund balances. Subtract line 21 from line 20. . . Signature Block Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge. Sign Signature of office Here CFO & TREASURER VIRGINIA DESANTO Type or print name and title e Brown, Rosemarie P. Print/Type preparer's name Check Paid self-employed P01279077 13:50:07-08'00' ROSEMARIE BROWN Preparer Firm's EIN ▶ 36-6055558 Firm's name GRANT THORNTON LLP Use Only 415-986-3900 Firm's address >101 CALIFORNIA STREET, SUITE 2700 SAN FRANCISCO, CA 94111 May the IRS discuss this return with the preparer shown above? (see instructions) X Yes

Form 990 (2015)

For Paperwork Reduction Act Notice, see the separate instructions.

Pa	Statement of Program Service Accomplishments  Check if Schedule O contains a response or note to any line in this Part III
1	Briefly describe the organization's mission:  TO ENSURE THE SUCCESS OF ARIZONA STATE UNIVERSITY AS A NEW
	AMERICAN UNIVERSITY.
2	Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ?  Yes X No If "Yes," describe these new services on Schedule O.
3	Did the organization cease conducting, or make significant changes in how it conducts, any program services? Yes X No
4	If "Yes," describe these changes on Schedule O.  Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others the total expenses, and revenue, if any, for each program service reported.
4a	(Code:)(Expenses \$
	ACTIVITIES, ENTREPRENEURIAL ACTIVITIES, AND PROGRAMMING
	ACTIVITIES. IN ADDITION TO THE PROGRAM REVENUE OF OVER \$5.9
	MILLION, ASU FOUNDATION PROVIDED OVER \$25.8 MILLION IN  CONTRIBUTIONS FOR THESE ACTIVITIES.
4b	(Code:) (Expenses \$
	MILLION IN RESEARCH FUNDING FOR ASU. IN ADDITION TO THE OVER \$2  MILLION OF PROGRAM REVENUE, THE ASU FOUNDATION PROVIDED MORE THAN
	\$17 MILLION TO ASU IN SUPPORT OF RESEARCH IN INFORMATION PRIVACY
	AND SECURITY; SUPPLY CHAIN MANAGEMENT; ENVIRONMENT AND
	SUSTAINABILITY; EARLY CHILDHOOD EDUCATION AND OTHER AREAS.
4c	(Code:) (Expenses \$
	\$12 MILLION FOR ASU PROGRAMS THAT ASSIST UNDERGRADUATE AND
	GRADUATE STUDENTS. IN ADDITION TO THE ALMOST \$2 MILLION OF
	PROGRAM REVENUE, ASU FOUNDATION PROVIDED MORE THAN \$5.6 MILLION OF
	CONTRIBUTIONS TO SUPPORT FACULTY RECOGNITION AND PROFESSORSHIPS.
4d	Other program services (Describe in Schedule O.) (Expenses \$ 32,962,471. including grants of \$ 32,919,770. ) (Revenue \$ 5,218,718. )
4e	Total program service expenses ► 95,066,273.

JSA 5E1020 1.000 5887BC 700W

Form **990** (2015)

0179143.00004

Part	Checklist of Required Schedules			
			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes,"			
	complete Schedule A	1	Х	
2	Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)?	2	Х	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to			
	candidates for public office? If "Yes," complete Schedule C, Part I	3		Х
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h)			
	election in effect during the tax year? If "Yes," complete Schedule C, Part II	4	Х	
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues,			
	assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C,			
	Part III	5		X
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors			
	have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If			
	"Yes," complete Schedule D, Part I	6		X
7	Did the organization receive or hold a conservation easement, including easements to preserve open space,			
	the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		X
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes,"			
	complete Schedule D, Part III	8		X
9	Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a			
	custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or			
	debt negotiation services? If "Yes," complete Schedule D, Part IV	9	Х	
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted			
	endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V	10	Х	
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI,			
	VII, VIII, IX, or X as applicable.			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes,"			
	complete Schedule D, Part VI	11a	X	
b	Did the organization report an amount for investments-other securities in Part X, line 12 that is 5% or more			
	of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b	X	
С	Did the organization report an amount for investments-program related in Part X, line 13 that is 5% or more			
	of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		X
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets			
	reported in Part X, line 16? If "Yes," complete Schedule D, Part IX	11d	X	
	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11e	X	
т	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses		37	
40-	the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	11f	X	
12a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete	42-		v
<b>h</b>	Schedule D, Parts XI and XII	12a		X
D	"Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional.	12b	х	
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13	21	X
	Did the organization maintain an office, employees, or agents outside of the United States?	14a		X
	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking,	144		
	fundraising, business, investment, and program service activities outside the United States, or aggregate			
	foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV	14b	Х	
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or			
. •	for any foreign organization? If "Yes," complete Schedule F, Parts II and IV	15		Х
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other			
	assistance to or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV	16		Х
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on			
	Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions)	17	Х	
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on			
. •	Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II	18		Х
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a?			•
-	If "Yes," complete Schedule G, Part III	19		Х
	<u> </u>			

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Part	Checklist of Required Schedules (continued)			
			Yes	No
20 a	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H.	20a		X
b	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b		
21	Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or			
	domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21	X	
22	Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on			
	Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		X
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the			
	organization's current and former officers, directors, trustees, key employees, and highest compensated			
	employees? If "Yes," complete Schedule J	23	Х	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than			
	\$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b			
	through 24d and complete Schedule K. If "No," go to line 25a	24a	Х	
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b	Х	
С	Did the organization maintain an escrow account other than a refunding escrow at any time during the year			
	to defease any tax-exempt bonds?	24c		X
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		Х
25a	Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit			
	transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		X
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior			
	year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ?			
	If "Yes," complete Schedule L, Part I	25b		Х
26	Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any			
	current or former officers, directors, trustees, key employees, highest compensated employees, or			
	disqualified persons? If "Yes," complete Schedule L, Part II	26		Х
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee,			
	substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled			
	entity or family member of any of these persons? If "Yes," complete Schedule L, Part III	27		X
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L,			
	Part IV instructions for applicable filing thresholds, conditions, and exceptions):			
а	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28a		X
b	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete			
	Schedule L, Part IV	28b	Х	
С	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof)			
	was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	28c		X
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29	Х	
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified			3.5
	conservation contributions? If "Yes," complete Schedule M	30		X
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N,	24		Х
20	Part I	31		Λ_
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? <i>If</i> "Yes," complete Schedule N, Part II	32		Х
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations	32		21
33	sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I	33	Х	
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III,	33	21	
34	or IV, and Part V, line 1	34	Х	
35a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a	X	
b	If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a			
	controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35b	Х	
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable			
	related organization? If "Yes," complete Schedule R, Part V, line 2	36		Х
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization			
	and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R,			
	Part VI	37		X
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and			
	19? <b>Note</b> . All Form 990 filers are required to complete Schedule O.	38	Х	
			200	

Par									
	Check if Schedule O contains a response or note to any line in this Part V								
			Yes	No					
	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable								
	Effect the number of Forms W-2G included in line 1a. Effect-0- in not applicable.								
С	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?								
•	reportable gaming (gambling) winnings to prize winners?								
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax  Statements filed for the calendar year ending with or within the year covered by this return.								
<b>h</b>	Statements, filed for the calendar year ending with or within the year covered by this return . 2a   599   1f at least one is reported on line 2a, did the organization file all required federal employment tax returns?	2b	Х						
D	<b>Note.</b> If the sum of lines 1a and 2a is greater than 250, you may be required to <i>e-file</i> (see instructions)								
3 a	Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a	Х						
	If "Yes," has it filed a Form 990-T for this year? <i>If "No" to line 3b, provide an explanation in Schedule O</i>	3b	Х						
	At any time during the calendar year, did the organization have an interest in, or a signature or other authority								
. •	over, a financial account in a foreign country (such as a bank account, securities account, or other financial								
	account)?	4a		X					
b	If "Yes," enter the name of the foreign country: ▶								
	See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts								
	(FBAR).								
5 a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		X					
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		X					
	If "Yes" to line 5a or 5b, did the organization file Form 8886-T?	5c							
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the	_							
	organization solicit any contributions that were not tax deductible as charitable contributions?	6a		X					
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or	C.L.							
_	gifts were not tax deductible?	6b							
7	Organizations that may receive deductible contributions under section 170(c).								
а	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	7a	Х						
h	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b	X						
	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was								
Ū	required to file Form 8282?	7c		Х					
d	If "Yes," indicate the number of Forms 8282 filed during the year								
	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e		X					
	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f		X					
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7g							
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	7h							
8	Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the								
	sponsoring organization have excess business holdings at any time during the year?	8							
9	Sponsoring organizations maintaining donor advised funds.								
	Did the sponsoring organization make any taxable distributions under section 4966?	9a							
	Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?	9b							
10	Section 501(c)(7) organizations. Enter: Initiation fees and capital contributions included on Part VIII, line 12								
	Initiation fees and capital contributions included on Part VIII, line 12								
11	Cross recorpts, moraced on Ferri coo, Fair Vin, into 12, for public doc of das admitted File File								
	Section 501(c)(12) organizations. Enter:  Gross income from members or shareholders								
	Gross income from other sources (Do not net amounts due or paid to other sources								
~	against amounts due or received from them.)								
12 a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a							
	If "Yes," enter the amount of tax-exempt interest received or accrued during the year 12b								
13	Section 501(c)(29) qualified nonprofit health insurance issuers.								
а	Is the organization licensed to issue qualified health plans in more than one state?	13a							
	Note. See the instructions for additional information the organization must report on Schedule O.								
b	Enter the amount of reserves the organization is required to maintain by the states in which								
	the organization is licensed to issue qualified health plans								
	Enter the amount of reserves on hand	4.45		7.7					
	Did the organization receive any payments for indoor tanning services during the tax year?	14a 14b		X					
D	If "Yes." has it filed a Form 720 to report these payments? If "No." provide an explanation in Schedule O	140							

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Sect	ion A. Governing Body and Management			
			Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year 1a 21			
	If there are material differences in voting rights among members of the governing body, or if the governing			
	body delegated broad authority to an executive committee or similar committee, explain in Schedule O.			
b	Enter the number of voting members included in line 1a, above, who are independent 1b			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with			
	any other officer, director, trustee, or key employee?	2		X
3	Did the organization delegate control over management duties customarily performed by or under the direct			
•	supervision of officers, directors, or trustees, or key employees to a management company or other person?	3		X
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4		Х
5	Did the organization become aware during the year of a significant diversion of the organization's assets?	5		Х
6	Did the organization have members or stockholders?	6		Х
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint			
, a	one or more members of the governing body?	7a		X
b	Are any governance decisions of the organization reserved to (or subject to approval by) members,			
D		7b		X
8	stockholders, or persons other than the governing body?			
0				
_	the year by the following:	8a	Х	
a	The governing body?	8b	X	
b	, , , , , , , , , , , , , , , , , , , ,	0.5		
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? <i>If</i> "Yes," provide the names and addresses in Schedule O	9		X
Secti	ion B. Policies (This Section B requests information about policies not required by the Internal Revenue		ر <u>د</u>	
OCCL	on b. I onoics (This occuping horizontal about policies het required by the internal Nevendo	Oout	Yes	No
40-	Did the amorimation have lead the others brought a small list of	10a	X	
	Did the organization have local chapters, branches, or affiliates?	100		
b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters,	10b	Х	
44-	affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?	11a	X	_
_		114		
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990.	12a	Х	
12a	Did the organization have a written conflict of interest policy? If "No," go to line 13	120	- 25	
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give	12b	Х	
	rise to conflicts?	120	Δ	_
С	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes,"	120	Х	
	describe in Schedule O how this was done	12c	X	_
13	Did the organization have a written whistleblower policy?	13	X	-
14	Did the organization have a written document retention and destruction policy?	14	Λ	
15	Did the process for determining compensation of the following persons include a review and approval by			
	independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?	45-	v	
а	The organization's CEO, Executive Director, or top management official	15a	X	-
b	Other officers or key employees of the organization	15b	X	
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).			
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement	4.0	3.7	
	with a taxable entity during the year?	16a	X	
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its			
	participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the			
	organization's exempt status with respect to such arrangements?	16b	X	
Secti	ion C. Disclosure	~		
17	List the states with which a copy of this Form 990 is required to be filed ▶ AK, AZ, CO, HI, MN, NY, OK, OR, SO			
18	Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (Section	501(	c)(3)s	only)
	available for public inspection. Indicate how you made these available. Check all that apply.  X Own website Another's website X Upon request Other (explain in Schedule O)			
19	Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of int	erest	policy	/. and
. •	financial statements available to the public during the tax year.	2.000	, 5.10	,,
20	State the name, address, and telephone number of the person who possesses the organization's books and record VIRGINIA DESANTO 300 E. UNIVERSITY DRIVE TEMPE, AZ 85281 480-965-1791	s: ►		

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### ARIZONA STATE UNIVERSITY FOUNDATION FOR A NEW

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, **Independent Contractors** 

Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees Section A.

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
  - List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's former officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

						•				
(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	box, office or direct	not ch unles	s pe	ition more rson	e than of is both employee employee	an	(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
ANNUL TAM DOCE	1 00					Δ.				
	$\frac{1.00}{0.}$	X		Х				0.	0.	0
(2)JUANITA FRANCIS	1.00	Λ		Λ				0.	0.	0
VICE CHAIR		X		Х				0.	0.	0
(3)MICHAEL M. CROW	1.00	21		21				0.	· ·	
DIRECTOR	2.00	X						0.	0.	0
(4)JOSE CARDENAS	1.00									
DIRECTOR		Х						0.	0.	0
(5)ANGELA YIN CESAL	1.00									
DIRECTOR	0.	Х						0.	0.	0
(6)TONY COREY	1.00									
DIRECTOR	0.	Х						0.	0.	0
(7)WAYNE S. DORAN	1.00									
DIRECTOR	0.	X						0.	0.	0
_(8)STEPHEN O. EVANS	1.00									
DIRECTOR	0.	X						0.	0.	0
_(9)IRA A. FULTON	1.00									
DIRECTOR	0.	X						0.	0.	0
(10) JOHN W. GRAHAM	1.00	3.7								
DIRECTOR	1.00	X	$\vdash$					0.	0.	0
(11)JAY_HEILERDIRECTOR	$$ $\frac{1.00}{0}$ .	X						0.	0.	0
(12)BOB JOHNSON	1.00	- 21	$\vdash$					0.	0.	0
DIRECTOR	1.00	X						0.	0.	0
(13)ANNE L. MARIUCCI	1.00	<u> </u>	$\Box$						J.	
DIRECTOR	0.	Х						0.	0.	0
(14)MORGAN OLSEN	1.00									
DIRECTOR		Х						0.	0.	0

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Part VII Section A. Officers, Directors, In		y⊨n	тріс			and I	ııg			continue		
<b>(A)</b> Name and title	(B)			•	<b>C)</b> sition			( <b>D</b> ) Reportable	( <b>E</b> ) Reportable		<b>(F)</b> stimated	4
Name and the	Average hours per	(do i	not cl			e than c	ne	compensation	compensation from		nount o	
	week (list any					is both		from	related		other	
	hours for related	01110			Irect	tor/trust □ Φ エ		the	organizations	1	pensati om the	
	organizations	Individual trustee or director	Institutional trustee	ffice	Key employee	Highest compensated employee	Former	organization (W-2/1099-MISC)	(W-2/1099-MISC)		anizatio	
	below dotted	dual	tion	4	mplo	st c	막	(W-2/1033-WIGO)		1	d related	
	line)	r trug	lal tr		руее	omp				orga	anizatio	ns
		stee	uste			ens						
			ď			ated						
15) HARRY PAPP	1.00											
DIRECTOR	0.	X						0.	0.			0.
16) GARY L. TRUJILLO	1.00											
DIRECTOR	0.	X						0.	0.			0.
17) KENNETH VAN WINKLE	1.00											
DIRECTOR THROUGH MAY 2016	0.	X						0.	0.			0.
18) GREGORY J. VOGEL	1.00											
DIRECTOR	0.	X						0.	0.			0.
19) SCOTT WALD	1.00											
DIRECTOR	0.	X						0.	0.			0.
20) KEITH WIRTZ	1.00											
DIRECTOR	0.	X						0.	0.			0.
21) ROGER WITTLIN	1.00											
DIRECTOR	0.	X						0.	0.			0.
22) R.F. SHANGRAW, JR.	60.00	-										
DIRECTOR, PRESIDENT AND CEO	3.00	X		Х				492,874.	0.	1	148,6	549.
23) VIRGINIA DESANTO	50.00	-										
CFO AND TREASURER	5.00			Х				227,457.	0.		34,9	986.
24) MARCEL VALENTA	50.00	-										
GEN COUNSEL/VP ENT DEV, SECR.	3.00			Х				229,735.	0.		43,1	131.
25) AUGUSTINE CHENG	40.00	_										
MANAGING DIRECTOR - AZTE	2.00					X		555,485.	0.		36,4	484.
1b Sub-total								0.	0.			0.
c Total from continuation sheets to Part VII, S	Section A							2,639,930.	0.		394,4	
d Total (add lines 1b and 1c)							<b></b>	2,639,930.	0.	3	394,4	148.
2 Total number of individuals (including but not		hose	liste	d a	bov	e) who	o re	eceived more than	\$100,000 of			
reportable compensation from the organization	on ►	4!	5									
											Yes	No
3 Did the organization list any former office												
employee on line 1a? If "Yes," complete Scheo	dule J for su	ch ind	livid	ual						3		X
4 For any individual listed on line 1a, is the	sum of rep	oortab	ole d	com	per	nsatio	n a	nd other compens	sation from the			
organization and related organizations gr	reater than	\$15	50,0	00?	. If	f "Yes	s,"	complete Schedu	le J for such			
individual										4	X	
5 Did any person listed on line 1a receive or	accrue co	mpen	sati	on 1	fron	n any	un	related organizati	on or individual			
for services rendered to the organization? If "	es," comple	te Scl	hedu	ıle J	I for	such	per	rson		5		X

# Section B. Independent Contractors

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

(A) Name and business address	(B) Description of services	(C) Compensation
ATTACHMENT 1		

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 in compensation from the organization ▶ 32

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ARIZONA	STATE U	NIVE	ERS:	ITY	F	OUNI	DAT	ION FOR A NEV	N 86-6051	.042	
Form 990 (2015)											Page
Part VII Section A. Officers, Directors, Tr	ustees, Ke	y Em	plo	yee	es,	and I	Higl	hest Compensat	ed Employees (d	continue	ed)
(A) Name and title	(B) Average hours per week (list any hours for	box,	unles	s pe	ition more	e than o is both or/trust	an	(D) Reportable compensation from the	(E) Reportable compensation from related organizations	am	(F) timated nount of other pensation
	related organizations below dotted line)	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	organization (W-2/1099-MISC)	(W-2/1099-MISC)	org: and	om the anization d related anizations
26) DANIEL SAFTIG CHIEF DEVELOPMENT OFFICER	40.00					X		312,301.	0.		46,533
27) KENNETH POLASKO  EXECUTIVE DIRECTOR - AZTE	40.00					Х		276,560.	0.		44,438
28) JOSHUA FRIEDMAN  EXEC. VP & MANAGING DIRECTOR	40.00					Х		278,760.	0.		20,894
29) GRETCHEN BUHLIG EXEC. VP & MANAGING DIRECTOR	40.00					Х		266,758.	0.		19,333
1b Sub-total c Total from continuation sheets to Part VII, S d Total (add lines 1b and 1c)	ection A				· ·						
2 Total number of individuals (including but not reportable compensation from the organizatio		hose 45		d at	OOV	e) who	o re	ceived more than	\$100,000 of		
3 Did the organization list any former office employee on line 1a? If "Yes," complete Sched										3	Yes No
<b>4</b> For any individual listed on line 1a, is the organization and related organizations gr individual	eater than	\$15	0,0	00?	lf	"Yes	s,"	complete Schedu	le J for such	4	Х
5 Did any person listed on line 1a receive or for services rendered to the organization? If "Y	accrue co	mpen	satio	on f	ron	n any	uni	related organization	on or individual	5	Х
Section B. Independent Contractors											
1 Complete this table for your five highest com	ipensated i	ndepe	ende	ent d	con	tracto	rs t	hat received more	than \$100,000 c	of	

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

(A) Name and business address	(B) Description of services	(C) Compensation

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 in compensation from the organization ▶

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Part VIII	Statement of Revenue
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		Check if Schedule O contains a respor	nse or note to an	ny line in this Part VII	1		
				(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512-514
nts nts	1a	Federated campaigns 1a					
Contributions, Giffs, Grants and Other Similar Amounts	b	Membership dues					
s, C	c	Fundraising events 1c					
ilar ilar	d	Related organizations 1d	48,626.				
ns, Sim	е	Government grants (contributions) 1e					
utio	f	All other contributions, gifts, grants,					
eri eri eri		and similar amounts not included above 1f	120,080,782.				
ng pu	g	Noncash contributions included in lines 1a-1f: \$	13,547,415.				
	h	Total. Add lines 1a-1f		120,129,408.			
ů			Business Code				
eve	2a	PROGRAM SUPPORT	541800	9,572,145.	9,572,145.		
e R	b	BRICKYARD RENTAL	531120	2,773,433.	2,773,433.		
Ξ	С						
Se	d						
Program Service Revenue	е						
rog	f	All other program service revenue					
	g	Total. Add lines 2a-2f		12,345,578.			
	3	Investment income (including divider					
		and other similar amounts)	[	9,901,380.		-1,490,990.	11,392,370.
	4 5	Income from investment of tax-exempt bond Royalties		0.			
	"	(i) Real	(ii) Personal	0.			
	6a	0.00010.11011111					
	b	Rental income or (loss) 1,602,982.					
	c d	Rental income or (loss) 1,602,982.  Net rental income or (loss) 1,602,982.		1,602,982.			1,602,982.
	7a	Gross amount from sales of (i) Securities	(ii) Other	1,002,302.			1,002,302.
		assets other than inventory 880,400,667.					
	b	Less: cost or other basis					
		and sales expenses 898,781,594.					
	С	Gain or (loss)					
	d	Net gain or (loss)		-18,380,927.			-18,380,927.
•	8a	Gross income from fundraising					
une	""	events (not including \$					
eve		of contributions reported on line 1c).					
F.		See Part IV, line 18 a					
Other Revenue	b	Less: direct expenses b					
O	С	Net income or (loss) from fundraising events		0.			
	9a	Gross income from gaming activities.					
		See Part IV, line 19 a					
	b	Less: direct expenses b					
	С	Net income or (loss) from gaming activities.	▶	0.			
	10a	Gross sales of inventory, less					
		returns and allowances a					
	b	Less: cost of goods sold b					
	С	Net income or (loss) from sales of inventory.		0.			
		Miscellaneous Revenue	Business Code				
	11a	ASSET MANAGEMENT FEES	900099	1,712,504.	1,712,504.		
	b	MISCELLANEOUS	900099	987,005.	987,005.		
	С						
	d	All other revenue					
	е 12	Total. Add lines 11a-11d		2,699,509.	15.045.005	1 400 000	5 205 555
	14	i otal levellue. See Ilibil uctiOlib.		128,297,930.	15,045,087.	-1,490,990.	-5,385,575.

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### Form 990 (2015)

# Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

Check if Schedule O contains a response or note to any line in this Part IX					
	not include amounts reported on lines 6b, 7b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1	Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21	79,721,324.	79,721,324.		
2	Grants and other assistance to domestic individuals. See Part IV, line 22	0.			
3	Grants and other assistance to foreign organizations, foreign governments, and foreign	0.			
	individuals. See Part IV, lines 15 and 16	0.			
4	Benefits paid to or for members	0.			
5	Compensation of current officers, directors, trustees, and key employees	624,493.	243,327.	277,787.	103,379.
6	Compensation not included above, to disqualified				
	persons (as defined under section 4958(f)(1)) and	000 365			200 265
	persons described in section 4958(c)(3)(B)	209,365.	450 454	2 111 404	209,365.
7	Other salaries and wages	7,783,114.	452,454.	3,111,484.	4,219,176.
8	Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions)	460,023.	30,498.	213,805.	215,720.
9	Other employee benefits	1,129,088.	88,041.	254,162.	786,885.
10	Payroll taxes	555,502.	26,042.	236,268.	293,192.
11	Fees for services (non-employees):				
а	Management	42,000.	29,600.	12,400.	
b	Legal	639,729.	380,384.	258,814.	531.
c	Accounting	199,171.	71,539.	127,632.	
c	l Lobbying	424,780.	175,000.	249,780.	
e	Professional fundraising services. See Part IV, line 17.	631,069.			631,069.
1	f Investment management fees	2,566,404.	2,156,820.	409,584.	
9	Other. (If line 11g amount exceeds 10% of line 25, column				
	(A) amount, list line 11g expenses on Schedule O.)	3,001,740.	1,342,015.	892,321.	767,404.
12	Advertising and promotion	231,880.	41,214.	27,893.	162,773.
13	Office expenses	2,627,279.	1,923,540.	369,595.	334,144.
14	Information technology	473,633.	20,832.	425,760.	27,041.
15	Royalties	0.			
16	Occupancy	309,929.	179,989.	129,940.	
17	Travel	1,633,509.	1,310,671.	153,981.	168,857.
18	Payments of travel or entertainment expenses for any federal, state, or local public officials	0.			
19	Conferences, conventions, and meetings	184,180.	64,821.	46,388.	72,971.
20	Interest	1,562,875.	1,041,917.	520,958.	
21	Payments to affiliates	0.			
22	Depreciation, depletion, and amortization	639,151.	324,432.	314,719.	
23	Insurance	282,146.	139,369.	142,772.	5.
24	Other expenses. Itemize expenses not covered				
	above (List miscellaneous expenses in line 24e. If				
	line 24e amount exceeds 10% of line 25, column				
	(A) amount, list line 24e expenses on Schedule O.)				
-	CULTIVATION	3,729,001.	3,201,548.	72,896.	454,557.
b	BRICKYARD RENTAL EXPENSES	1,456,240.	1,456,240.		
c	FEES & SUBSCRIPTIONS	633,580.	350,809.	147,874.	134,897.
c	ALL OTHER EXPENSES	320,772.	293,847.	26,925.	
e	All other expenses				
	Total functional expenses. Add lines 1 through 24e	112,071,977.	95,066,273.	8,423,738.	8,581,966.
26	Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here				
JSA	following SOP 98-2 (ASC 958-720)	0.			
					E 000 (004E)

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#### Part X **Balance Sheet**

ָי נ	וונא	Dalance Sheet					
		Check if Schedule O contains a response o	r note	to any line in this P	art X		X
					<b>(A)</b> Beginning of year		<b>(B)</b> End of year
	1	Cash - non-interest-bearing			14,964,765.	1	10,335,800.
	2	Savings and temporary cash investments	638,175.	2	7,192,366.		
	3	Pledges and grants receivable, net	112,160,376.	3	132,491,669.		
	4	Accounts receivable, net	2,637,173.	4	3,454,932.		
	5	Loans and other receivables from current and t					
		trustees, key employees, and highest co	mpen	sated employees.			
		Complete Part II of Schedule L			0.	5	0.
	6	Loans and other receivables from other disqualified pers	ons (as	defined under section			
		4958(f)(1)), persons described in section 4958(c)(3)(B), and sponsoring organizations of section 501(c)(9) volu	, and co	ontributing employers			
		organizations (see instructions). Complete Part II of Sche	dule L	inprovees beneficiary	0.	6	0.
Assets	7	Notes and loans receivable, net			0.	7	0.
Ass	8	Inventories for sale or use			0.	8	0.
	9	Prepaid expenses and deferred charges			0.	9	0.
	10 a	Land, buildings, and equipment: cost or					
		other basis. Complete Part VI of Schedule D	10a	84,884,994.			
	b	Less: accumulated depreciation	10b	11,281,509.	63,435,523.		73,603,485.
	11	Investments - publicly traded securities			340,250,947.	11	312,951,927.
	12	Investments - other securities. See Part IV, line 11			394,853,176.	12	399,389,819.
	13	13     Investments - program-related. See Part IV, line 11       14     Intangible assets       15     Other assets. See Part IV, line 11       65,981,					0.
	14						0.
	15						59,910,705.
	16	Total assets. Add lines 1 through 15 (must equal			994,921,475.	16	999,330,703.
	17	Accounts payable and accrued expenses	8,227,882.	17	8,245,161.		
	18	Grants payable	0.		0.		
	19	Deferred revenue	67,944.	19	142,944.		
	20	Tax-exempt bond liabilities			92,860,000.	20	92,860,000.
	21	Escrow or custodial account liability. Complete Pa			132,665,676.	21	128,692,351.
es	22	Loans and other payables to current and for					
Liabilities		trustees, key employees, highest compen-			_		
jab		disqualified persons. Complete Part II of Schedule				22	0.
_	23	Secured mortgages and notes payable to unrelate			12,830,000.		10,635,000.
	24	Unsecured notes and loans payable to unrelated to			0.	24	0.
	25	Other liabilities (including federal income tax, p					
		parties, and other liabilities not included on lines		' '	11 852 112		12 052 150
		of Schedule D			11,753,113.	25	13,853,158.
_	26	Total liabilities. Add lines 17 through 25			258,404,615.	26	254,428,614.
ses		Organizations that follow SFAS 117 (ASC 958), complete lines 27 through 29, and lines 33 and	cneck 34.	nere 🕨 🛕 and			
ano	27	Unrestricted net assets			32,987,954.	27	25,251,605.
Bal	28	Temporarily restricted net assets			286,794,369.	28	288,409,600.
pu	29	Permanently restricted net assets			416,734,537.	29	431,240,884.
or Fund Balances		Organizations that do not follow SFAS 117 (ASC 958) complete lines 30 through 34.	, check	here  and			
	30	Capital stock or trust principal, or current funds				30	
Se	31	Paid-in or capital surplus, or land, building, or equ	ipment			31	
Net Assets	32	Retained earnings, endowment, accumulated inco				32	
Net	33	Total net assets or fund balances			736,516,860.	33	744,902,089.
	34	Total liabilities and net assets/fund balances		<u> </u>	994,921,475.	34	999,330,703.
_					•		Form <b>990</b> (2015)

Form **990** (2015)

Page **12** Form 990 (2015)

Part	XI Reconciliation of Net Assets					
	Check if Schedule O contains a response or note to any line in this Part XI					X
1	Total revenue (must equal Part VIII, column (A), line 12)	1	1	28,2	97,9	30.
2	Total expenses (must equal Part IX, column (A), line 25)	2	1	112,071,977.		
3	Revenue less expenses. Subtract line 2 from line 1	3		16,2	25,9	53.
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4	7	36,5	16,8	60.
5	Net unrealized gains (losses) on investments	5	- 1	-11,156,346.		
6	Donated services and use of facilities	6				0.
7	Investment expenses	7				0.
8	Prior period adjustments	8				0.
9	Other changes in net assets or fund balances (explain in Schedule O)	9		3,3	15,6	22.
10	Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line					
	33, column (B))	10	7	44,9	02,0	89.
Part						
	Check if Schedule O contains a response or note to any line in this Part XII					
					Yes	No
1						
	If the organization changed its method of accounting from a prior year or checked "Other," explain in					
	Schedule O.					
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?			2a		X
	If "Yes," check a box below to indicate whether the financial statements for the year were con	npiled	or			
	reviewed on a separate basis, consolidated basis, or both:					
	Separate basis Consolidated basis Both consolidated and separate basis					
b	Were the organization's financial statements audited by an independent accountant?			2b	X	
	If "Yes," check a box below to indicate whether the financial statements for the year were audi	ted o	n a			
	separate basis, consolidated basis, or both:					
	Separate basis X Consolidated basis Both consolidated and separate basis					
С	c If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight					
	of the audit, review, or compilation of its financial statements and selection of an independent accountant?				X	
	If the organization changed either its oversight process or selection process during the tax year, explain in					
	Schedule O.					
3 a	<b>3a</b> As a result of a federal award, was the organization required to undergo an audit or audits as set forth in					
	the Single Audit Act and OMB Circular A-133?			3a		X
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not und		the			
	required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits.					

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#### SCHEDULE A (Form 990 or 990-EZ)

# **Public Charity Status and Public Support**

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

► Attach to Form 990 or Form 990-EZ.

Department of the Treasury Internal Revenue Service

▶Information about Schedule A (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

OMB No. 1545-0047
2015
Open to Public

Inspection

Nam	e of the organization ARIZONA	STATE UNIVERS	SITY FOUNDATION	FOR A	NEW	Employer ider	ntification number
AME	RICAN UNIVERSITY					86	-6051042
Pa	rt I Reason for Public Cha	rity Status (All o	organizations must o	complet	e this pa	art.) See instructions	S.
The	organization is not a private fou	ndation because it	t is: (For lines 1 through	gh 11, ch	eck only	one box.)	
1	A church, convention of ch	urches, or associa	tion of churches descri	ribed in <b>s</b>	ection 1	70(b)(1)(A)(i).	
2	A school described in secti	on 170(b)(1)(A)(ii)	. (Attach Schedule E	(Form 99	90 or 990	)-EZ).)	
3	A hospital or a cooperative	hospital service o	rganization described	in <b>sectio</b>	n 170(b)	(1)(A)(iii).	
4	A medical research organiz	zation operated in	conjunction with a hos	spital de	scribed in	n section 170(b)(1)(A	)(iii). Enter the
	hospital's name, city, and s	tate:					
5	X An organization operated section 170(b)(1)(A)(iv). (0		a college or universit	y owne	d or ope	rated by a governme	ental unit described in
6	A federal, state, or local go		rnmental unit describe	d in sect	ion 170(	b)(1)(A)(v)	
7	An organization that norm	_					om the general public
•	described in section 170(b)	=	·	ippoit iii	om a go	vorminoman anni or m	om the general pasit
8	A community trust describe		·	Part II)			
9	An organization that norma			-		contributions memb	ership fees, and gros
	receipts from activities rel						
	support from gross inves				-		
	acquired by the organizatio					•	tax) Irom baomooo
10	An organization organized				-	•	
11	An organization organized	•	-	-			rry out the nurnoses o
• •	one or more publicly suppo	•	-	-			
	the box in lines 11a through	_					
•	Type I. A supporting orga					· ·	=
а	the supported organization	•	•	-		- , ,	
	organization. <b>You must c</b>			olect a II	ajority o	i the directors of thus	stees of the supporting
b	Type II. A supporting org	-		nnection	with ite	supported organizat	ion(s) by having
	control or management of						
	organization(s). <b>You must</b>			the earn	o porcor	io that control of that	lago tilo sapportoa
С	Type III functionally inte	=		ated in co	onnectio	n with and functiona	Ilv integrated with
	its supported organization	- : :					my miogratou with,
d	Type III non-functionally						ted organization(s)
	that is not functionally into						
	requirement (see instruct	-	= -	-		· ·	
е	Check this box if the orga	•	-				II. Type III
	functionally integrated, or						, . , p =
f	Enter the number of supported						
g	Provide the following information						
	(i) Name of supported organization	(ii) EIN	(iii) Type of organization	(iv) Is the	organization	(v) Amount of monetary	(vi) Amount of
			(described on lines 1-9		ur governing	support (see	other support (see
			above (see instructions))	docu	ment?	instructions)	instructions)
				Yes	No		
/A\							
(A)							
(B)							
(D) ——							
(C)							
(D)							
(E)							
Tota	sl.						

Page 2 Schedule A (Form 990 or 990-EZ) 2015

Part II	Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)
	(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under
	Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Calendar year (or fiscal year beginning in) ► (a) 2011 (b) 2012 (c) 2013 (d) 2014 (e) 2015  1 Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")	
membership fees received. (Do not include any "unusual grants.")	(f) Total
organization's benefit and either paid to or expended on its behalf	463,664,249.
furnished by a governmental unit to the organization without charge	0.
5 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f) 6 Public support. Subtract line 5 from line 4.  Section B. Total Support  Calendar year (or fiscal year beginning in) ▶ (a) 2011 (b) 2012 (c) 2013 (d) 2014 (e) 2015	0.
each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)	463,664,249.
6 Public support. Subtract line 5 from line 4.  Section B. Total Support  Calendar year (or fiscal year beginning in) ▶ (a) 2011 (b) 2012 (c) 2013 (d) 2014 (e) 2015	
Section B. Total Support  Calendar year (or fiscal year beginning in) ▶ (a) 2011 (b) 2012 (c) 2013 (d) 2014 (e) 2015	48,585,001.
Calendar year (or fiscal year beginning in)         ▶         (a) 2011         (b) 2012         (c) 2013         (d) 2014         (e) 2015	415,079,248.
	(f) Total
	(f) Total
7 Amounts from line 4	463,664,249.
9 Net income from unrelated business activities, whether or not the business is regularly carried on	0.
10 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)	0.
11 Total support. Add lines 7 through 10	526,974,059.
12 Gross receipts from related activities, etc. (see instructions)	46,037,459.
13 First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section organization, check this box and stop here	
Section C. Computation of Public Support Percentage	
Public support percentage for 2015 (line 6, column (f) divided by line 11, column (f))	78.77 % 75.63 %
Public support percentage from 2014 Schedule A, Part II, line 14	
16a 331/3% support test - 2015. If the organization did not check the box on line 13, and line 14 is 331/3% or more	
this box and <b>stop here</b> . The organization qualifies as a publicly supported organization <b>b</b> 331/3% support test - 2014. If the organization did not check a box on line 13 or 16a, and line 15 is 331/3% or	
check this box and <b>stop here</b> . The organization qualifies as a publicly supported organization	. —
17a 10%-facts-and-circumstances test - 2015. If the organization did not check a box on line 13, 16a, or 16b, and line	
10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and <b>stop here.</b> Ex	
Part VI how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly su	•
organization	▶ □
<b>b 10%-facts-and-circumstances test - 2014.</b> If the organization did not check a box on line 13, 16a, 16b, or 17a, 15 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and <b>sto</b>	
Explain in Part VI how the organization meets the "facts-and-circumstances" test. The organization qualifies as a	
supported organization	
instructions	▶ □

Schedule A (Form 990 or 990-EZ) 2015

Schedule A (Form 990 or 990-EZ) 2015 Page **3** 

# Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Sec	tion A. Public Support			•	·	,	
	ndar year (or fiscal year beginning in)	(a) 2011	<b>(b)</b> 2012	(c) 2013	(d) 2014	(e) 2015	(f) Total
1	Gifts, grants, contributions, and membership fees	(0) = 0 1 1	(11) = 1 = 1	(5) = 5 · 5	(,	(0) = 0.10	(-)
•	received. (Do not include any "unusual grants.")						
2	Gross receipts from admissions, merchandise						
-	sold or services performed, or facilities						
	· · · · · · · · · · · · · · · · · · ·						
	furnished in any activity that is related to the						
•	organization's tax-exempt purpose						
3	Gross receipts from activities that are not an						
	unrelated trade or business under section 513						
4	Tax revenues levied for the						
	organization's benefit and either paid						
_	to or expended on its behalf  The value of services or facilities						
5							
	furnished by a governmental unit to the						
_	organization without charge						
6	Total. Add lines 1 through 5						
ı a	Amounts included on lines 1, 2, and 3						
b	received from disqualified persons   Amounts included on lines 2 and 3						
	received from other than disqualified						
	persons that exceed the greater of \$5,000						
_	or 1% of the amount on line 13 for the year						
с 8	Add lines 7a and 7b						
Ü	line 6.)						
Sec	tion B. Total Support		1				
	ndar year (or fiscal year beginning in)	(a) 2011	<b>(b)</b> 2012	(c) 2013	(d) 2014	(e) 2015	(f) Total
9	Amounts from line 6	(-,	(1)	(2)	(1)	(2)	( )
	Gross income from interest, dividends,						
	payments received on securities loans,						
	rents, royalties and income from similar sources						
b	Unrelated business taxable income (less						
~	section 511 taxes) from businesses						
	acquired after June 30, 1975						
c	Add lines 10a and 10b						
11	Net income from unrelated business						
• •	activities not included in line 10b,						
	whether or not the business is regularly						
40	carried on						
12	Other income. Do not include gain or loss from the sale of capital assets						
	(Explain in Part VI.)						
13	Total support. (Add lines 9, 10c, 11,						
. •	and 12.)						
14	First five years. If the Form 990 is for	or the organiza	tion's first, seco	nd. third. fourth	or fifth tax v	ear as a section	501(c)(3)
	organization, check this box and <b>stop here</b> .	-			•		
Sec	tion C. Computation of Public Sup						
15	Public support percentage for 2015 (line 8,			nn (f))		15	%
16	Public support percentage from 2014 Sche					16	<u> </u>
	tion D. Computation of Investmen				<u></u>	- 1	
17	Investment income percentage for 2015 (lir			13, column (f))		17	%
18	Investment income percentage from 2014 S					18	%
	331/3% support tests - 2015. If the org						
	17 is not more than 331/3%, check thi						
b	331/3% support tests - 2014. If the orga						
~	line 18 is not more than 331/3%, check						
20	Private foundation. If the organization of		•				

JSA 5E1221 1.000 Schedule A (Form 990 or 990-EZ) 2015 Page 4

#### Part IV **Supporting Organizations**

(Complete only if you checked a box in line 11 of Part I. If you checked 11a of Part I, complete Sections A and B. If you checked 11b of Part I, complete Sections A and C. If you checked 11c of Part I, complete Sections A, D, and E. If you checked 11d of Part I, complete Sections A and D, and complete Part V.)

# S

ecti	on A. All Supporting Organizations			
			Yes	No
1	Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in <b>Part VI</b> how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.	1		
2	Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If "Yes," explain in <b>Part VI</b> how the organization determined that the supported organization was described in section 509(a)(1) or (2).	2		
3a	Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer (b) and (c) below.	3a		
b	Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in <b>Part VI</b> when and how the organization made the determination.	3b		
С	Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in <b>Part VI</b> what controls the organization put in place to ensure such use.	3c		
4a	Was any supported organization not organized in the United States ("foreign supported organization")? If "Yes," and if you checked 11a or 11b in Part I, answer (b) and (c) below.	4a		
b	Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If "Yes," describe in <b>Part VI</b> how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.	4b		
С	Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in <b>Part VI</b> what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.	4c		
5a	Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer (b) and (c) below (if applicable). Also, provide detail in <b>Part VI</b> , including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).	5a		
b	<b>Type I or Type II only.</b> Was any added or substituted supported organization part of a class already designated in the organization's organizing document?	5b		
С	Substitutions only. Was the substitution the result of an event beyond the organization's control?	5c		
6	Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? If "Yes," provide detail in <b>Part VI</b> .	6		
7	Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).	7		
8	Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).	8		
9a	Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If "Yes," provide detail in <b>Part VI</b> .	9a		
b	Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? If "Yes," provide detail in <b>Part VI.</b>	9b		
С	Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? If "Yes," provide detail in <b>Part VI.</b>	9c		
0 a	Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated			

b Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to

10b Schedule A (Form 990 or 990-EZ) 2015

10a

supporting organizations)? If "Yes," answer 10b below.

determine whether the organization had excess business holdings.)

Schedule A (Form 990 or 990-EZ) 2015

Jeneau	ne A (1 of th 350 of 350-L2) 2010			age •
Part	Supporting Organizations (continued)			
			Yes	No
11	Has the organization accepted a gift or contribution from any of the following persons?			
а	A person who directly or indirectly controls, either alone or together with persons described in (b) and (c)	44.		
	below, the governing body of a supported organization?	11a		
	A family member of a person described in (a) above?	11b		
	A 35% controlled entity of a person described in (a) or (b) above? If "Yes" to a, b, or c, provide detail in Part VI.	11c		
Secti	ion B. Type I Supporting Organizations		\ <u>'</u>	
			Yes	No
1	Did the directors, trustees, or membership of one or more supported organizations have the power to regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the tax year? If "No," describe in <b>Part VI</b> how the supported organization(s) effectively operated, supervised, or			
	controlled the organization's activities. If the organization had more than one supported organization, describe how the powers to appoint and/or remove directors or trustees were allocated among the supported organizations and what conditions or restrictions, if any, applied to such powers during the tax year.	4		
2	Did the organization operate for the benefit of any supported organization other than the supported	1		
	organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in <b>Part</b> VI how providing such benefit carried out the purposes of the supported organization(s) that operated, supervised, or controlled the supporting organization.	2		
Secti	ion C. Type II Supporting Organizations			
occii	on o. Type if oupporting organizations		Yes	No
			163	NO
1	Were a majority of the organization's directors or trustees during the tax year also a majority of the directors or trustees of each of the organization's supported organization(s)? If "No," describe in <b>Part VI</b> how control or management of the supporting organization was vested in the same persons that controlled or managed			
	the supported organization(s).	1		
Secti	ion D. All Type III Supporting Organizations			
			Yes	No
1	Did the organization provide to each of its supported organizations, by the last day of the fifth month of the organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the organization's governing documents in effect on the date of notification, to the extent not previously			
	provided?	1		
2	Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported organization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in <b>Part VI</b> how the organization maintained a close and continuous working relationship with the supported organization(s).	2		
3	By reason of the relationship described in (2), did the organization's supported organizations have a significant voice in the organization's investment policies and in directing the use of the organization's income or assets at all times during the tax year? If "Yes," describe in <b>Part VI</b> the role the organization's supported organizations played in this regard.	3		
Secti	ion E. Type III Functionally-Integrated Supporting Organizations			
1 a b	Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instance)  The organization satisfied the Activities Test. Complete line 2 below.  The organization is the parent of each of its supported organizations. Complete line 3 below.	tructi	ons):	
С	The organization supported a governmental entity. Describe in Part VI how you supported a government entity (see	instruc		
2	Activities Test. Answer (a) and (b) below.		Yes	No
a	Did substantially all of the organization's activities during the tax year directly further the exempt purposes of the supported organization(s) to which the organization was responsive? If "Yes," then in <b>Part VI identify</b> those supported organizations and explain how these activities directly furthered their exempt purposes,			
	how the organization was responsive to those supported organizations, and how the organization determined			
	that these activities constituted substantially all of its activities.	2a		
b	Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more of the organization's supported organization(s) would have been engaged in? If "Yes," explain in <b>Part VI</b> the			
	reasons for the organization's position that its supported organization(s) would have engaged in these activities but for the organization's involvement.	26		
_		2b		
3	Parent of Supported Organizations. <i>Answer (a) and (b) below.</i>			
а	Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or	20		
L	trustees of each of the supported organizations? <i>Provide details in Part VI</i> .	3a		
b	Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each of its supported organizations? If "Yes," describe in <b>Part VI</b> the role played by the organization in this regard.	3b		

Schedule A (Form 990 or 990-EZ) 2015

Schedule A (Form 990 or 990-EZ) 2015 Page **6** 

Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organ	nization	S	
1 Check here if the organization satisfied the Integral Part Test as a qualifying	trust on	Nov. 20, 1970. See ir	nstructions. All
other Type III non-functionally integrated supporting organizations must com-	nplete S	ections A through E.	
Section A - Adjusted Net Income		(A) Prior Voor	(B) Current Year
Section A - Aujusted Net Income		(A) Prior Year	(optional)
1 Net short-term capital gain	1		
2 Recoveries of prior-year distributions	2		
3 Other gross income (see instructions)	3		
4 Add lines 1 through 3	4		
5 Depreciation and depletion	5		
6 Portion of operating expenses paid or incurred for production or			
collection of gross income or for management, conservation, or			
maintenance of property held for production of income (see instructions)	6		
7 Other expenses (see instructions)	7		
8 Adjusted Net Income (subtract lines 5, 6 and 7 from line 4)	8		
Section B - Minimum Asset Amount		(A) Drien Ve en	(B) Current Year
Section B - Minimum Asset Amount		(A) Prior Year	(optional)
1 Aggregate fair market value of all non-exempt-use assets (see			
instructions for short tax year or assets held for part of year):			
a Average monthly value of securities	1a		
<b>b</b> Average monthly cash balances	1b		
c Fair market value of other non-exempt-use assets	1c		
d Total (add lines 1a, 1b, and 1c)	1d		
e Discount claimed for blockage or other			
factors (explain in detail in <b>Part VI</b> ):			
2 Acquisition indebtedness applicable to non-exempt-use assets	2		
3 Subtract line 2 from line 1d	3		
4 Cash deemed held for exempt use. Enter 1-1/2% of line 3 (for greater amount,			
see instructions).	4		
<b>5</b> Net value of non-exempt-use assets (subtract line 4 from line 3)	5		
6 Multiply line 5 by .035	6		
7 Recoveries of prior-year distributions	7		
8 Minimum Asset Amount (add line 7 to line 6)	8		
Section C - Distributable Amount			Current Year
1 Adjusted net income for prior year (from Section A, line 8, Column A)	1		
2 Enter 85% of line 1	2		
3 Minimum asset amount for prior year (from Section B, line 8, Column A)	3		
4 Enter greater of line 2 or line 3	4		
5 Income tax imposed in prior year	5		
6 Distributable Amount. Subtract line 5 from line 4, unless subject to			
emergency temporary reduction (see instructions)	6		
7 Check here if the current year is the organization's first as a non-functionally	y-integra	ated Type III supporting	g organization (see

Schedule A (Form 990 or 990-EZ) 2015

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instructions).

Schedule A (Form 990 or 990-EZ) 2015

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Part		Supporting Organizat	ions (continued)	
Secti	on D - Distributions			Current Year
1	Amounts paid to supported organizations to accomplish ex	xempt purposes		
2	Amounts paid to perform activity that directly furthers exer	mpt purposes of support	ed	
	organizations, in excess of income from activity			
3	Administrative expenses paid to accomplish exempt purpo	ses of supported organiz	zations	
4	Amounts paid to acquire exempt-use assets			
5	Qualified set-aside amounts (prior IRS approval required)			
6	Other distributions (describe in Part VI). See instructions.			
7	Total annual distributions. Add lines 1 through 6.			
8	Distributions to attentive supported organizations to which	the organization is resp	onsive	
	(provide details in Part VI). See instructions.			
9	Distributable amount for 2015 from Section C, line 6			
10	Line 8 amount divided by Line 9 amount			
Ş	Section E - Distribution Allocations (see instructions)	(i) Excess Distributions	(ii) Underdistributions Pre-2015	(iii) Distributable Amount for 2015
1	Distributable amount for 2015 from Section C, line 6			
2	Underdistributions, if any, for years prior to 2015			
	(reasonable cause required-see instructions)			
3	Excess distributions carryover, if any, to 2015:			
а				
b				
С				
d	From 2013			
е	From 2014			
f	Total of lines 3a through e			
g	Applied to underdistributions of prior years			
h	Applied to 2015 distributable amount			
i	Carryover from 2010 not applied (see instructions)			
j	Remainder. Subtract lines 3g, 3h, and 3i from 3f.			
4	Distributions for 2015 from Section			
	D, line 7: \$			
а	Applied to underdistributions of prior years			
b	Applied to 2015 distributable amount			
С	Remainder. Subtract lines 4a and 4b from 4.			
5	Remaining underdistributions for years prior to 2015, if			
	any. Subtract lines 3g and 4a from line 2 (if amount			
	greater than zero, see instructions).			
6	Remaining underdistributions for 2015. Subtract lines 3h			
	and 4b from line 1 (if amount greater than zero, see			
	instructions).			
7	Excess distributions carryover to 2016. Add lines 3j			
	and 4c.			
8	Breakdown of line 7:			
а				
b				
С	Excess from 2013			
d	Excess from 2014			
е	Excess from 2015			

Schedule A (Form 990 or 990-EZ) 2015

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Schedule A (Form 990 or 990-EZ) 2015

**Supplemental Information.** Provide the explanations required by Part II, line 10; Part II, line 17a or 17b; and Part III, line 12. Also complete this part for any additional information. (See instructions).

Schedule A (Form 990 or 990-EZ) 2015

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#### Schedule B (Form 990, 990-EZ, or 990-PF)

Schedule of Contributors

► Attach to Form 990, Form 990-EZ, or Form 990-PF.

OMB No. 1545-0047

Department of the Treasury Internal Revenue Service

▶ Information about Schedule B (Form 990, 990-EZ, or 990-PF) and its instructions is at www.irs.gov/form990.

**Employer identification number** Name of the organization ARIZONA STATE UNIVERSITY FOUNDATION FOR A NEW AMERICAN UNIVERSITY 86-6051042 Organization type (check one): Filers of: Section: X Form 990 or 990-EZ 501(c)(3) (enter number) organization 4947(a)(1) nonexempt charitable trust not treated as a private foundation 527 political organization Form 990-PF 501(c)(3) exempt private foundation 4947(a)(1) nonexempt charitable trust treated as a private foundation 501(c)(3) taxable private foundation Check if your organization is covered by the General Rule or a Special Rule. Note. Only a section 501(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions. **General Rule** For an organization filing Form 990, 990-EZ, or 990-PF that received, during the year, contributions totaling \$5,000 or more (in money or property) from any one contributor. Complete Parts I and II. See instructions for determining a contributor's total contributions. **Special Rules** X For an organization described in section 501(c)(3) filing Form 990 or 990-EZ that met the 33 1/3 % support test of the regulations under sections 509(a)(1) and 170(b)(1)(A)(vi), that checked Schedule A (Form 990 or 990-EZ), Part II, line 13, 16a, or 16b, and that received from any one contributor, during the year, total contributions of the greater of (1) \$5,000 or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h, or (ii) Form 990-EZ, line 1. Complete Parts I and II. For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than \$1,000 exclusively for religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals. Complete Parts I, II, and III. For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, contributions exclusively for religious, charitable, etc., purposes, but no such contributions totaled more than \$1,000. If this box is checked, enter here the total contributions that were received during the year for an exclusively religious, charitable, etc., purpose. Do not complete any of the parts unless the General Rule applies to this organization because it received nonexclusively religious, charitable, etc., contributions

Caution. An organization that is not covered by the General Rule and/or the Special Rules does not file Schedule B (Form 990, 990-EZ, or 990-PF), but it must answer "No" on Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on its Form 990-PF, Part I, line 2, to certify that it does not meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).

For Paperwork Reduction Act Notice, see the Instructions for Form 990, 990-EZ, or 990-PF.

Schedule B (Form 990, 990-EZ, or 990-PF) (2015)

Name of organization ARIZONA STATE UNIVERSITY FOUNDATION FOR A NEW AMERICAN UNIVERSITY 86-

Employer identification number
86-6051042

Part I	Contributors (see instructions). Use duplicate copi	es of Part I if additional space is ne	eeded.
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
1_		\$\$	Person Payroll Noncash (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
2		\$ \$	Person Payroll Noncash (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
3		\$\$.	Person Payroll Noncash  (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
4_		\$\$\$	Person Payroll Noncash (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
5_		\$\$	Person Payroll Noncash (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
		\$	Person Payroll Noncash (Complete Part II for noncash contributions.)

Name of organization ARIZONA STATE UNIVERSITY FOUNDATION FOR A NEW AMERICAN UNIVERSITY

Employer identification number 86-6051042

Part II Noncash Property (see instructions). Use duplicate copies of Part II if additional space is needed.

(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
		\$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
		\$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
		\$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
		\$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
		\$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
		\$	

Name of or	rganization ARIZONA STATE UNIVERSIT	Y FOUNDATION FOR A N	EW	Employer identification number			
	AMERICAN UNIVERSITY			86-6051042			
Part III	Exclusively religious, charitable, etc., (10) that total more than \$1,000 for the the following line entry. For organization contributions of \$1,000 or less for the Use duplicate copies of Part III if addition	ne year from any one cont ns completing Part III, enter year. (Enter this information	t <b>ributor.</b> Com the total of <i>e</i>	plete columns (a) through (e) and xclusively religious, charitable, etc.			
(a) No. from	(b) Purpose of gift	(c) Use of gift		(d) Description of how gift is held			
Part I							
		(e) Transfer of gift					
	Transferee's name, address, and	ZIP + 4	Relationshi	p of transferor to transferee			
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift		(d) Description of how gift is held			
	(e) Transfer of gift						
	Transferee's name, address, and	ZIP + 4	Relationshi	p of transferor to transferee			
	-						
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift		(d) Description of how gift is held			
			_				
		(e) Transfer of gift					
	Transferee's name, address, and	ZIP + 4	Relationshi	onship of transferor to transferee			
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift		(d) Description of how gift is held			
			_				
		(e) Transfer of gift					
	Transferee's name, address, and	ZIP + 4	Relationshi	p of transferor to transferee			

Schedule B (Form 990, 990-EZ, or 990-PF) (2015)

#### SCHEDULE C (Form 990 or 990-EZ)

# **Political Campaign and Lobbying Activities**

For Organizations Exempt From Income Tax Under section 501(c) and section 527

OMB No. 1545-0047

**Open to Public** Inspection

Department of the Treasury Internal Revenue Service

► Complete if the organization is described below. ► Attach to Form 990 or Form 990-EZ. ▶ Information about Schedule C (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

If the organization answered "Yes," on Form 990, Part IV, line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

- Section 501(c)(3) organizations: Complete Parts I-A and B. Do not complete Part I-C.
- Section 501(c) (other than section 501(c)(3)) organizations: Complete Parts I-A and C below. Do not complete Part I-B.
- Section 527 organizations: Complete Part I-A only.

If the organization answered "Yes," on Form 990, Part IV, line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)): Complete Part II-A. Do not complete Part II-B.
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)): Complete Part II-B. Do not complete Part II-A.

If the Tax)	e organization answered (see separate instruction	"Yes," on Form 990, Part IV, line 5 (Pro s), then	xy Tax) (see separate i	nstructions) or Form 990-	EZ, Part V, line 35c (Proxy
•	Section 501(c)(4), (5), or	(6) organizations: Complete Part III.			
Nam	e of organization ARIZON	A STATE UNIVERSITY FOUNDAT	ION FOR A NEW	Employer ide	ntification number
AME	RICAN UNIVERSIT	Y		86-60	51042
Pai	rt I-A Complete if	the organization is exempt unde	er section 501(c) or	is a section 527 orga	nization.
1	Provide a description	of the organization's direct and indirect	t political campaign a	ctivities in Part IV.	
2	Political expenditures			▶ \$	
3	Volunteer hours			· · · · · · · · · · · · · · · · · · ·	
Par		the organization is exempt unde			
1	Enter the amount of a	ny excise tax incurred by the organiza	tion under section 495	55▶\$	
2		ny excise tax incurred by organization			
3	If the organization inc	urred a section 4955 tax, did it file For	m 4720 for this year?		Yes No
4a	Was a correction made	e?			Yes No
b	If "Yes," describe in Pa				
Par	rt I-C Complete if	the organization is exempt unde	er section 501(c), e	xcept section 501(c)(3	3).
1		ectly expended by the filing organizat			
2	Enter the amount of t	he filing organization's funds contribut	ed to other organizat	ions for section	
		activities			
3	line 17b	n expenditures. Add lines 1 and 2. I		▶ \$	
5	Enter the names, additional organization made pathe amount of political	tion file Form 1120-POL for this year? resses and employer identification nur yments. For each organization listed, at contributions received that were proted fund or a political action committee	nber (EIN) of all secti enter the amount pai omptly and directly de	on 527 political organiz d from the filing organiz elivered to a separate po	ations to which the filing zation's funds. Also enter plitical organization, such
	<b>(a)</b> Name	(b) Address	(c) EIN	(d) Amount paid from filing organization's funds. If none, enter -0	(e) Amount of political contributions received and promptly and directly delivered to a separate political organization. If none, enter -0
(1)					
(2)					
(3)					
(4)					
(5)					
(6)					

For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule C (Form 990 or 990-EZ) 2015

Sche	edule C (Form 990 or 990-EZ) 2015 ARIZON	A STATE UNIVERSITY FOUNDATION FO	R A NEW 86-6	051042 Page 2		
Pa	rt II-A Complete if the organizati section 501(h)).	on is exempt under section 501(c)(3) and	l filed Form 5768 (ele	ction under		
	ATCH 1 name, address, EIN, exp	belongs to an affiliated group (and list in Penses, and share of excess lobbying expen	ditures).	roup member's		
В		checked box A and "limited control" provis				
		ying Expenditures	(a) Filing	(b) Affiliated		
	· · · · · · · · · · · · · · · · · · ·	eans amounts paid or incurred.)	organization's totals	group totals		
		public opinion (grass roots lobbying)				
b		a legislative body (direct lobbying)		424,780.		
С		a and 1b)		424,780.		
d	Other exempt purpose expenditures			108,450,262.		
	Total exempt purpose expenditures (add		108,875,042.			
f	Lobbying nontaxable amount. Enter the					
columns.			1,000,000.			
	If the amount on line 1e, column (a) or (b) is:	The lobbying nontaxable amount is:				
	Not over \$500,000	20% of the amount on line 1e.				
	Over \$500,000 but not over \$1,000,000	\$100,000 plus 15% of the excess over \$500,000.				
	Over \$1,000,000 but not over \$1,500,000	\$175,000 plus 10% of the excess over \$1,000,000.				
	Over \$1,500,000 but not over \$17,000,000	\$225,000 plus 5% of the excess over \$1,500,000.				
	Over \$17,000,000	\$1,000,000.				
g	Grassroots nontaxable amount (enter 25	5% of line 1f)		250,000.		
h	Subtract line 1g from line 1a. If zero or le	0.	(			
i	Subtract line 1f from line 1c. If zero or le	0.	0.			
j	If there is an amount other than zero	on either line 1h or line 1i, did the organiza	ation file Form 4720			
	reporting section 4911 tax for this year?			Yes No		
		4-Year Averaging Period Under section 501(h)				
	(Some organizations that made a	section 501(h) election do not have to comp	lete all of the five colun	nns below.		
	See	the separate instructions for lines 2a through	2f.)			

Lobbying Expenditures During 4-Year Averaging Period								
Calendar year (or fiscal year beginning in)	(a) 2012	<b>(b)</b> 2013	(c) 2014	<b>(d)</b> 2015	(e) Total			
2a Lobbying nontaxable amount	1,000,000.	1,000,000.	1,000,000.	1,000,000.	4,000,000.			
<b>b</b> Lobbying ceiling amount (150% of line 2a, column (e))					6,000,000.			
c Total lobbying expenditures	124,890.	249,780.	249,780.	424,780.	1,049,230.			
<b>d</b> Grassroots nontaxable amount	250,000.	250,000.	250,000.	250,000.	1,000,000.			
e Grassroots ceiling amount (150% of line 2d, column (e))					1,500,000.			
<b>f</b> Grassroots lobbying expenditures								

Schedule C (Form 990 or 990-EZ) 2015

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	ule C (Form 990 or 990-EZ) 2015  Complete if the organization is exempt under section 501(c)(3) and has NC	T file	d For	m 57	 88	Pa	age 3
(election under section 501(h)).					(b)		
	each "Yes," response on lines 1a through 1i below, provide in Part IV a detailed ription of the lobbying activity.	Yes	No		Amour	ıt	
1 a b c d e f g h i j 2a b	During the year, did the filing organization attempt to influence foreign, national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of:  Volunteers?  Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?  Media advertisements?  Mailings to members, legislators, or the public?  Publications, or published or broadcast statements?  Grants to other organizations for lobbying purposes?  Direct contact with legislators, their staffs, government officials, or a legislative body?  Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?  Other activities?  Total. Add lines 1c through 1i  Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?  If "Yes," enter the amount of any tax incurred under section 4912		No		Amour		
С	If "Yes," enter the amount of any tax incurred by organization managers under section 4912						
	If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?	l(c)(5)	, or s	ectio	n		
2 3	Were substantially all (90% or more) dues received nondeductible by members?  Did the organization make only in-house lobbying expenditures of \$2,000 or less?  Did the organization agree to carry over lobbying and political expenditures from the prior year?  Complete if the organization is exempt under section 501(c)(4), section 50′ 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No,"	(c)(5)	, or s	ectio	1 2 3		No
a b c 3 4  5  Part Provide 2 (see	answered "Yes."  Dues, assessments and similar amounts from members  Section 162(e) nondeductible lobbying and political expenditures (do not include amo political expenses for which the section 527(f) tax was paid).  Current year  Carryover from last year  Total  Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) du lf notices were sent and the amount on line 2c exceeds the amount on line 3, what portio excess does the organization agree to carryover to the reasonable estimate of nondeductible and political expenditure next year?  Taxable amount of lobbying and political expenditures (see instructions)	unts of the obbying	of	2a 2b 2c 3			and

Schedule C (Form 990 or 990-EZ) 2015

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Schedule C (Form 990 or 990-EZ) 2015

### Part IV Supplemental Information (continued)

INFORMATION REGARDING LOBBYING ACTIVITIES

EDUCATIONAL OPPORTUNITIES FOR ARIZONA RESIDENTS.

SCHEDULE C, PART II-A:

AS A PART OF ITS MISSION, ASU FOUNDATION CONTRIBUTES TO PUBLIC COMMUNICATION AND ADVOCACY ACTIVITIES THAT SUPPORT HIGHER EDUCATION IN ARIZONA AND THE NEED FOR ADEQUATE FUNDING TO PROVIDE EXCELLENT

Schedule C (Form 990 or 990-EZ) 2015

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Page 4

### Part IV Supplemental Information (continued)

ATTACHMENT 1

#### SCHEDULE C, PART II-A, AFFILIATED ORGANIZATIONS

ORGANIZATION NAME: AZTE VENTURES, CO.

ADDRESS: 1475 N SCOTTSDALE RD STE 200

SCOTTSDALE, AZ 85257

EIN: 27-0151042

GRASSROOTS LOBBYING AMOUNT:

DIRECT LOBBYING AMOUNT:

Schedule C (Form 990 or 990-EZ) 2015

TOTAL LOBBYING EXPENDITURES:

OTHER EXEMPT PURPOSE EXPENDITURES: TOTAL EXEMPT PURPOSE EXPENDITURES:

LOBBYING NONTAXABLE AMOUNT:

GRASSROOTS NONTAXABLE AMOUNT:
TOTAL GRASSROOTS LESS NONTAXABLE AMOUNT:

TOTAL EXPENDITURES LESS NONTAXABLE AMOUNT: SHARE OF EXCESS LOBBYING EXPENDITURES:

ORGANIZATION NAME: ASU FOUNDATION FOR A NEW AMERICAN UNIV

ADDRESS: P.O. BOX 2260

TEMPE, AZ 85280-2260

EIN: 86-6051042

GRASSROOTS LOBBYING AMOUNT:

DIRECT LOBBYING AMOUNT: 424,780.

TOTAL LOBBYING EXPENDITURES: 424,780.

OTHER EXEMPT PURPOSE EXPENDITURES: 108,450,262.

TOTAL EXEMPT PURPOSE EXPENDITURES: 108,875,042.

LOBBYING NONTAXABLE AMOUNT: 1,000,000.
GRASSROOTS NONTAXABLE AMOUNT: 250,000.

TOTAL GRASSROOTS LESS NONTAXABLE AMOUNT:

TOTAL EXPENDITURES LESS NONTAXABLE AMOUNT:

SHARE OF EXCESS LOBBYING EXPENDITURES:

Schedule C (Form 990 or 990-EZ) 2015

# Part IV Supplemental Information (continued)

ATTACHMENT 1 (CONT'D)

#### SCHEDULE C, PART II-A, AFFILIATED ORGANIZATIONS

ORGANIZATION NAME: ASU RESEARCH ENTERPRISE ADDRESS: 300 E. UNIVERSITY DR

TEMPE, AZ 85281

EIN: 90-0868685

GRASSROOTS LOBBYING AMOUNT: DIRECT LOBBYING AMOUNT:

TOTAL LOBBYING EXPENDITURES:

OTHER EXEMPT PURPOSE EXPENDITURES: TOTAL EXEMPT PURPOSE EXPENDITURES:

LOBBYING NONTAXABLE AMOUNT: GRASSROOTS NONTAXABLE AMOUNT:

TOTAL GRASSROOTS LESS NONTAXABLE AMOUNT: TOTAL EXPENDITURES LESS NONTAXABLE AMOUNT: SHARE OF EXCESS LOBBYING EXPENDITURES:

ORGANIZATION NAME: TAYLOR TRUST FBO ASU FOUNDATION

ADDRESS: P.O. BOX 2260

TEMPE, AZ 85280-2260

EIN: 86-6252445

GRASSROOTS LOBBYING AMOUNT: DIRECT LOBBYING AMOUNT:

TOTAL LOBBYING EXPENDITURES:

OTHER EXEMPT PURPOSE EXPENDITURES: TOTAL EXEMPT PURPOSE EXPENDITURES:

LOBBYING NONTAXABLE AMOUNT: GRASSROOTS NONTAXABLE AMOUNT:

TOTAL GRASSROOTS LESS NONTAXABLE AMOUNT: TOTAL EXPENDITURES LESS NONTAXABLE AMOUNT: SHARE OF EXCESS LOBBYING EXPENDITURES:

Schedule C (Form 990 or 990-EZ) 2015

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Schedule C (Form 990 or 990-EZ) 2015

# Part IV Supplemental Information (continued)

ATTACHMENT 1 (CONT'D)

### SCHEDULE C, PART II-A, AFFILIATED ORGANIZATIONS

ORGANIZATION NAME: RESEARCH COLLABORATORY AT ASU

ADDRESS: P.O. BOX 2260

TEMPE, AZ 85280-2260

EIN: 45-3815674

GRASSROOTS LOBBYING AMOUNT:

DIRECT LOBBYING AMOUNT:

TOTAL LOBBYING EXPENDITURES:

OTHER EXEMPT PURPOSE EXPENDITURES:

TOTAL EXEMPT PURPOSE EXPENDITURES:

LOBBYING NONTAXABLE AMOUNT:

GRASSROOTS NONTAXABLE AMOUNT:

TOTAL GRASSROOTS LESS NONTAXABLE AMOUNT:

TOTAL EXPENDITURES LESS NONTAXABLE AMOUNT:

SHARE OF EXCESS LOBBYING EXPENDITURES:

Schedule C (Form 990 or 990-EZ) 2015

# SCHEDULE D (Form 990)

Department of the Treasury

Internal Revenue Service Name of the organization

# Supplemental Financial Statements

► Complete if the organization answered "Yes" on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

► Attach to Form 990.

▶ Information about Schedule D (Form 990) and its instructions is at www.irs.gov/form990. ARIZONA STATE UNIVERSITY FOUNDATION FOR A NEW

Open to Public Inspection

Employer identification number

OMB No. 1545-0047

AMERICAN UNIVERSITY 86-6051042 Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Part I Complete if the organization answered "Yes" on Form 990, Part IV, line 6. (a) Donor advised funds (b) Funds and other accounts Total number at end of year . . . . . . . . . . . . . . . . . 1 2 Aggregate value of contributions to (during year) 3 Aggregate value of grants from (during year) Aggregate value at end of year Did the organization inform all donors and donor advisors in writing that the assets held in donor advised 5 funds are the organization's property, subject to the organization's exclusive legal control? Yes Nο Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used 6 only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose No Yes **Conservation Easements.** Part II Complete if the organization answered "Yes" on Form 990, Part IV, line 7. Purpose(s) of conservation easements held by the organization (check all that apply). Preservation of land for public use (e.g., recreation or education) Preservation of a historically important land area Protection of natural habitat Preservation of a certified historic structure Preservation of open space Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation 2 Held at the End of the Tax Year easement on the last day of the tax year. 2a 2b 2c Number of conservation easements on a certified historic structure included in (a) . . . . . Number of conservation easements included in (c) acquired after 8/17/06, and not on a 2d Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the 3 Number of states where property subject to conservation easement is located ▶ Does the organization have a written policy regarding the periodic monitoring, inspection, handling of Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year 6 Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) 8 and section 170(h)(4)(B)(ii)? In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements. Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" on Form 990, Part IV, line 8. If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIII, the text of the footnote to its financial statements that describes these items. 1a If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items: If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the

following amounts required to be reported under SFAS 116 (ASC 958) relating to these items: Revenue included in Form 990, Part VIII, line 1

▶ \$

	t III Organizations Maintaini	na Collections of	Art Hieta	rical T	roselira	26 0	r Oth	or Similar	Λεεο	te (conti	Page Z
3	Using the organization's acquisition										
•	collection items (check all that app		511101 100010	10, 011001	c dily of	1 1110	10110111	ing that are	a oigi	iiilouiit uc	0 01 110
а	Public exhibition	-57-	d	Loan	or excha	ınae r	orogran	าร			
b	Scholarly research		e	Other		5 1	5				
С	Preservation for future gene	erations									
4	Provide a description of the orga	nization's collections	and explai	in how t	hey furt	ther t	he org	anization's	exemp	t purpose	in Part
	XIII.										
5	During the year, did the organization								_		
	assets to be sold to raise funds rati		ained as par	t of the o	organiza	tion's	collec	tion?	<u> L</u>	Yes	No
Par	Complete if the organizate 990, Part X, line 21.	tion answered "Yes					·		mount	t on Form	1
1 a	Is the organization an agent, truste								_		
	included on Form 990, Part X?								L	X Yes	No
b	If "Yes," explain the arrangement i	in Part XIII and comp	plete the folk	owing tab	ole:						
	De alors in a balance				-	_		Am	ount	1 200	
	Beginning balance					1c					3,977.
u e	Additions during the year					1d					1,655. 3,626.
f	Distributions during the year Ending balance					1e 1f					3,626.
	Did the organization include an am						todial a	account liabil	litv?	X Yes	No
	If "Yes," explain the arrangement i								-		X
Par											
	Complete if the organizat	tion answered "Yes	s" on Form	990, Pa	art IV, Ii	ne 10	Э.				
		(a) Current year	(b) Prior		(c) Two			(d) Three year		(e) Four ye	
1a	Beginning of year balance	502,048,855.	489,045		435,2			394,228,			32,918.
	Contributions	14,088,297.	29,576	,062.	14,3	310,	742.	13,841,	369.	17,23	33,377.
С	Net investment earnings, gains,										
	and losses	-18,851,821.	5,637	,603.	62,6	28,	143.	49,318,	255.	-6,35	55,550.
	Grants or scholarships										
е	Other expenditures for facilities	17,472,861.	16,477	270	15,6	12	010	15,285,	625	12 60	38,776.
	and programs	6,412,443.		,227.			296.	6,819,			43,146.
	Administrative expenses	473,400,027.	502,048					435,282,			28,823.
g	End of year balance								7211	331722	
2 a	Provide the estimated percentage Board designated or quasi-endown	nent $\triangleright$ 2.5400		(lifle 1g,	COIUITITI	(a)) II	ieiu as.				
	Permanent endowment ► 77.4										
С	Temporarily restricted endowment	<b>2</b> 0.0200 %									
	The percentages on lines 2a, 2b, a	and 2c should equal	100%.								
3 a	Are there endowment funds not in	the possession of the	ne organizat	ion that	are held	d and	admini	stered for th	е		
	organization by:										es No
	(i) unrelated organizations									3a(i)	X
	(ii) related organizations									3a(ii)	X
	If "Yes" on line 3a(ii), are the related	· ·				·			• • •	3b	
4 Par	Describe in Part XIII the intended to Land, Buildings, and Equ		illon's endow	vment iur	ius.						
гаі	Complete if the organiza	ation answered "Ye	s" on Form	1 990, P	art IV, I	line 1	1a. Se	ee Form 99	}0, Par	t X, line	10
	Description of property		other basis tment)	(b) Cost o	or other bas ther)	sis		umulated ciation	(0	<b>d)</b> Book value	=
1a	Land		.66,942.	0)			aopie			10,166	5,942.
	Buildings		02,479.	19,6	12,64	5.	6,92	20,203.		63,394	
С	Leasehold improvements										
d	Equipment			4,4	02,92	8.	4,36	51,306.		41	1,622.
	Other										
Tota	I. Add lines 1a through 1e. (Column	n (d) must equal Forr	n 990, Part )	X, columi	n (B), lin	e 10c	.)	▶		73,603	
									Schod	ula D /Form	990) 2015

Schedule D (I	Form 990) 2015	Page 3
Part VII	Investments - Other Securities.	

Complete if the organization answered	l "Yes" on Form 990	, Part IV, line 11b. See Form 990, Part X, line 12.
(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation: Cost or end-of-year market value
(1) Financial derivatives		
(2) Closely-held equity interests		
(3) Other		
(A) GLOBAL EQUITIES	176,200,699.	FMV
(B) GLOBAL FIXED INCOME	20,706,781.	FMV
(C) ABSOLUTE RETURN	78,940,843.	FMV
(D) REAL ASSETS	70,703,971.	FMV
(E) PRIVATE CAPITAL	52,801,045.	FMV
(F) OTHER CASH INVESTMENTS	36,480.	FMV
(G)		
(H)		
Total. (Column (b) must equal Form 990, Part X, col. (B) line 12.) ▶	399,389,819.	

## Part VIII Investments - Program Related.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11c. See Form 990, Part X, line 13.

(a) Description of investment	(b) Book value	(c) Method of valuation: Cost or end-of-year market value
(1)		
(2)		
(3)		
(4)		
(5)		
(6)		
(7)		
(8)		
(9)		
Total. (Column (b) must equal Form 990, Part X, col. (B) line 13.) ▶		

## Other Assets. Part IX

Complete if the organization answered "Yes" on Form 990, Part IV, line 11d. See Form 990, Part X, line 15.

(a) Description	(b) Book value
(1) CHARITABLE TRUSTS RECEIVABLE	3,182,202.
(2) ASSETS WITH LIMITED USE	24,617,460.
(3) ASSETS HELD UNDER SPLIT-INTERE	6,900,393.
(4) NET INV IN DIRECT FINANCING	22,820,000.
(5) CAPITALIZED BOND ISSUANCE COST	1,446,443.
(6) OTHER ASSETS	944,207.
(7)	
(8)	
(9)	
Total. (Column (b) must equal Form 990, Part X, col. (B) line 15.)	59,910,705.

## Part X Other Liabilities.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11e or 11f. See Form 990, Part X, line 25.

1. (a) Description of liability	(b) Book value
(1) Federal income taxes	
(2) OBLIGATIONS UNDER SPLIT-INTEREST AG	3,458,564.
(3) UNREALIZED SWAP LIABILITY	10,394,594.
(4)	
(5)	
(6)	
(7)	
(8)	
(9)	
Total. (Column (b) must equal Form 990, Part X, col. (B) line 25.) ▶	13,853,158.

2. Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740). Check here if the text of the footnote has been provided in Part XIII

JSA 5E1270 1.000

Schedule D (Form 990) 2015 Page 4

Part	Reconciliation of Revenue per Audited Financial Statements With Revenue per Return Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.	n.	
1	Total revenue, gains, and other support per audited financial statements	1	140,044,636.
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12:		
а	Net unrealized gains (losses) on investments		
b	Donated services and use of facilities		
С	Recoveries of prior year grants		
d	Other (Describe in Part XIII.)	2e	14,313,110.
e	Add lines 2a through 2d	3	125,731,526.
3 4	Amounts included on Form 990, Part VIII, line 12, but not on line 1:		
а	Investment expenses not included on Form 990, Part VIII, line 7b 4a 2,566,404.		
b	Other (Describe in Part XIII.)		
С	Add lines 4a and 4b	4c	2,566,404.
5	Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.)	5	128,297,930.
Part	Reconciliation of Expenses per Audited Financial Statements With Expenses per Retu Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.	ırn.	
1	Total expenses and losses per audited financial statements	1	129,784,137.
2	Amounts included on line 1 but not on Form 990, Part IX, line 25:		
а	Donated services and use of facilities		
b	Prior year adjustments		
C C	Other losses		
d e	Add lines 2a through 2d	2e	
3	Subtract line 2e from line 1	3	129,784,137.
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:		
а	Investment expenses not included on Form 990, Part VIII, line 7b 4a 2,566,404.		
b	Other (Describe in Part XIII.)		
С	Add lines 4a and 4b	4c	-17,712,160.
5 Dow4	Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.)	5	112,071,977.
Provid 2; Par	e the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Pat XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional inform PAGE 5	art V, I nation	ine 4; Part X, line

Schedule D (Form 990) 2015 5E1271 1.000

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JSA

0179143.00004 PAGE 37

ESCROW AND CUSTODIAL ARRANGEMENTS

SCHEDULE D, PART IV, LINE 1B:

ARIZONA STATE UNIVERSITY FOUNDATION FOR A NEW AMERICAN UNIVERSITY ("ASUF") IS THE SOLE TRUSTEE OF TAYLOR TRUST FBO ASU FOUNDATION ("TAYLOR TRUST"). TAYLOR TRUST'S MISSION IS TO ESTABLISH AND MAINTAIN THE FRED E. TAYLOR CHAIRED PROFESSORSHIP IN REAL ESTATE AT THE ARIZONA STATE UNIVERSITY W.P. CAREY SCHOOL OF BUSINESS.

SCHEDULE D, PART IV, LINE 2B:

ASUF HOLDS ASSETS AS THE TRUSTEE OF A GRANTOR TRUST FOR ASU AND HOLDS ASSETS UNDER AN INVESTMENT AGREEMENT WITH THE ASU ALUMNI ASSOCIATION.

INTENDED USE OF ENDOWMENT FUNDS

SCHEDULE D, PART V, LINE 4:

ALL ENDOWMENT EXPENDITURES SUPPORT THE EDUCATION, RESEARCH, PUBLIC SERVICE, AND OTHER ACTIVITIES OF ARIZONA STATE UNIVERSITY.

FIN 48 (ASC 740) FOOTNOTE

SCHEDULE D, PART X, LINE 2:

TAX POSITIONS RELATED TO THE FOUNDATION'S TAX-EXEMPT STATUS AND OTHER MISCELLANEOUS TAX POSITIONS HAVE BEEN REVIEWED. MANAGEMENT IS OF THE OPINION THAT MATERIAL POSITIONS TAKEN BY THE FOUNDATION WOULD BE UPHELD UNDER EXAMINATION. ACCORDINGLY, THE FOUNDATION HAS NOT RECORDED AN INCOME TAX LIABILITY FOR UNCERTAIN TAX POSITIONS AS OF JUNE 30, 2016, AND DOES NOT ANTICIPATE A SIGNIFICANT CHANGE FOR THE FOLLOWING TWELVE MONTHS. AS OF JUNE 30, 2016, THE FOUNDATION'S FISCAL YEARS 2012 THROUGH 2015 FOR THE FEDERAL AND 2011 THROUGH 2015 FOR ARIZONA TAX JURISDICTIONS REMAIN

Schedule D (Form 990) 2015

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JSA

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5887BC 700W 0179143.00004

## Supplemental Information (continued) Part XIII

OPEN TO EXAMINATION.

RECONCILIATION OF REVENUES PER AUDITED FINANCIAL STATEMENTS WITH RETURN

SCHEDULE D, PART XI, LINE 2D:

CHANGE IN VALUE OF SPLIT-INTEREST AGREEMENTS \$ (162,010)

CHANGE IN ASSETS DUE OTHER ENTITIES \$ 5,513,136

UNREALIZED GAIN ON LAND 67,481

BRICKYARD RENTAL EXPENSES \$(1,456,240)

EXPENSE RECOVERY \$19,801,974

REVENUES FROM SEPARATE ENTITIES INCLUDED IN FINANCIALS \$ 1,705,115

TOTAL \$25,469,456

RECONCILIATION OF EXPENSES PER AUDITED FINANCIAL STATEMENTS WITH RETURN

SCHEDULE D, PART XII, LINE 4B:

EXPENSE RECOVERY \$(19,801,974)

BRICKYARD RENTAL EXPENSES \$ 1,456,240

EXPENSES FROM SEPARATE ENTITIES INCLUDED IN FINANCIALS \$ (1,932,830)

TOTAL \$(20,278,564)

Schedule D (Form 990) 2015

## SCHEDULE F (Form 990)

## Statement of Activities Outside the United States

► Complete if the organization answered "Yes" on Form 990, Part IV, line 14b, 15, or 16.

► Attach to Form 990.

► Information about Schedule F (Form 990) and its instructions is at www.irs.gov/form990.

OMB No. 1545-0047

2015

Open to Public Inspection

Department of the Treasury Internal Revenue Service

Name of the organization ARIZONA STATE UNIVERSITY FOUNDATION FOR A NEW Employer identification number AMERICAN UNIVERSITY 86-6051042 General Information on Activities Outside the United States. Complete if the organization answered "Yes" on Part I Form 990, Part IV, line 14b. For grantmakers. Does the organization maintain records to substantiate the amount of its grants and other assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance? Yes 2 For grantmakers. Describe in Part V the organization's procedures for monitoring the use of its grants and other assistance outside the United States. Activities per Region. (The following Part I, line 3 table can be duplicated if additional space is needed.) (d) Activities conducted in (b) Number of (c) Number of (e) If activity listed in (d) is (f) Total offices in the employees, region (by type) (e.g., a program service, expenditures for describe specific type of fundraising, program services, region agents, and and investments independent investments. service(s) in region in region grants to recipients contractors in region located in the region) (1) CENTRAL AMERICA/CARIBBEAN INVESTMENTS 145,634,110. (2) EUROPE INVESTMENTS 7,927,869. (3) (4) (5) (6) (7) (8) (9) (10)(11) (12)(13)(14)(15)(16)(17)

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Total from continuation sheets to Part I

Totals (add lines 3a and 3b)

Schedule F (Form 990) 2015

153,561,979.

153,561,979.

3a

Schedule F (Form 990) 2015 Part II

Grants and Other Assistance to Organizations or Entities Outside the United States. Complete if the organization answered "Yes" on Form 990, Part IV, line 15, for any recipient who received more than \$5,000. Part II can be duplicated if additional space is needed.

-	(1)	(2)	(3)	(4)	(5)	(9)	(7)	(8)	(6)	(10)	(11)	(12)	(13)	(14)	(15)	(16)	
(a) Name of organization																	
(b) IRS code section and EIN (if applicable)																	
<b>(c)</b> Region																	
(d) Purpose of grant																	
(e) Amount of cash grant																	
(f) Manner of cash disbursement																	
(g) Amount of non-cash assistance																	
(h) Description of non-cash assistance																	
(I) Method of valuation (book, FMV, appraisal, other)																	

recognized as tax-exempt	
foreign country, recog	
the	cy letter
Inized as charities by	(3) equivalen
re recognized	ction 501(c)
d above that are recognized as charit	provided a se
tions listed	ounsel has provi
ent organiza	grantee or c
ber of recipion	r which the
Enter total num	he IRS, or fo
Ente	by ti

Enter total number of other organizations or entities

က

86-6051042

Page 3

Part III

Schedule F (Form 990) 2015

Grants and Other Assistance to Individuals Outside the United States. Complete if the organization answered "Yes" on Form 990, Part IV, line 16. Part III can be duplicated if additional space is needed.

	ימיליים ממויים מממויים מממויים לאממים והמממים ב	and apace is needed.						
	(a) Type of grant or assistance	(b) Region	(c) Number of recipients	(d) Amount of cash grant	(e) Manner of cash disbursement	(f) Amount of non-cash assistance	(g) Description of non-cash assistance	(h) Method of valuation (book, FMV, appraisal, other)
(1)								
(2)								
(3)								
(4)								
(2)								
(9)								
(7)								
(8)								
(6)								
(10)								
(11)								
(12)								
(13)								
(14)								
(15)								
(16)								
(17)								
(18)								
							Sche	Schedule F (Form 990) 2015

Schedule F (Form 990) 2015

Part IV Foreign Forms

ган	1 oreign rollins				
1	Was the organization a U.S. transferor of property to a foreign corporation during the tax year? If "Yes," the organization may be required to file Form 926, Return by a U.S. Transferor of Property to a Foreign Corporation (see Instructions for Form 926)	X	Yes		No
2	Did the organization have an interest in a foreign trust during the tax year? If "Yes," the organization may be required to separately file Form 3520, Annual Return To Report Transactions With Foreign Trusts and Receipt of Certain Foreign Gifts, and/or Form 3520-A, Annual Information Return of Foreign Trust With a U.S. Owner (see Instructions for Forms 3520 and 3520-A; do not file with Form 990)		Yes	X	No
3	Did the organization have an ownership interest in a foreign corporation during the tax year? If "Yes," the organization may be required to file Form 5471, Information Return of U.S. Persons With Respect to Certain Foreign Corporations (see Instructions for Form 5471)	X	Yes		No
4	Was the organization a direct or indirect shareholder of a passive foreign investment company or a qualified electing fund during the tax year? If "Yes," the organization may be required to file Form 8621, Information Return by a Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund (see Instructions for Form 8621)	X	Yes		No
5	Did the organization have an ownership interest in a foreign partnership during the tax year? If "Yes," the organization may be required to file Form 8865, Return of U.S. Persons With Respect to Certain Foreign Partnerships (see Instructions for Form 8865)	X	Yes		No
6	Did the organization have any operations in or related to any boycotting countries during the tax year? If "Yes," the organization may be required to separately file Form 5713, International Boycott Report (see Instructions for Form 5713; do not file with Form 990)		Yes	X	No

 Schedule F (Form 990) 2015
 Page 5

## Part V Supplem

Supplemental Information
Complete this part to provide the information required by Part I, line 2 (monitoring of funds); Part I, line 3, column (f) (accounting method; amounts of investments vs. expenditures per region); Part II, line 1 (accounting method); Part III (accounting method); and Part III, column (c) (estimated number of recipients), as applicable. Also complete this part to provide any additional information (see instructions).

Schedule F (Form 990) 2015

JSA 5E1502 1.000

## SCHEDULE G (Form 990 or 990-EZ)

## **Supplemental Information Regarding Fundraising or Gaming Activities**

Complete if the organization answered "Yes" on Form 990, Part IV, lines 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.

Attach to Form 990 or Form 990-EZ.

20**15**Open to Public

Department of the Treasury ► Information about Schedule G (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990. Internal Revenue Service Inspection Name of the organization ARIZONA STATE UNIVERSITY FOUNDATION FOR A NEW Employer identification number AMERICAN UNIVERSITY 86-6051042 Fundraising Activities. Complete if the organization answered "Yes" on Form 990, Part IV, line 17. Part I Form 990-EZ filers are not required to complete this part. Indicate whether the organization raised funds through any of the following activities. Check all that apply. 1 Mail solicitations Solicitation of non-government grants е а X Internet and email solicitations f Solicitation of government grants Χ Phone solicitations Special fundraising events С X In-person solicitations Did the organization have a written or oral agreement with any individual (including officers, directors, trustees or key employees listed in Form 990, Part VII) or entity in connection with professional fundraising services? X Yes b If "Yes," list the ten highest paid individuals or entities (fundraisers) pursuant to agreements under which the fundraiser is to be compensated at least \$5,000 by the organization. (v) Amount paid to (iii) Did fundraiser have (vi) Amount paid to (i) Name and address of individual (iv) Gross receipts (or retained by) custody or control of (or retained by) (ii) Activity or entity (fundraiser) from activity fundraiser listed in organization contributions? col. (i) Yes No 1 ATTACHMENT 1 2 3 6 8 9 10 1,459,619. Total 631,069. 1,191,803. List all states in which the organization is registered or licensed to solicit contributions or has been notified it is exempt from registration or licensing. AK, AZ, CA, CO, HI, ME, MA, MI, MN, NH, NJ, NY, ND, OH, OK, OR, SC, UT, WA,

For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule G (Form 990 or 990-EZ) 2015

Schedule G (Form 990 or 990-EZ) 2015

Pa	rt I	Fundraising Events. Complete than \$15,000 of fundraising even gross receipts greater than \$5,000.	t contributions and gros			
			(a) Event #1	(b) Event #2	(c) Other events	(d) Total events (add col. (a) through col. (c))
ne			(event type)	(event type)	(total number)	
Revenue	1	Gross receipts				
Ľ		Less: Contributions				
	3	Gross income (line 1 minus line 2)				
	4	Cash prizes				
	5	Noncash prizes				
Direct Expenses	6	Rent/facility costs				
Exp	7	Food and beverages				
Direct	8	Entertainment				
	9	Other direct expenses				
	10 11	Direct expense summary. Add lines 4 Net income summary. Subtract line 1				
Pa			anization answered "Y			orted more
Φ		man \$15,000 on Form 990-E	(a) Bingo	(b) Pull tabs/instant	(c) Other gaming	(d) Total gaming (add
Revenue			(a) biligo	bingo/progressive bingo	(c) out of gaining	col. (a) through col. (c))
<u>_</u>	1	Gross revenue				
ses	2	Cash prizes				
Expenses	3	Noncash prizes				
Direct E	4	Rent/facility costs				
	5	Other direct expenses				
	6	Volunteer labor	Yes%	Yes% No	Yes% No	
	7	Direct expense summary. Add lines 2	through 5 in column (d)		<b>&gt;</b>	
	8	Net gaming income summary. Subtra	ct line 7 from line 1, col	umn (d)	<b>&gt;</b>	
9 a	ıls	nter the state(s) in which the organizat the organization licensed to conduct g "No," explain:		of these states?		_ Yes No
	-					
		Vere any of the organization's gaming li "Yes," explain:	icenses revoked, suspe			Yes No

Sched	lule G (Form 990 or 990-EZ) 2015
11	Does the organization conduct gaming activities with nonmembers?
12	Is the organization a grantor, beneficiary or trustee of a trust or a member of a partnership or other entity
	formed to administer charitable gaming?
13	Indicate the percentage of gaming activity conducted in:
a	The organization's facility
b	An outside facility
14	Enter the name and address of the person who prepares the organization's gaming/special events books and records:
	Name ▶
	Address ▶
15 a	Does the organization have a contract with a third party from whom the organization receives gaming
b	revenue?
D	amount of gaming revenue retained by the third party > \$
С	If "Yes," enter name and address of the third party:
Ū	in 100, Other hame and address of the time party.
	Name ▶
	Address ▶
16	Gaming manager information:
	Name ▶
	Gaming manager compensation ▶\$
	Description of services provided ▶
	Director/officer
17	Mandatory distributions:
а	
	retain the state gaming license?
b	Enter the amount of distributions required under state law to be distributed to other exempt organizations
	or spent in the organization's own exempt activities during the tax year 🕨 \$
Par	Supplemental Information. Provide the explanation required by Part I, line 2b, columns (iii) and (v), and Part III, lines 9, 9b, 10b, 15b, 15c, 16, and 17b, as applicable. Also provide any additional information (see instructions).

Schedule G (Form 990 or 990-EZ) 2015

## ATTACHMENT 1

990, SCHEDULE G, PART I - HIGHEST PA	HIGHEST PAID FUNDRAISER				
NAME AND ADDRESS OF FUNDRAISER	ACTIVITY	DID FUNDRAISER HAVE CUSTODY OR CONTROL OF CONTRIBUTIONS? YES NO	GROSS RECEIPTS FROM ACTIVITY	AMOUNT PAID TO (OR RETAINED BY FUNDRAISER	AMOUNT PAID TO (OR RETAINED BY ORGANIZATION
SNAVELY ASSOCIATES, LTD.	CMTETITOMOC	>		0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	
112 W. FOSTER AVE., SUITE 401 STATE COLLEGE PA 16804		∢		.440.	
THE EUDY COMPANY	ממטד ג מתוחדם	Þ	0 1 7	210000	
4200 MASSACHUSETTS AVE NW #312 WASHINGTON DC 20016	FONDRALDER	∢	1,164,019.	.0110,	· 000 / #
MARTS & LUNDY	CIVITE TITOMOD	Þ		00000	
1200 WALL STREET WEST LYNDHURST NJ 07071	CONSCIPLING	∢		. / 00 ′ 50	
THE HALLISEY GROUP	ממטד ג ממזחדם	٥	000	, 1 1	0 7 7
38 EAST 85TH STREET NEW YORK NY 10028	FONDRALSER	∢	.000,	.000,75	148,000.
CORPORATE CITIZEN		;		c c	
9820 E. THOMPSON PEAK PKWY LOT 289 SCOTTSDALE AZ 82555	FONDRALSER	∢			

ATTACHMENT 1 (CONT'D)

VANDENBERG AND ASSOCIATES

3927 ELM AVENUE LONG BEACH CA 90807

FUNDRAISER

×

149,000.

10,000.

139,000.

0179143.00004 ATTACHMENT 1 PAGE 49

## SCHEDULEI (Form 990)

## Governments, and Individuals in the United States Grants and Other Assistance to Organizations,

Complete if the organization answered "Yes" on Form 990, Part IV, line 21 or 22.

Open to Public Inspection identification number å

X

Department of the Treasury	▼ Attach to Form 990.	<b>O</b>
Internal Revenue Service	▶ Information about Schedule I (Form 990) and its instructions is at www.irs.gov/form990.	
Name of the organization	ARIZONA STATE UNIVERSITY FOUNDATION FOR A NEW	Employer identificat
AMERICAN UNIVERSITY		86-6051042
Part   General Information on Gran	nformation on Grants and Assistance	

Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States. the selection criteria used to award the grants or assistance? Part I

Grants and Other Assistance to Domestic Organizations and Domestic Governments. Complete if the organization answered "Yes" on Form 990, Part IV, line 21, for any recipient that received more than \$5,000. Part II can be duplicated if additional space is needed. Part II

1 (a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
(1) AMERICAN SOCIETY FOR ENGINEERING IN EDUCATI							
1818 N STREET NW #600 WASHINGTON, DC 20036	37-0730118	501(C)(3)	15,000.				COMMUNITY OUTREACH
(2) ARIZONA SCIENCE CENTER							
600 E. WASHINGTON ST. PHOENIX, AZ 85004	86-0390558	501(C)(3)	20,000.				COMMUNITY OUTREACH
(3) ARIZONA STATE UNIVERSITY							
P.O. BOX 870502 TEMPE, AZ 85287	86-0196696	115	76,603,473.				PROGRAM SUPPORT
(4) ASU ALUMNI LAW GROUP							
2 N. CENTRAL AVE #1600 PHOENIX, AZ 85004	46-4635819	501(C)(3)	280,000.				PROGRAM SUPPORT
(5) ASU PREPARATORY ACADEMY							
P.O. BOX 877304 TEMPE, AZ 85287	26-0664313	501(C)(3)	2,137,500.				PROGRAM SUPPORT
(6) ASU SUN DEVIL CLUB							
P.O. BOX 872205 TEMPE, AZ 85287	86-0138459	501(C)(3)	24,000.				PROGRAM SUPPORT
(7) CENTER FOR U.S. GLOBAL LEADERSHIP							
1129 20TH STREET NW #600	74-3093659	501(C)(3)	10,000.				COMMUNITY OUTREACH
(8) COLLEGE SUCCESS ARIZONA							
4040 E. CAMELBACK RD. SUITE 220	20-2366755	501(C)(3)	11,158.				PROGRAM SUPPORT
(9) COLORADO STATE UNIVERSITY							
6003 CAMPUS DELIVERY, 555 S. HOWES ST.	84-6000545	115	18,000.				PROGRAM SUPPORT
(10) ELON UNIVERSITY							
100 CAMPUS DRIVE ELON, NC 27244	56-0532303	501(C)(3)	8,000.				PROGRAM SUPPORT
(11) EXPECT MORE ARIZONA							
2415 E. CAMELBACK RD. SUITE 500	45-3681012	501(C)(3)	100,000.				COMMUNITY OUTREACH
(12) GREATER PHOENIX ECONOMIC COUNCIL							
2 N. CENTRAL AVE STE 2500 PHOENIX, AZ 85004	86-0539979	501(C)(3)	10,000.				COMMUNITY OUTREACH
2 Enter total number of section 501(c)(3) and government	d governmen		organizations listed in the line 1 table	able		•	
3 Enter total number of other organizations listed in the line 1 table.	sted in the lir	le 1 table					

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

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Schedule I (Form 990) (2015)

## SCHEDULE I (Form 990)

# Governments, and Individuals in the United States

Complete if the organization answered "Yes" on Form 990, Part IV, line 21 or 22. ▶ Attach to Form 990.

Open to Public
2015

▶ Information about Schedule I (Form 990) and its instructions is at www.irs.gov/form990.

Open to Publ

Name of the organization ARIZONA STATE UNIVERSITY FOUNDATION FOR A NEW AMERICAN UNIVERSITY

Department of the Treasury Internal Revenue Service Employer identification number 86-6051042

# Part I General Information on Grants and Assistance

- å X Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance?
  - Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States.

Grants and Other Assistance to Domestic Organizations and Domestic Governments. Complete if the organization answered "Yes" on Form 990, Part IV, line 21, for any recipient that received more than \$5,000. Part II can be duplicated if additional space is needed. Part II

1 (a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
(1) MAYO FOUNDATION FOR MEDICAL EDUCATION & RES							
200 FIRST STREET SW ROCHESTER, MN 55905	41-1506440	501(C)(3)	45,000.				COMMUNITY OUTREACH
(2) MCCCD RIO SALADO							
2419 W. 14TH STREET TEMPE, AZ 85281	86-0185552	115	5,313.				PROGRAM SUPPORT
(3) NATIONAL ACADEMY OF EDUCATION							
500 FIFTH STREET NW WASHINGTON, DC 20001	77-0415802	501(C)(3)	7,500.				COMMUNITY OUTREACH
(4) NORTHERN ARIZONA UNIVERSITY							
P.O. BOX 4080 FLAGSTAFF, AZ 86011	74-2579628	115	31,069.				PROGRAM SUPPORT
(5) PHOENIX COMMITTEE ON FOREIGN RELATIONS							
7949 E. ACOMA DRIVE, SUITE 207	86-0929211	501(C)(3)	10,500.				COMMUNITY OUTREACH
(6) SOCIETY FOR INTERNATIONAL DEVELOPMENT							
1101 15TH STREET NW SUITE 300	52-1174165	501(C)(3)	10,000.				COMMUNITY OUTREACH
(7) TEXAS CHRISTIAN UNIVERSITY							
TCU BOX 297011 FORT WORTH, TX 76129	75-0827465	501(C)(3)	10,000.				PROGRAM SUPPORT
(8) THE WILLIAMS INSTITUTE							
6615 NORTH SCOTTSDALE ROAD	86-0743467	501(C)(3)	8,500.				COMMUNITY OUTREACH
(9) UNIVERSITY OF GEORGIA							
240A RIVERBEND ROAD BOX 5333	58-6001998	115	.000,99				PROGRAM SUPPORT
(10) UNIVERSITY OF NORTH TEXAS							
1112 DALLAS DR. SUITE 4000 DENTON, TX 76205	75-6002149	115	46,000.				PROGRAM SUPPORT
(11) UNIVERSITY OF SOUTH CAROLINA							
701 ASSEMBLY ST. COLUMBIA, SC 29208	57-6001153	115	10,000.				PROGRAM SUPPORT
(12) VALLEY LEADERSHIP							
901 E. OSBORNE ROAD, SUITE A	86-0373283	501(C)(3)	10,000.				COMMUNITY OUTREACH
2 Enter total number of section 501(c)(3) and government or	d governmen	t organizations l	rganizations listed in the line 1 table.	able		•	
3 Enter total number of other organizations listed in the line	isted in the lir	-			table	<b>A</b>	

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

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Schedule I (Form 990) (2015)

## SCHEDULEI (Form 990)

## es es Grants and Other Assistance to Organizations, d Individuals

r 22. ed "Yes" on Fo to Form 990.

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S	on

2015
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Employer identification number

86-6051042

OMB No. 1545-0047

) and its instructions is at www.irs.gov/form990. A  $_{\rm NEW}$ 

(066 11104)		Governments, and Indiv	
		Complete if the organization answere	were
Department of the Treasury		► Attach	tach 1
Internal Revenue Service		▶ Information about Schedule I (Form 990)	1 990)
Name of the organization	ARIZONA	ARIZONA STATE UNIVERSITY FOUNDATION FOR	FOR
AMERICAN UNIVERSITY	SITY		

Assistance	
n Grants and /	
Information on Grants	
<b>General I</b>	
ェ	

<ul> <li>1 Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance?</li> <li>2 Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States.</li> </ul>
Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance the selection criteria used to award the grants or assistance?  Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States.
. (4

<b>art II</b> Grants and Other Assistance to Domestic Organizations and Domestic Governments. Complete if the organization answered "Yes" on Form 990, Part IV, line 21, for any recipient that received more than \$5,000. Part II can be duplicated if additional space is needed.
Part II

1 (a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
(1) CHICANOS POR LA CAUSA, INC.							
1112 E. BUCKLEY ROAD PHOENIX, AZ 85034	86-0227210	501(C)(3)	6,000.				COMMUNITY OUTREACH
(2) ASU ALUMNI ASSOCIATION							
P.O. BOX 873702 TEMPE, AZ 85287	86-6053009	501(C)(3)	16,181.				COMMUNITY OUTREACH
(3) CHILDSPLAY, INC.							
900 S. MITCHELL DR. TEMPE, AZ 85281	86-0336473	501(C)(3)	10,000.				COMMUNITY OUTREACH
(4) GOLDWATER INSTITUTE							
500 E. CORONADO RD. PHOENIX, AZ 85004	86-0597661	501(C)(3)	10,000.				COMMUNITY OUTREACH
(5) MARINE CORPS SCHOLARSHIP FOUNDATION							
7047 E. GREENWAY PARKWAY, STE 250	22-1905062	501(C)(3)	20,000.				COMMUNITY OUTREACH
(6) ASIAN CHAMBER OF COMMERCE							
1402 S. CENTRAL AVE PHOENIX, AZ 85004	45-4740292	501(C)(3)	10,000.				COMMUNITY OUTREACH
(7) THE AMERICAN IRELAND FUND							
5910 GLOSTER ROAD BETHESDA, MD 20816	25-1306992	501(C)(3)	10,000.				COMMUNITY OUTREACH
(8) THE NATIONAL FOOTBALL FOUNDATION							
433 LAS COLINAS BLVD EAST, STE 1330	22-1508812	501(C)(3)	18,000.				COMMUNITY OUTREACH
(9) LEAGUE OF ARIZONA CITIES AND TOWNS							
1820 WEST WASHINGTON ST. PHOENIX, AZ 85007	86-0137589	115	10,000.				COMMUNITY OUTREACH
(10)							
(11)							
(12)							
			:	=		,	
2 Enter total number of section 501(c)(3) and government organizations listed in the line 1 table. 3 Enter total number of other organizations listed in the line 1 table	d governmen: isted in the lir	t organizations l	listed in the line 1 t				33.
Elifer total fidiliber of earler organizations in		- 1					
For Paperwork Reduction Act Notice, see the Instructions for Form 990.	ions for Form 9	.06				Sch	Schedule I (Form 990) (2015)

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Page 2

Schedule I (Form 990) (2015)

Grants and Other Assistance to Individuals in the United States. Complete if the organization answered "Yes" on Form 990, Part IV, line 22. Part III can be duplicated if additional space is needed.

	(a) Type of grant or assistance	(b) Number of recipients	(c) Amount of cash grant	(d) Amount of non-cash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of non-cash assistance
_						
art IV	art IV Supplemental Information. Complete this part		vide the informat	ion required in	Part I, line 2, Part III,	to provide the information required in Part I, line 2, Part III, column (b), and any other additional

information.

PROCEDURE FOR MONITORING USE OF GRANT FUNDS INSIDE U.S.

SCHEDULE I, PART I, LINE 2:

GRANTS PAID CONSIST OF FUNDS PROVIDED TO ARIZONA STATE UNIVERSITY, ITS

AFFILIATES, AND OTHER NON-PROFITS FOR ASU RELATED INITIATIVES, WHICH ARE

ACCOUNTED FOR AND MONITORED THROUGH THE USE OF ACCOUNTS AND ACCOUNT

PURPOSES AT THE TIME OF EACH DISBURSEMENT.

Schedule I (Form 990) (2015)

## **SCHEDULE J** (Form 990)

Department of the Treasury Internal Revenue Service

Name of the organization

**Compensation Information**For certain Officers, Directors, Trustees, Key Employees, and Highest **Compensated Employees** 

► Complete if the organization answered "Yes" on Form 990, Part IV, line 23.

Attach to Form 990. ▶ Information about Schedule J (Form 990) and its instructions is at www.irs.gov/form990.

ARIZONA STATE UNIVERSITY FOUNDATION FOR A NEW

**Open to Public** 

OMB No. 1545-0047

Inspection Employer identification number

AMERICAN UNIVERSITY

86-6051042

Part	Questions Regarding Compensation			
			Yes	No
1a	Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form			
	990, Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.			
	First-class or charter travel  X Housing allowance or residence for personal use			
	X Travel for companions Payments for business use of personal residence			
	X Tax indemnification and gross-up payments X Health or social club dues or initiation fees			
	Discretionary spending account Personal services (e.g., maid, chauffeur, chef)			
b	If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to			
	explain	1b	Х	
2	Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all			
	directors, trustees, and officers, including the CEO/Executive Director, regarding the items checked in line			
	1a?	2	Х	
3	Indicate which, if any, of the following the filing organization used to establish the compensation of the			
Ū	organization's CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a			
	related organization to establish compensation of the CEO/Executive Director, but explain in Part III.			
	X Compensation committee X Written employment contract			
	X Independent compensation consultant Compensation survey or study			
	Form 990 of other organizations  X Approval by the board or compensation committee			
4	During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing			
7	organization or a related organization:			
а	Receive a severance payment or change-of-control payment?	4a		Х
b	Participate in, or receive payment from, a supplemental nonqualified retirement plan?	4b	Х	
С	Participate in, or receive payment from, an equity-based compensation arrangement?	4c		Х
	If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.			
	Only section 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9.			
5	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any			
	compensation contingent on the revenues of:			
а	The organization?	5a		Х
b	Any related organization?	5b		X
	If "Yes" to line 5a or 5b, describe in Part III.			
6	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any			
	compensation contingent on the net earnings of:			
а	The organization?	6a		Х
b	Any related organization?	6b		X
	If "Yes" on line 6a or 6b, describe in Part III.			
7	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed			
	payments not described on lines 5 and 6? If "Yes," describe in Part III.	7	X	
8	Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject			
	to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe			
	in Part III	8		X
9	If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in			
	Regulations section 53.4958-6(c)?	9		

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule J (Form 990) 2015

Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed. Part II

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that are not listed on Form 990, Part VII.

Note: The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

		į						
		(B) Breakdown of W-2 and		or 1099-MISC compensation	(C) Retirement and	(D) Nontaxable	(E) Total of columns	(F) Compensation
(A) Name and Title		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	other deferred compensation	benefits	(B)(i)-(D)	in column (B) reported as deferred on prior Form 990
R.F. SHANGRAW, JR.	(E)	410,081.	77,000.	5,793.	111,250.	37,399.	641,523.	0.
DIRECTOR, PRESIDENT AND CEO	(ii)	0	.0	.0	0	0	.0	0
VIRGINIA DESANTO	Ξ	216,905.	10,000.	552.	16,193.	18,793.	262,443.	0
2CFO AND TREASURER	<b>(ii)</b>	0	0	.0	0	0	.0	0
MARCEL VALENTA	Ξ	213,369.	16,000.	366.	16,134.	26,997.	272,866.	
3GEN COUNSEL/VP ENT DEV, SECR.	Œ	0	0	0	0	0	.0	0
AUGUSTINE CHENG	Ξ	379,055.	124,988.	51,442.	18,550.	17,934.	591,969.	0
4MANAGING DIRECTOR - AZTE	(ii)	0	.0	.0	0	0	.0	0
DANIEL SAFTIG	Ξ	291,260.	20,000.	1,041.	18,550.	27,983.	358,834.	0
5CHIEF DEVELOPMENT OFFICER	(ii)	0	0.	0.	0	0.	0.	0
KENNETH POLASKO	(i)	250,235.	25,000.	1,325.	18,250.	26,188.	320,998.	0.
<b>6</b> EXECUTIVE DIRECTOR - AZTE	€	0	.0	0.	0	.0	0.	0
JOSHUA FRIEDMAN	Ξ	258,760.	20,000.	.0	18,432.	2,462.	299,654.	0
7EXEC. VP & MANAGING DIRECTOR	€	0	.0	0.	0	.0	0.	0
GRETCHEN BUHLIG	Ξ	256,758.	10,000.	.0	18,550.	783.	286,091.	0
8EXEC. VP & MANAGING DIRECTOR	(ii)	0	0.	0.	0	0.	0.	0
	(i)							
6	(ii)							
	(i)							
10	(ii)							
	Ξ							
11	(ii)							
	(i)							
12	(ii)							
	(i)							
13	(ii)							
	(i)							
14	(ii)							
	Ξ							
15	(ii)							
	(i)							
16	(ii)							
							Sche	Schedule J (Form 990) 2015

Schedule J (Form 990) 2015

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PAGE

Schedule J (Form 990) 2015

## Part III Supplemental Information

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.

HOUSING ALLOWANCE

SCHEDULE J, PART I, LINE 1A:

THE MANAGING DIRECTOR OF ARIZONA SCIENCE AND TECHNOLOGY ENTERPRISES

TAXABLE TREATED AS N WHICH ("AZTE") RECEIVES A HOUSING ALLOWANCE, FORM W-2 AND REPORTED ON SCHEDULE J, PART II, COLUMN COMPENSATION ON

(B)(III)

TRAVEL FOR COMPANIONS

SCHEDULE J, PART I, LINE 1A:

THE MANAGING DIRECTOR OF AZTE RECEIVES TRAVEL REIMBURSEMENTS FOR HIMSELF

TREATED AS TAXABLE COMPENSATION ON FORM W-2 AND WHICH IS SPOUSE, AND HIS

REPORTED ON SCHEDULE J, PART II, COLUMN (B)(III).

TAX INDEMNIFICATION AND GROSS-UP PAYMENTS

SCHEDULE J, PART I, LINE 1A:

THE MANAGING DIRECTOR OF AZTE RECEIVES TAX GROSS-UP PAYMENTS IN RELATION

TAXABLE SPOUSAL TRAVEL HIS HOUSING ALLOWANCE, HIM FOR OL TO AMOUNTS PAID

THE GROSS-UPS ARE TREATED AND REIMBURSEMENT FOR INTERNET EXPENSES.

Η PART , J SCHEDULE ON ON FORM W-2 AND REPORTED COMPENSATION TAXABLE

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Schedule J (Form 990) 2015

## Part III Supplemental Information

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.

COLUMN (B)(III)

HEALTH OR SOCIAL CLUB DUES

SCHEDULE J, PART I, LINE 1A:

PRESIDENT AND CEO WITH A MEMBERSHIP TO A HEALTH AND ASUF PROVIDES THE THE MEMBERSHIP IS NON-TAXABLE SOCIAL CLUB TO USE FOR BUSINESS PURPOSES. TO THE PRESIDENT AND CEO AND REPORTED AS COMPENSATION ON SCHEDULE J, PART

II, COLUMN (D)

SEVERANCE ARRANGEMENTS

SCHEDULE J, PART I, LINE 4A

THE PRESIDENT AND CEO HAS A SEVERANCE ARRANGEMENT AS A PART OF HIS

SALARY BASE HIS EMPLOYMENT AGREEMENT, WHICH PROVIDES FOR A PAYMENT OF REMAINDER OF THE TERM FOR HIS EMPLOYMENT AGREEMENT UPON THE PAYABLE FOR

TERMINATION WITHOUT CAUSE.

SUPPLEMENTAL NONQUALIFIED RETIREMENT PLAN

SCHEDULE J, PART I, LINE 4B

SUPPLEMENTAL NONQUALIFIED RETIREMENT PLAN FOR THE Ø SET-UP ASUF HAS

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Schedule J (Form 990) 2015

Page 3

# Part | Supplemental Information

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.

THE PRESIDENT AND CEO, IN WHICH ASUF PROVIDES AN ANNUAL CONTRIBUTION

SALARY. BASE HIS ANNUAL ОF TO 18% AN AMOUNT EQUAL ZI NONQUALIFIED PLAN

DEFERRALS INTO THIS PLAN FOR THE 2015 CALENDAR YEAR TOTALED \$74,700 AND

ARE REPORTED AS COMPENSATION ON SCHEDULE J, PART II, COLUMN (C).

NON-FIXED PAYMENTS

SCHEDULE J, PART I, LINE 7:

FOR ASUF, NON-FIXED PAYMENTS ARE BASED ON COMPENSATION AGREEMENTS AND

SINGLE FOR AZTE, SUCCESS BENCHMARKS STATED IN EMPLOYMENT CONTRACTS. MEMBER LIMITED LIABILITY COMPANY OF ASUF, THE COMPENSATION CONTRACT FOR

BOARD OF DIRECTORS OF AZTE THE MANAGING DIRECTOR ALLOWS FOR THE APPROVE DISCRETIONARY BONUSES WITHOUT FIXED AMOUNT CALCULATIONS BASED ON

THE MANAGING DIRECTOR'S PERFORMANCE. OVERALL SATISFACTION OF THE BOARD'S

QUESTIONS REGARDING COMPENSATION

SCHEDULE J, PART II

HIGHEST PAID EMPLOYEES INCLUDE TWO MEMBERS OF THE MANAGEMENT ASUF'S FIVE SUBSIDIARY, AZTE, WHICH PROVIDES TECHNOLOGY TRANSFER SERVICES SLI TEAM OF

HAS DELEGATED ASUF SOLE MEMBER, ITS AS UNIVERSITY STATE ARIZONA FOR

JSA

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Schedule J (Form 990) 2015

## Part III Supplemental Information

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.

RESPONSIBILITY FOR MANAGEMENT OF AZTE TO THE SEVEN-MEMBER BOARD OF

DIRECTORS FOR AZTE, INCLUDING OPERATIONAL ACTIVITIES AND COMPENSATION.

Schedule J (Form 990) 2015

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ASU FOUNDATION

SCHEDULE K (Form 990)

Part I

4

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Supplemental Information on Tax-Exempt Bonds

► Complete if the organization answered "Yes" on Form 990, Part IV, line 24a. Provide descriptions, explanations, and any additional information in Part VI.

► Attach to Form 990.

Open to Public Inspection

OMB No. 1545-0047

(i) Pooled financing ŝ × Employer identification number Yes (h) On behalf of issuer ŝ 86-6051042 Yes (g) Defeased ŝ Yes ACQUIRE, IMPROVE, & EQUIP FACILITY ACQUIRE, IMPROVE, & EQUIP FACILITY (f) Description of purpose ▶ Information about Schedule K (Form 990) and its instructions is at www.irs.gov/form990. 39,050,000.|REFUND ISSUE 22,420,000. 31,390,000. (e) Issue price 04/22/2014 12/16/2014 07/01/2004 (d) Date issued ARIZONA STATE UNIVERSITY FOUNDATION FOR A NEW (c) CUSIP# 87972MAB8 NONE NONE (p) Issuer EIN 86-0439481 86-0439481 86-0439481 B THE INDUSTRIAL DEV. AUTH. OF THE CITY OF TEMPE, AZ  ${f C}$  THE INDUSTRIAL DEV. AUTH. OF THE CITY OF TEMPE, AZ THE INDUSTRIAL DEV. AUTH. OF THE CITY OF TEMPE, AZ (a) Issuer name AMERICAN UNIVERSITY Bond Issues Name of the organization Department of the Treasury Internal Revenue Service

×

Part II Proceeds				
	4	В	၁	О
1 Amount of bonds retired				

_	1 Amount of bonds retired				
7	2 Amount of bonds legally defeased				
က	3 Total proceeds of issue	22,476,162.	39,050,000.	31,436,290.	
4	4 Gross proceeds in reserve funds	651,168.			
2	5 Capitalized interest from proceeds				
9	6 Proceeds in refunding escrows				
7	7 Issuance costs from proceeds	277,740.	499,252.		
8	8 Credit enhancement from proceeds				
6	9 Working capital expenditures from proceeds				

11 Other spent proceeds			38'26	38,550,748.				
12 Other unspent proceeds					15,99	15,992,643.		
13 Year of substantial completion	2004	4	2004					
	Yes	٥N	Yes	No	Yes	No	Yes	Š
14 Were the bonds issued as part of a current refunding issue?		×	×			×		

<u>0</u>

15,443,647

21,547,254

Capital expenditures from proceeds

10

14	14 Were the bonds issued as part of a current refunding issue?		X	×			X	
15	15 Were the bonds issued as part of an advance refunding issue?		X		×		X	
16	16 Has the final allocation of proceeds been made?	×		×		×		
17	17 Does the organization maintain adequate books and records to support the							
	final allocation of proceeds?	X		X		X		

Use
rivate Business
Part III P

1 Was the	Was the organization a partner in a partnership, or a member of an LLC,	Yes	No	Yes	No	Yes	No	Yes	No
which o	which owned property financed by tax-exempt bonds?		×		×		×		
2 Are the	Are there any lease arrangements that may result in private business use of								
pond-fin	bond-financed property?		×		X		X		

For Paperwork Reduction Act Notice, see the Instructions for Form 990. SE1295 1998 7BC 700W

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Schedule K (Form 990) 2015

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Schedule K (Form 990) 2015

Part III Private Business Use (Continued)	ASU FOUNDATION	ATION						
		A		В		ပ	۵	
3a Are there any management or service contracts that may result in private	Yes	No	Yes	No	Yes	No	Yes	No
business use of bond-financed property?		×		×		×		
<b>b</b> If "Yes" to line 3a, does the organization routinely engage bond counsel or other outside counsel to review any management or service contracts relating to the financed property?								
c Are there any research agreements that may result in private business use of		Þ		×		>		
If "You" to line 30 does the preprietion relition, prepriet or		∢		∢		∢ .		
d if Yes to line 3c, does the organization routinely engage bond counsel of other outside counsel to review any research agreements relating to the financed property?								
4 Enter the percentage of financed property used in a private business use by entities other than a section 501(c)(3) organization or a state or local government ▶		%		%		%		%
<b>5</b> Enter the percentage of financed property used in a private business use as a								
result of unrelated trade or business activity carried on by your organization, another section 501(c)(3) organization or a state or local government		%		%		%		%
A Total of lines A and 5		%		%		%		%
		×		×		×		2
8a Has there been a sale or disposition of any of the bond-financed property to a nongovernmental person other than a 501(c)(3) organization since the bonds were issued?		×		×		×		
<b>b</b> If "Yes" to line 8a, enter the percentage of bond-financed property sold or		%		%		%		8
		0/		0/		0/		0/
c If "Yes" to line 8a, was any remedial action taken pursuant to Regulations sections 1.141-12 and 1.145-2?								
9 Has the organization established written procedures to ensure that all nonqualified bonds of the issue are remediated in accordance with the	h P		k P		þ			
Arbitrago	∢		∢		∢			
acitatibe Chels Andre Constitut A T 0000 constitute to the coll		4		ב ב	3	ا د	ָר אָלָי	
i nas trie issuel liled Form 6036-1, Arbitrage Rebate, medicitori and Penalty in Lieu of Arhitrage Rebate?	S a a	S ×	r es	S ×	res	S ×	L GS	000
		1		1		1		
a Rebate not due yet?		X		×		×		
<b>b</b> Exception to rebate?		×		×		×		
c No rebate due?	×			×		×		
If "Yes" to line 2c, provide in Part VI the date the rebate computation was								
3 Is the bond issue a variable rate issue?	×			×		×		
ernmental	×			×		×		
b Name of provider	[±	A D T STATE						
	5	30.000						
d Was the hedge superintegrated?		X						
e Was the hedge terminated?		X						
ASU						Scl	Schedule K (Form 990) 2015	rm 990) 2015

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Schedule K (Form 990) 2015

JSA 5E1328 1.000 5887BC 700W

Part VI Supplemental Information. Provide additional information for responses to questions on Schedule K (see instructions) (Continued)

SCHEDULE K, PART I, BOND B:

THE BOND ISSUED 04/22/2014 WAS USED TO REFUND A BOND ORIGINALLY ISSUED ON

10/28/2003.

SCHEDULE K, PART II, LINE 3, BOND A AND BOND C:

THE DIFFERENCE BETWEEN THE ISSUE PRICE LISTED IN PART I, COLUMN (E) AND

THE TOTAL PROCEEDS OF ISSUE IN PART II, LINE 3 FOR BOND A AND BOND

REPRESENTS ACCRUED INTEREST INCOME.

SCHEDULE K, PART IV, LINE 2C:

THE REBATE COMPUTATION FOR THE 2004 BOND IN COLUMN A WAS LAST PERFORMED

ON 6/30/2014.

## **SCHEDULE L**

## **Transactions With Interested Persons**

(Form 990 or 990-EZ) ► Complete if the organization answered "Yes" on Form 990, Part IV, line 25a, 25b, 26, 27, 28a, 28b, or 28c, or Form 990-EZ, Part V, line 38a or 40b.

Attach to Form 990 or Form 990-EZ.

► Information about Schedule L (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

OMB No. 1545-0047

Open To Public Inspection

Department of the Treasury Internal Revenue Service

Name of the organization

ARIZONA STATE UNIVERSITY FOUNDATION FOR A NEW

Employer identification number 86-6051042

AMERICAN UNIVERSITY 86-605

Part I Excess Benefit Transactions (section 501(c)(3), section 501(c)(4), and 501(c)(29) organizations only).

	Complete if the organization ar	nswered "Yes" on Form 990, Part IV, line 25	5a or 25b, or Form 990-EZ, Part V, line 40b.		
4	(a) Name of disqualified person	(b) Relationship between disqualified person and	(c) Description of transaction	(d) Cor	rected?
<u>'</u>	(a) Name of disqualified person	organization	(c) Description of transaction	Yes	No
(1)					
(2)					
(3)					
(4)					
(5)					
(6)					
2	Enter the amount of tax incurred by	the organization managers or disqualified p	ersons during the year		
	under section 4958				
3	Enter the amount of tax, if any, on lin	ne 2, above, reimbursed by the organization.	<b>▶</b> \$		

## Part II Loans to and/or From Interested Persons.

Complete if the organization answered "Yes" on Form 990-EZ, Part V, line 38a or Form 990, Part IV, line 26; or if the organization reported an amount on Form 990, Part X, line 5, 6, or 22.

(a) Name of interested person	(b) Relationship with organization	(c) Purpose of loan	fron	an to or n the zation?	<b>(e)</b> Original principal amount	(f) Balance due	( <b>g)</b> In o	default?		ard or	(i) W agree	
			То	From			Yes	No	Yes	No	Yes	No
(1)												
(2)												
(3)												
(4)												
(5)												
(6)												
(7)												
(8)												
(9)												
(10)												
Total					•	\$						

## Part III Grants or Assistance Benefiting Interested Persons.

Complete if the organization answered "Yes" on Form 990, Part IV, line 27.

(a) Name of interested person	(b) Relationship between interested person and the organization	(c) Amount of assistance	(d) Type of assistance	(e) Purpose of assistance
(1)				
(2)				
(3)				
(4)				
(5)				
(6)				
(7)				
(8)				
(9)				
(10)				

For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule L (Form 990 or 990-EZ) 2015

Schedule L (Form 990 or 990-EZ) 2015

## Part IV Business Transactions Involving Interested Persons.

Complete if the organization answered "Yes" on Form 990, Part IV, line 28a, 28b, or 28c.

(a) Name of interested person	(b) Relationship between interested person and the organization	(c) Amount of transaction	(d) Description of transaction	organi	aring of ization's nues?
				Yes	No
(1) SYBIL FRANCIS	FAMILY MEMBER OF DIRECTOR	209,365.	COMPENSATION FOR EMPLOYMENT		Х
_(2)					
(3)					
(4)					
(5)					
(6)					
(7)					
(8)					
(9)					
(10)					

## Part V Supplemental Information

Provide additional information for responses to questions on Schedule L (see instructions).

## SCHEDULE M (Form 990)

## **Noncash Contributions**

OMB No. 1545-0047

**Open To Public** Inspection

Department of the Treasury Internal Revenue Service Name of the organization

Attach to Form 990.

▶ Information about Schedule M (Form 990) and its instructions is at www.irs.gov/form990.

ARIZONA STATE UNIVERSITY FOUNDATION FOR A NEW

Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30.

Employer identification number

AMERICAN UNIVERSITY 86-6051042 **Types of Property** Part I (c) (a) (b) (d) Noncash contribution Check if Number of contributions or Method of determining amounts reported on applicable items contributed noncash contribution amounts Form 990, Part VIII, line 1g Art - Works of art 1 Art - Historical treasures 3 Art - Fractional interests Books and publications 5 Clothing and household goods........ Cars and other vehicles 6 7 Intellectual property Χ 57. 13,547,415. FAIR MARKET VALUE Securities - Publicly traded 9 10 Securities - Closely held stock Securities - Partnership, LLC, or trust interests Securities - Miscellaneous 12 Qualified conservation contribution - Historic 14 Qualified conservation contribution - Other . . . . . . . . . 15 Real estate - Residential Real estate - Commercial 16 Real estate - Other 17 Collectibles 18 19 20 Drugs and medical supplies 21 Taxidermy 22 Historical artifacts Scientific specimens 23 24 Archeological artifacts 25 Other ►( 26 Other ►( Other ►( 27 28 Other ►( Number of Forms 8283 received by the organization during the tax year for contributions for 29 which the organization completed Form 8283, Part IV, Donee Acknowledgement . . . . . . . . . Yes No 30a During the year, did the organization receive by contribution any property reported in Part I, lines 1 through 28, that it must hold for at least three years from the date of the initial contribution, and which is not required 30a Χ **b** If "Yes," describe the arrangement in Part II. Does the organization have a gift acceptance policy that requires the review of any non-standard X contributions? 32a Does the organization hire or use third parties or related organizations to solicit, process, or sell noncash X 32a 

If the organization did not report an amount in column (c) for a type of property for which column (a) is checked,

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

b If "Yes," describe in Part II.

describe in Part II.

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Schedule M (Form 990) (2015)

Schedule M (Form 990) (2015) Page **2** 

Part II Supplement

**Supplemental Information.** Complete this part to provide the information required by Part I, lines 30b, 32b, and 33, and whether the organization is reporting in Part I, column (b), the number of contributions, the number of items received, or a combination of both. Also complete this part for any additional information.

SCHEDULE M, PART I, LINE 9, COLUMN (B):

THE ORGANIZATION IS REPORTING TO NUMBER OF CONTRIBUTIONS IN COLUMN (B).

SCHEDULE M, PART I, LINE 32B:

THE FOUNDATION USES A VARIETY OF BROKERAGES AND SERVICE COMPANIES TO

CONVERT NON-CASH GIFTS TO CASH BASED ON THE TYPE OF NON-CASH GIFT

RECEIVED.

Schedule M (Form 990) (2015)

## **SCHEDULE O**

(Form 990 or 990-EZ)

## Supplemental Information to Form 990 or 990-EZ

OMB No. 1545-0047

2015

Open to Public

Inspection

Department of the Treasury
Internal Revenue Service

Name of the organization

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

▶ Attach to Form 990 or 990-EZ.

ARIZONA STATE UNIVERSITY FOUNDATION FOR A NEW

AMERICAN UNIVERSITY

Employer identification number 86-6051042

OTHER PROGRAM SERVICES

FORM 990, PART III, LINE 4D:

THE ASU FOUNDATION PROVIDED OVER \$32 MILLION TO SUPPORT THE EDUCATION,

PUBLIC SERVICE AND OTHER ACTIVITIES OF ARIZONA STATE UNIVERSITY. IN

ADDITION TO THE NEAR \$5 MILLION OF PROGRAM REVENUE, ASU FOUNDATION

PROVIDED OVER \$71 MILLION OF CONTRIBUTIONS IN SUPPORT OF THESE

ACTIVITIES.

FUNDRAISING EVENTS

FORM 990, PART V, LINES 7A AND 7B:

ARIZONA STATE UNIVERSITY FOUNDATION FOR A NEW AMERICAN UNIVERSITY

("ASUF") RECEIVES GIFTS FOR ASU THAT AT TIMES PROVIDES THE DONOR WITH A

BENEFIT. THOSE DONORS RECEIVE CHARITABLE GIFT RECEIPTS INDICATING THE

TOTAL VALUE OF PAYMENT, THE FAIR MARKET VALUE OF BENEFITS RECEIVED BY THE

DONOR, AND THE NET AMOUNT THAT MAY BE CONSIDERED A CHARITABLE

CONTRIBUTION.

FORM 990 REVIEW PROCESS

FORM 990, PART VI, SECTION B, LINE 11B:

ASUF'S FORM 990, RETURN OF ORGANIZATION EXEMPT FROM INCOME TAX, IS

PREPARED BY AN OUTSIDE ACCOUNTING FIRM. THE DRAFT IS SUBMITTED TO ASUF'S

MANAGEMENT FOR REVIEW AND ACCURACY OF REPORTING. THE BOARD OF DIRECTORS

HAS DELEGATED REVIEW OF THE FORM 990 TO THE AUDIT COMMITTEE. MANAGEMENT

AND A REPRESENTATIVE OF THE OUTSIDE ACCOUNTING FIRM REVIEW THE FORM 990

Name of the organization ARIZONA STATE UNIVERSITY FOUNDATION FOR A NEW AMERICAN UNIVERSITY 8

Employer identification number 86-6051042

WITH THE AUDIT COMMITTEE. ONCE APPROVED AND ACCEPTED BY THE AUDIT

COMMITTEE, THE FORM 990 IS SIGNED BY THE CFO AND SUBMITTED ELECTRONICALLY

TO THE IRS AND THE BOARD OF DIRECTORS.

PROCESS FOR MONITORING AND ENFORCEMENT OF CONFLICT OF INTEREST POLICY FORM 990, PART VI, SECTION B, LINE 12C:

UPON HIRE AND ON AN ANNUAL BASIS, OFFICERS, DIRECTORS, TRUSTEES, AND KEY EMPLOYEES ARE REQUIRED TO DISCLOSE ANY CONFLICTS OR POTENTIAL CONFLICTS RELATING TO THEIR INVOLVEMENT WITH ASUF. IN ADDITION, ANY TIME THE INDIVIDUALS REFERRED TO ABOVE BECOME AWARE OF A NEW CONFLICT, THEY ARE REQUIRED TO SUBMIT AN UPDATED CONFLICT OF INTEREST/COMMITTMENT FORM TO THE ASUF CFO. ANY IDENTIFIED CONFLICTS WOULD BE REVIEWED BY THE BOARD CHAIR AND THE CEO TO DETERMINE ANY MITIGATION ACTIONS NEEDED.

PROCESS FOR ESTABLISHING COMPENSATION OF PRESIDENT/CEO AND KEY EMPLOYEES FORM 990, PART VI, LINES 15A AND 15B:

FOR ASUF, THE BOARD OF DIRECTORS APPROVES THE COMPENSATION PACKAGE FOR
THE PRESIDENT AND CEO BASED ON CURRENT MARKET COMPARISONS PROVIDED BY THE
FOUNDATION'S HUMAN RESOURCES DEPARTMENT (WHICH OBTAINS THIS INFORMATION
FROM AN INDEPENDENT COMPENSATION CONSULTANT), RESPONSIBILITIES OF THE
POSITION, GOALS OF THE FOUNDATION, AND NEGOTIATIONS WITH THE PRESIDENT
AND CEO. ALL OTHER COMPENSATION DECISIONS FOR KEY EMPLOYEES HAVE BEEN
DELEGATED FROM THE BOARD OF DIRECTORS TO THE PRESIDENT AND CEO, WHO
FOLLOWS A SIMILAR PROCESS AFOREMENTIONED.

FOR ARIZONA SCIENCE AND TECHNOLOGY ENTERPRISES ("AZTE"), A SINGLE MEMBER

DOCUMENTS MADE AVAILABLE TO THE PUBLIC

ADDITIONAL INFORMATION REGARDING FUNDRAISING

Name of the organization ARIZONA STATE UNIVERSITY FOUNDATION FOR A NEW Employer identification number AMERICAN UNIVERSITY 86-6051042

LIMITED LIABILITY COMPANY CONTROLLED BY ASUF, THE CEO'S COMPENSATION

CONTRACT WAS REVIEWED BY THE GENERAL COUNSEL OF ASUF AND THE CFO OF ASU.

IT INCLUDED A COMPENSATION COMPARISON PERFORMED BY A THIRD-PARTY SERVICE

PROVIDER AND WAS APPROVED BY AZTE'S BOARD OF DIRECTORS.

FORM 990, PART VI, SECTION C, LINE 19:

THE FINANCIAL STATEMENTS FOR ASUF ARE AVAILABLE TO THE PUBLIC ON THE ORGANIZATION'S WEBSITE. THE ORGANIZATION'S GOVERNING DOCUMENTS AND CONFLICT OF INTEREST STATEMENT ARE NOT MADE AVAILABLE TO THE PUBLIC.

ADDITIONAL INFORMATION REGARDING INDEPENDENT SERVICE PROVIDERS

FORM 990, PART VII, SECTION B, LINE 1:

ALL OF THE LEGAL SERVICES DISCLOSED IN FORM 990, PART VII, SECTION B,

LINE 1 (AND THE RELATED ATTACHMENT) WERE PERFORMED IN SUPPORT OF AZTE'S

TECHNOLOGY TRANSFER SERVICES TO THE UNIVERSITY AND ARE NOT RELATED TO THE

PRIMARY FUNDRAISING SERVICES OF THE FOUNDATION.

FORM 990, PART VIII AND FORM 990, PART IX:

IN ITS EFFORT TO SUPPORT ASU, ASUF AND ITS AFFILIATES PERFORM A BROAD

SCOPE OF SERVICES THAT INCLUDE: FUNDRAISING, INVESTMENT MANAGEMENT,

TECHNOLOGY TRANSFER, ADVOCACY, AND MARKETING, EDUCATIONAL AWARENESS, AND

PROPERTY FINANCING AND MANAGEMENT. CERTAIN ELEMENTS OF EXPENSES CODED AS

MANAGEMENT AND GENERAL ARE DRIVEN BY THE BROAD SCOPE OF THE FOUNDATION'S

ROLE IN SUPPORT OF ASU. ASUF'S FUNDRAISING EXPENSES SUPPORT ACTIVITIES

Name of the organization ARIZONA STATE UNIVERSITY FOUNDATION FOR A NEW

AMERICAN UNIVERSITY

Employer identification number

86-6051042

THAT GENERATE CONTRIBUTIONS THAT GO DIRECTLY TO ENTITIES OTHER THAN

ITSELF, SUCH AS ASU AND OTHER ASU AFFILIATES; THUS, NOT ALL FUNDRAISING

RESULTS GENERATED THROUGH ASUF'S EFFORTS ARE REFLECTED IN THE

CONTRIBUTION TOTALS ON ASUF'S FORM 990.

REVISION TO PRIOR YEAR BALANCE SHEET

FORM 990, PART X:

THE PRIOR YEAR BALANCE SHEET FOR LINE 17, "ACCOUNTS PAYABLE AND ACCRUED EXPENSES" AND LINE 19, "DEFERRED REVENUE" HAS BEEN REVISED FROM THE ORIGINAL FORM 990 TO ACCURATELY REPORT DEFERRED REVENUE, WHICH HAS BEEN MOVED FROM LINE 17 TO LINE 19. THERE HAS BEEN NO CHANGE TO TOTAL ASSETS, LIABILITIES, OR NET ASSETS AS A RESULT OF THIS REVISION.

OTHER CHANGES IN NET ASSETS

FORM 990, PART XI, LINE 9:

CHANGE IN ASSETS DUE TO OTHER ORGANIZATIONS: \$5,513,136

CHANGE IN UNREALIZED SWAP VALUE: \$(2,097,434)

CHANGE IN VALUE OF SPLIT-INTEREST AGREEMENTS: \$(162,010)

UNREALIZED GAIN ON LAND: \$67,481

AZTE VENTURES, CO. EXPENSES: (\$5,551)

ATTACHMENT 1

DESCRIPTION OF SERVICES

## 990, PART VII- COMPENSATION OF THE FIVE HIGHEST PAID IND. CONTRACTORS

PERELLA WEINBERG PARNTERS INVESTMENT MGMT. 2,036,054.
757 5TH AVENUE
NEW YORK, NY 10153

IRELL AND MANELLA LLP LEGAL - AZTE 1,531,024.
1800 AVENUE OF THE STARS, SUITE 900

LOS ANGELES, CA 90067

NAME AND ADDRESS

Schedule O (Form 990 or 990-EZ) 2015

COMPENSATION

5E1228 1.000

JSA.

Name of the organization ARIZONA STATE UNIVERSITY FOUNDATION FOR A NEW

AMERICAN UNIVERSITY

86-6051042

ATTACHMENT 1 (CONT'D)

## 990, PART VII- COMPENSATION OF THE FIVE HIGHEST PAID IND. CONTRACTORS

NAME AND ADDRESS	DESCRIPTION OF SERVICES	COMPENSATION
TRINITY WORKS LLC P.O. BOX 12206 FT. WORTH, TX 76110	CONSULTING	720,000.
DUFF & PHELPS LLC 55 E. 52ND STREET, 31ST FLOOR NEW YORK, NY 10055	LEGAL - AZTE	478,340.
WORLDWIDE JET CHARTER 22601 NORTH 17TH AVENUE, SUITE 220 PHOENIX, AZ 85027	BUSINESS TRAVEL	416,011.

Schedule O (Form 990 or 990-EZ) 2015

## SCHEDULE R (Form 990)

Department of the Treasury Internal Revenue Service

► Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37. ► Attach to Form 990.

Related Organizations and Unrelated Partnerships

OMB No. 1545-0047 2015

**Open to Public** Inspection

Employer identification number

86-6051042

▶ Information about Schedule R (Form 990) and its instructions is at www.irs.gov/form990.

ARIZONA STATE UNIVERSITY FOUNDATION FOR A NEW AMERICAN UNIVERSITY Name of the organization

Identification of Disregarded Entities Complete if the organization answered "Yes" on Form 990, Part IV, line 33. Part I

	(a)	(q)	(c)	(p)	(e)	<b>(£)</b>
Name, address, and EIN (	Name, address, and EIN (if applicable) of disregarded entity	Primary activity	Legal domicile (state or foreign country)	Total income	End-of-year assets	Direct controlling entity
(1) AZ SCIENCE & TECHNOLOGY ENTERPRISES LLC	ENTERPRISES LLC 86-6051042					
P.O. BOX 2260	TEMPE, AZ 85280	INTELLEC PROP	AZ	8,286,866.	8,286,866.   11,907,635.   ASUF	ASUF
(2) ASUF, LLC	86-6051042					
P.O. BOX 2260	TEMPE, AZ 85280	REAL ESTATE	AZ	4,276,474.	4,276,474.   39,510,109.   ASUF	ASUF
(3) ASUF BRICKYARD, LLC	86-6051042					
P.O. BOX 2260	TEMPE, AZ 85280	REAL ESTATE	AZ	2,817,278.	2,817,278. 51,572,055.	ASUF
(4) ASUF SCOTTSDALE, LLC	86-6051042					
P.O. BOX 2260	TEMPE, AZ 85280	REAL ESTATE	AZ	535,239.	535,239.   12,361,099.   ASUF	ASUF
(5) ASUF DUPONT, LLC	86-6051042					
P.O. BOX 2260	TEMPE, AZ 85280	REAL ESTATE	AZ	236,063.	17,328.	ASUF
(6) ISW TECHNOLOGIES, LLC	86-6051042					
P.O. BOX 2260	TEMPE, AZ 85280	INTELLEC PROP	AZ	0.	0.	O. AZTE

Identification of Related Tax-Exempt Organizations Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related tax-exempt organizations during the tax year. Part II

(a) Name, address, and EIN of related organization	elated organization	<b>(b)</b> Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	(e) Public charity status (if section 501(c)(3))	(f) Direct controlling entity	(g) Section 512(b)(13) controlled entity?	b)(13)
							Yes	9
(1) TAYLOR TRUST FBO ASU FOUNDATION	86-6252445							
P.O. BOX 2260	TEMPE, AZ 85280	SUPPORT	AZ	501(C)(3)	11-I	ASUF	×	
(2) ASU RESEARCH ENTERPRISE	90-0868685							
P.O. BOX 2260	TEMPE, AZ 85280	SUPPORT	AZ	501(C)(3)	60	ASUF	×	
(3) RESEARCH COLLABORATORY AT ASU	46-3815674							
P.O. BOX 2260	TEMPE, AZ 85280	SUPPORT	AZ	501(C)(3)	0.7	ASUF	×	
(4)								
(5)								
(9)								
(7)								
For Paperwork Reduction Act Notice, see the Instructions for Form 990	the Instructions for Form 990.					Schedule	Schedule R (Form 990) 2015	2015

5887BC 700W 5E1307 1.000

## SCHEDULE R (Form 990)

Department of the Treasury Internal Revenue Service

► Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37.

▶ Attach to Form 990.

Related Organizations and Unrelated Partnerships

▶ Information about Schedule R (Form 990) and its instructions is at www.irs.gov/form990.

OMB No. 1545-0047 **Open to Public** 2015

Inspection

Employer identification number

86-6051042

ARIZONA STATE UNIVERSITY FOUNDATION FOR A NEW AMERICAN UNIVERSITY Name of the organization

Identification of Disregarded Entities Complete if the organization answered "Yes" on Form 990, Part IV, line 33. Part I

(a) Name, address, and EIN (if applicable) of disregarded entity	t) oplicable) of disregarded entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Total income	(e) End-of-year assets	(f) Direct controlling entity
(1) RH TECHNOLOGIES, LLC	86-6051042					
P.O. BOX 2260	TEMPE, AZ 85280	INTELLEC PROP	AZ	0	.0	O. AZTE
(2) 3D CELL TECHNOLOGIES, LLC	86-6051042					
P.O. BOX 2260	TEMPE, AZ 85280	INTELLEC PROP	AZ	0	.0	O. AZTE
(3) ASUF REALTY, LLC	86-6051042					
P.O. BOX 2260	TEMPE, AZ 85280	REAL ESTATE	AZ	0	.0	O. ASUF
(4) ASUF DC, LLC	86-6051042					
P.O. BOX 2260	TEMPE, AZ 85280	REAL ESTATE	AZ	1,219,334.	37,102,015.	ASUF
(5) UNIVERSITY REALTY, LLC	86-6051042					
P.O. BOX 2260	TEMPE, AZ 85280	REAL ESTATE	AZ	0.	.0	O. ASUF
(6) MCDOWELL WAREHOUSE, LLC	86-6051042					
P.O. BOX 2260	TEMPE, AZ 85280	REAL ESTATE	AZ	0.	.0	0. UR

Identification of Related Tax-Exempt Organizations Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related tax-exempt organizations during the tax year. Part II

(a) Name, address, and EIN of related organization	<b>(b)</b> Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	(e) Public charity status (if section 501(c)(3))	(f) Direct controlling entity	(g) Section 512(b)(13) controlled entity?	2(b)(13) led ?
						Yes	No
(1)							
(2)							
(3)							
(4)							
(5)							
(9)							
(2)							
For Paperwork Reduction Act Notice, see the Instructions for Form 990.					Schedule	Schedule R (Form 990) 2015	0) 2015

86-6051042

## SCHEDULE R (Form 990)

Department of the Treasury Internal Revenue Service

Part I

► Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37.

OMB No. 1545-0047

► Attach to Form 990.

Related Organizations and Unrelated Partnerships

Open to Public Inspection

▶ Information about Schedule R (Form 990) and its instructions is at www.irs.gov/form990.

**Employer identification number** 86-6051042

ARIZONA STATE UNIVERSITY FOUNDATION FOR A NEW AMERICAN UNIVERSITY Name of the organization

Identification of Disregarded Entities Complete if the organization answered "Yes" on Form 990, Part IV, line 33.

	(a)		(q)	(c)	(p)	(e)	(f)
	Name, address, and EIN (if applicable) of disregarded entity	cable) of disregarded entity	Primary activity	Legal domicile (state or foreign country)	Total income	End-of-year assets	Direct controlling entity
(1) MIR.	(1) MIRABELLA ASU TEMPE, LLC	86-6051042					
P.O. B	P.O. BOX 2260	TEMPE, AZ 85280	REAL ESTATE	AZ	0.	0.	0. UR
(2)							
(3)							
(4)							
(5)							
(9)							
Part II	Identification of Related Tax-Exempt Organizations	Identification of Related Tax-Exempt Organizations Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had	e organization ansv	vered "Yes" on Fo	rm 990, Part IV,	line 34 because	it had
	סווכ סו וווסוב ובומובת ומע-בעבווולם	t digamizations daming the tax year.					

	one or more related tax-exempt organizations during the tax year.	ie tax year.						
	(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	(e) Public charity status (if section 501(c)(3))	(f) Direct controlling entity	(g) Section 512(b)(13) controlled entity?	12(b)(13) olled
							Yes	8
(1)								
(2)								
(3)								
(4)								
(5)								
(9)								
(7)								
For Paperw	For Paperwork Reduction Act Notice, see the Instructions for Form 990.					Schedule R (Form 990) 2015	R (Form 99	90) 2015

Schedule R (Form 990) 2015

Identification of Related Organizations Taxable as a Partnership Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a partnership during the tax year. Part III

	(k) Percentage ownership									
		٥								
	(j) General or managing partner?	Yes								
	Code V-UBI Code V-UBI cof Schedule K-1 (Form 1065)									
	(h) isproportionate allocators?	٥								
	(h) Disproportionate allocations?	Yes								1
	(g) Share of end-of- year assets									
,	(f) Share of total income									
	(e) Predominant income (related, unrelated, excluded from tax under sections 512-514)	`								
	(d) Direct controlling entity									
	(c) Legal domicile (state or foreign	) (								
2	(b) Primary activity									
	(a) Name, address, and EIN of related organization		(1)	(2)	(3)	(4)	(5)	(9)	(7)	

Identification of Related Organizations Taxable as a Corporation or Trust Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year. Part IV

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Type of entity (C corp, S corp, or trust)	(f) Share of total income	(g) Share of end-of-year assets	Percentage Section ownership controlled entity?	(i) Section 512(b)(13) controlled entity?
								Yes No
(1) AZTE VENTURES, CO 27-0151042								
1475 N. SCOTTSDALE RD. STE. 200 SCOTTSDALE, AZ 85257	SOLAR ENERGY	AZ	ASUF	C CORP	-133,216.	12,463.	12,463. 100.0000	X
(2) CHARITABLE REMAINDER TRUST (20)								
	CHARIT REM TR	AZ	ASUF	TRUST	0.	0.		×
(3) HARD ASSETS 2X FUND, LTD.								
355 MADISON AVE NEW YORK, NY 10017	INVESTING	CJ	ASUF	C CORP	0.	0.		×
(4) RCASU HONG KONG LIMITED FOREIGNUS								
RM 502-3 COMM. HOUSE 35 QUEEN'S RD. HONG KONG, HK	HOLDING CO.	HK	RCASU	C CORP	.0	0.		×
(5) TEOTIHUACAN HOLDINGS, LLC								
P.O. BOX 2260 TEMPE, AZ 85280	HOLDING CO.	AZ	RCASU	C CORP	.0	.0		×
(6) GLOBAL UNIVERSITY ASSOCIATE I, LLC 36-4831153								
P.O. BOX 2260 TEMPE, AZ 85280	EDUCATION	AZ	TEOTIHUACAN	C CORP	.0	0.		×
(7) GLOBAL UNIVERSITY ASSOCIATE II, LLC 36-4831242								
P.O. BOX 2260 TEMPE, AZ 85280	EDUCATION	AZ	TEOTIHUACAN	C CORP	0.	0.		×
ASC						Schedule R (Form 990) 2015	R (Form 99	0) 2015

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Identification of Related Organizations Taxable as a Partnership Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a partnership during the tax year. Part III

Nan	(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign	(d) Direct controlling entity	(e) Predominant income (related, unrelated, excluded from tax under sections 512-514)	(f) Share of total income	(g) Share of end-of- year assets	(h) Disproportionate allocations?	(i) Code V-UBI amount in box 20 of Schedule K-1 (Form 1065)	(j) General or managing partner?	or Percentage ownership	age hip
			(6		,			Yes No		Yes	No	
(1)												
(2)												
(3)												
(4)												
(2)												
(9)												
(7)												
Part IV	Identification of Related Organizations Taxable as a Corporation or Trust Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.	ted Organizations one or more rela	<b>S Taxable</b> ated orga	as a Corporati Inizations treated	on or Trust Compled as a corporation o	ete if the organi r trust during th	zation answere e tax year.	"d "Yes"	on Form 990,	Part	γ΄,	

(a) Name, address, and EIN of related organization	<b>(b)</b> Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Type of entity (C corp, S corp, or trust)	(f) Share of total income	(g) (h) Share of Percentage Section end-of-year assets ownership controlled entity?	(h) Percentage ownership	(i) Section 512(b)(13) controlled entity?
							<b>&gt;</b>	Yes No
(1) ASUF MEXICO, A.C. FOREIGNUS								
P.O. BOX 2260 TEMPE, AZ 85280	EDUCATION	MX	GLOBAL I / II	C CORP	0.	0.		×
(2)								
(3)								
(4)								
(5)								
(9)								
(2)								
JSA						Schedule R (Form 990) 2015	۶ (Form 99)	0) 2015

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# Transactions With Related Organizations Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35b, or 36. Part V

<b>Note.</b> Complete line 1 if any entity is listed in Parts II. III. or IV of this schedule.					Yes No	o N
	ith one or more related	d organizations liste	d in Parts II-IV?			
a Receipt of (i) interest, (ii) annuities, (iii) royalties, or (iv) rent from a controlled entity				1a	æ	×
<b>b</b> Gift, grant, or capital contribution to related organization(s)				1b	q	×
c Gift, grant, or capital contribution from related organization(s).				10	×	
d Loans or loan guarantees to or for related organization(s)				19	×	
e Loans or loan guarantees by related organization(s)				1e	Ф	$\bowtie$
f Dividends from related organization(s)				4		×
a Sale of assets to related organization(s)					- 5	×
				? Ę	a _c	×
i Exchange of assets with related organization(s)				=		×
j Lease of facilities, equipment, or other assets to related organization(s)				<u>-</u>		$ \bowtie $
k   ease of facilities equipment or other assets from related organization(s)				<del></del>		×
	ation(s)		- - - - - - -	=	×	
m Performance of services or membership or fundraising solicitations by related organization(s)	rtion(s).			<u>_</u> #	_	×
n Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)	(s			1	×	
o Sharing of paid employees with related organization(s)				19	×	
				•		<b>\$</b>
				<u>1</u>	a	<b>⊲</b>  :
q Reimbursement paid by related organization(s) for expenses				14	<b>D</b>	$\times$
r Other transfer of cash or property to related organization(s)				-		×
s Other transfer of cash or property from related organization(s).				18	S	$ \bowtie $
2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds.	must complete this lin	ie, including covere	ed relationships and transa	action thresho	olds.	
(a) Name of related organization		(b) Transaction type (a-s)	<b>(c)</b> Amount involved	(d) Method of determining amount involved	etermining nvolved	D
(1) ASU RESEARCH ENTERPRISE	О		895,383.	COST		
(2)						
(3)						
(4)						
(5)						
(9)						
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# Unrelated Organizations Taxable as a Partnership Complete if the organization answered "Yes" on Form 990, Part IV, line 37 Part VI

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

Ves No	(a) Name, address, and EIN of entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Predominant income (related, unrelated, excluded from tax under	(e) Are all partners section 501(c)(3) organizations?	(f) Share of total income	(g) Share of end-of-year assets	(h) Disproportionate allocations?	Code V - UBI amount in box 20 of Schedule K-1 (Form 1065)	(j) General or managing partner?	(k) Percentage ownership
					Yes No					-	
	(1)										
	(3)										
	(2)										
	(3)										
	(4)										
	(5)										
	(9)										
	(7)										
	(8)										
	(6)										
	(10)										
	(11)										
	(12)										
	(13)										
	(14)										
	, <u></u>										
	(15)										
	(16)										

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## Part VII **Supplemental Information**

Complete this part to provide additional information for responses to questions on Schedule R (see instructions).

SCHEDULE R, PART IV, COLUMN C

THERE ARE 18 CHARITABLE TRUSTS WITH LEGAL DOMICILE IN ARIZONA AND 2

CHARITABLE TRUSTS WITH LEGAL DOMICILE IN NEVADA.