

# IRS Form 990 Information Return – Highlights

The ASU Foundation was incorporated in 1955 to meet the demands of Arizona's fastest-growing university. Arizona State University (ASU or University) is the largest public research university in the U.S. with more than 20,000 students receiving degrees each year, and colleges, institutions and research centers that include six locations throughout the state and a physical presence on both coasts. For the third year in a row, *U.S. News and World Report* identified ASU as the #1 most innovative school in the country, ahead of both Stanford and MIT.

A university with this amount of energy and momentum requires an ever-increasing level of support. The mission of the ASU Foundation for A New American University (Foundation) is clear – to advance the success of ASU as a New American University.

Under the leadership of CEO R.F. "Rick" Shangraw Jr., the Foundation helps advance the University by working closely with philanthropists, business partners, and others to engage them in the University's efforts to produce meaningful change.

In September 2015, the Foundation's board of directors approved a corporate entity restructure, where a new entity, ASU Enterprise Partners (EP) was created to be the parent and holding company of the Foundation and four other affiliated organizations. As a result of the restructure, certain assets and liabilities were transferred to EP and other affiliates from the Foundation as of July 1, 2016.

Philanthropy is the Foundation's primary activity. During the last 16-year period, alumni, parents, foundations, corporations and other individuals and organizations have committed \$2.3 billion in support of ASU's students, faculty, research, academics and facilities. The Foundation also holds and manages a portfolio of income-producing long-term investments.

The Foundation was again recognized as a top-scoring nonprofit of the universities, graduate schools and technological institutes ranked by Charity Navigator, the country's largest and most-utilized evaluator of charities. For the sixth consecutive year, Charity Navigator awarded the Foundation its premier four-star rating, earning an overall score of 98.23 out of a possible 100 points.

The Foundation reports its gifts in a variety of ways to satisfy different reporting agencies or internal productivity measurements. One reporting method the Foundation uses is New Gifts and Commitments, which measures the productivity of the Foundation's fundraising efforts across all areas of the University and its affiliates. This method includes gifts, pledges, gifts-in-kind, bequests and more. The New Gifts and Commitments for the Foundation was \$223 million in 2017 and \$216 million in 2016. Another method the Foundation uses to report gifts is a counting methodology developed by the Council for Aid to Education (CAE), which emphasizes cash in the door counted for all supporting entities of ASU, in addition to the Foundation's gift receipts. These gift receipts were \$179 million in 2017, an increase from \$140 million in 2016.

The Foundation Form 990 shows *direct public support* of \$109 million for fiscal year 2017. The accounting method used for this form more closely represents Generally Accepted Accounting Principles (GAAP), a full accrual accounting methodology, rather than the New Gifts and Commitments or the CAE counting methodologies. One of the main differences between the CAE method and the Form 990 and GAAP is the recognition of pledges. CAE counts the gift as the pledge payments are made, while GAAP and the Form 990 count the entire gift at the time the pledge promise is made.

The Foundation received \$13.4 million of expense reimbursement from ASU to provide development, fundraising, and investment services for ASU in fiscal year 2017. The Foundation provided \$104.2 million to ASU for support of faculty, scholarships and programs.

Below are some general information items that are intended to aid the reader in understanding the information that is presented in the IRS Form 990. Like all information that must be presented using a prescribed format, the financial information of the Foundation has been grouped and aligned to meet the requirements and definitions of the IRS Form 990. It may not be the best format for presenting the Foundation's financial information in terms of understanding financial relationships, levels of materiality and priority, or providing the narrative information that gives a comprehensive view of the Foundation's financial and operational activities.

This Form 990 should be read in conjunction with the Foundation's audited financial statements, which can be found on the Foundation's website (asufoundation.org).

Dates: The 2016 Form 990 return covers the fiscal year from July 1, 2016 to June 30, 2017.

General: IRS Form 990 is intended to disclose selected information about a tax-exempt organization's financial, governance and operational activities. While most of the information presented closely aligns with GAAP, it will not depict the activities of

the organization in exactly the same manner as the audited financial statements.

Revenue: The ASU Foundation recognizes *revenue* from several sources for fiscal year ended June 30, 2017.

• \$108.6 million of *contributions* (shown on Part I, line 8).

• \$3.8 million of *other revenue* (line 11), the details of which can be seen on page 9 of the return, Part VIII, line 11e.

Investment

Return:

The Foundation invests its endowment and other funds in global markets, which are subject to volatility. For fiscal year ended June 30, 2017, the Foundation recognized \$39.2 million gain from the markets.

Expense: The Foundation incurs many different types of expenses during the fiscal year in support of its objectives.

- *Total expenses* (Part I, line 18) are broken down into functional categories on page 10, Part IX, of the Form 990. The IRS predetermines these breakdowns and organizations cannot deviate from the defined line items.
- Statement of Functional Expenses (Part IX, lines 1-25) is presented to allow the reader to see how each natural category of expense is spread across the functions of Program (direct ASU support), Management and General, and Fundraising.

Some elements of revenue and expense recognized in the audited financial statements are not included in the Form 990 totals. There is a reconciliation of the Form 990 revenue and expense to the audited statements on Schedule D, Parts XI, XII and XIII of the Form 990.

# **Balance Sheet**

## Information:

The assets and liabilities of the Foundation (Part X, lines 1-34) are presented to allow the reader to understand the investment holdings, receivables, and payables of the Foundation. Balance sheet items are explained fully in the footnotes to the Foundation's audited financial statements.

# 990

# Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

OMB No. 1545-0047

Do not enter Social Security numbers on this form as it may be made public.

Open to Public

Department of the Treasury Information about Form 990 and its instructions is at www.irs.gov/form990. Inspection Internal Revenue Service A For the 2016 calendar year, or tax year beginning 07/01, 2016, and ending 06/30, 20 17 C Name of organization ARIZONA STATE UNIVERSITY FOUNDATION FOR A NEW D Employer identification number B Check if applicable AMERICAN UNIVERSITY Address change Doing Business As ASU FOUNDATION 86-6051042 Number and street (or P.O. box if mail is not delivered to street address) Room/suite Telephone number Initial return (480) 965 - 3759City or town, state or province, country, and ZIP or foreign postal code Terminated Amended return TEMPE, AZ 85280-2260 **G** Gross receipts \$ 1,073,393,112. return Application pending Name and address of principal officer: H(a) Is this a group return for subordinates? R.F. SHANGRAW JR. Yes X No 300 E. UNIVERSITY DR. TEMPE, AZ 85281 H(b) Are all subordinates included? Yes X 501(c)(3) 501(c) ( ) (insert no.) 4947(a)(1) or 527 If "No." attach a list. (see instructions) Website: ► WWW.ASUFOUNDATION.ORG H(c) Group exemption number Form of organization: X Corporation L Year of formation: 1955 M State of legal domicile: Association Other > AZPart I Summary Briefly describe the organization's mission or most significant activities: TO ENSURE THE SUCCESS OF ARIZONA STATE UNIVERSITY AS A NEW AMERICAN UNIVERSITY. Governance 2 Check this box ▶ if the organization discontinued its operations or disposed of more than 25% of its net assets. Number of voting members of the governing body (Part VI, line 1a) 3 17. Number of independent voting members of the governing body (Part VI, line 1b) 14. 4 Activities Total number of individuals employed in calendar year 2016 (Part V, line 2a) 5 561. 6 Total number of volunteers (estimate if necessary) 6 15. 7a Total unrelated business revenue from Part VIII, column (C), line 12 7a -244,621. b Net unrelated business taxable income from Form 990-T, line 34 . . . . . . -430,994. **Prior Year** Current Year Contributions and grants (Part VIII, line 1h) 120,129,408 108,609,322. **COPY FOR** 9 12,345,578. 1,247,862. PUBLIC INSPECTION 10 Investment income (Part VIII, column (A), lines 3, 4, and 7d) -8,479,547.39, 181, 992. 11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) 4,302,491 3,849,216. 12 Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)..... 128,297,930. 152,888,392. 79,721,324. 91,891,492. Grants and similar amounts paid (Part IX, column (A), lines 1-3) Benefits paid to or for members (Part IX, column (A), line 4) Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10) 10,761,585. 5,212,025. 16a Professional fundraising fees (Part IX, column (A), line 11e) 631,069. 617,784. **b** Total fundraising expenses (Part IX, column (D), line 25) ▶ 7,747,147. 17 Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e) . . . . . . . . . . . . 20,957,999. 25,917,023. Total expenses, Add lines 13-17 (must equal Part IX, column (A), line 25) 112,071,977. 123,638,324. 19 16,225,953. 29,250,068. Revenue less expenses, Subtract line 18 from line 12 . . . . . . . . . **Beginning of Current Year** End of Year Total assets (Part X, line 16) 999,330,703. 925,986,632 20 21 Total liabilities (Part X, line 26) 254,428,614. 172,000,590 22 744,902,089. Net assets or fund balances. Subtract line 21 from line 20.... 753,986,042 Part II Signature Block Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge. 11/27/2017 Sign Signature of office Date Here VIRGINIA DESANTO DIRECTOR, TREASURER Type or print name and title Print/Type preparer's name Preparer's signature Date Check Paid DANIEL ROMANO 11/27/2017 self-employed P00504182 Preparer Firm's name > GRANT THORNTON LLP Firm's EIN 36-6055558 Use Only 2125990100 Firm's address > 757 THIRD AVE 2ND FLOOR NEW YORK, NY 10017-2013 Phone no.

6E1065 1.000

May the IRS discuss this return with the preparer shown above? (see instructions)

For Paperwork Reduction Act Notice, see the separate instructions.

X Yes

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P	art III	Statement of Program Service Accomplishments	
_	Priofly	Check if Schedule O contains a response or note to any line in this Part III	X
1	•	escribe the organization's mission: SURE THE SUCCESS OF ARIZONA STATE UNIVERSITY AS A NEW	
		AN UNIVERSITY.	
2		organization undertake any significant program services during the year which were not listed on the	7
	prior Fo		∐ No
•		describe these new services on Schedule O.	
3		organization cease conducting, or make significant changes in how it conducts, any program	No
		describe these changes on Schedule O.	
4		e the organization's program service accomplishments for each of its three largest program services, as measure	
		s. Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to o	thers
	the tota	expenses, and revenue, if any, for each program service reported.	
12	(Code:	) (Expenses \$ 32,678,555, including grants of \$ 27,365,808. ) (Revenue \$ 1,493,489. )	
74	`	'IC UNIVERSITY PROGRAMS - THE ASU FOUNDATION PROVIDED MORE	
		32.6 MILLION IN SUPPORT OF SUSTAINABILITY AND EDUCATION	
	ACTIV	TIES, ENTREPRENEURIAL ACTIVITIES, AND PROGRAMMING	
	ACTIV	TIES. IN ADDITION TO THE PROGRAMS REVENUE OF OVER \$1.4	
		N, ASU FOUNDATION PROVIDED OVER \$40.7 MILLION IN	
	CONTR	BUTIONS FOR THESE ACTIVITIES.	
4b		) (Expenses \$ including grants of \$) (Revenue \$	
		CH SUPPORT - THE ASU FOUNDATION PROVIDED ALMOST \$21 MILLION	
		SEARCH FUNDING FOR ASU. IN ADDITION TO THE ALMOST \$1 MILLION	
		GRAM REVENUE, THE ASU FOUNDATION PROVIDED MORE THAN \$18.6  ON OF CONTRIBUTIONS TO ASU IN SUPPORT OF RESEARCH IN	
		NATION PRIVACY AND SECURITY; SUPPLY CHAIN MANAGEMENT;	
		NAMENT AND SUSTAINABILITY; EARLY CHILDHOOD EDUCATION AND	
		AREAS.	
	-		
40	(Code:	) (Expenses \$ 12,705,543. including grants of \$ 12,550,281. ) (Revenue \$ 580,674. )	
		IT AND FACULTY SUPPORT - THE ASU FOUNDATION PROVIDED OVER	
		MILLION FOR ASU PROGRAMS THAT ASSIST UNDERGRADUATE AND	
	GRADU	TE STUDENTS. IN ADDITION TO OVER \$.5 MILLION OF PROGRAM	
		E, ASU FOUNDATION PROVIDED OVER \$6.6 MILLION OF	
		BUTIONS TO SUPPORT FACULTY RECOGNITION AND PROFESSORSHIPS	
	AND A	MOST \$20.7 MILLION FOR STUDENT SUPPORT.	
4d	-	ogram services (Describe in Schedule O.) ATTACHMENT 1	
_	(Expen		
4e	lotalp	ogram service expenses \( \) 109,426,504.	

JSA 6E1020 1.000 5887BC 700W 0179143.00004 PAGE 3 Form 990 (2016) Page **3** 

#### Part IV **Checklist of Required Schedules** Yes No Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," Χ 1 Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)?...... Χ 2 Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to Χ Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) Χ Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, 5 Χ Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If Χ 6 Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II . . . . . . . . . 7 Χ Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," Χ 8 Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or 9 Χ 10 Did the organization, directly or through a related organization, hold assets in temporarily restricted Χ endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V. . . . . . . 10 If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable. a Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," X complete Schedule D, Part VI 11a b Did the organization report an amount for investments-other securities in Part X, line 12 that is 5% or more Χ of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII 11b c Did the organization report an amount for investments-program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII Χ d Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets 11d Χ e Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X 11e Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X Χ 12a Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Χ **b** Was the organization included in consolidated, independent audited financial statements for the tax year? If Χ "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional 12b Χ Χ b Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV . . . . . . . . . Χ 14b Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or Χ for any foreign organization? If "Yes," complete Schedule F, Parts II and IV 15 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other Χ 16 Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions) 17 Χ Did the organization report more than \$15,000 total of fundraising event gross income and contributions on 18 Χ Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? 19 Χ

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Part	Checklist of Required Schedules (continued)			
			Yes	No
	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a		Х
	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b		
21	Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or		3.7	
	domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21	Х	
22	Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on			3.7
	Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III.	22		X
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the			
	organization's current and former officers, directors, trustees, key employees, and highest compensated		3.7	
	employees? If "Yes," complete Schedule J	23	Х	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than			
	\$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b	24a		Х
	through 24d and complete Schedule K. If "No," go to line 25a	24a 24b		
	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	240		
С	Did the organization maintain an escrow account other than a refunding escrow at any time during the year	24c		
الم	to defease any tax-exempt bonds?	24d		
		24u		
25 a	Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		Х
h	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior	ZJa		- 21
b	year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ?			
	If "Yes," complete Schedule L, Part I	25b		Х
26	Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any	200		
20	current or former officers, directors, trustees, key employees, highest compensated employees, or			
	disqualified persons? If "Yes," complete Schedule L, Part II	26		Х
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee,			
	substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled			
	entity or family member of any of these persons? If "Yes," complete Schedule L, Part III	27		Х
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L,			
	Part IV instructions for applicable filing thresholds, conditions, and exceptions):			
а	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28a		Х
	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete			
	Schedule L, Part IV.	28b	Х	
С	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof)			
	was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	28c		X
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29	Х	
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified			
	conservation contributions? If "Yes," complete Schedule M	30		X
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N,			
	Part I	31		X
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes,"			
	complete Schedule N, Part II	32		X
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations			
	sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I	33	X	
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III,			
	or IV, and Part V, line 1	34	X	
35 a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a	Х	
b	If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a		<u>.</u> .	
	controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35b	Х	
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable			37
	related organization? If "Yes," complete Schedule R, Part V, line 2	36		X
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization			
	and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R,	,		v
20	Part VI	37		X
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? <b>Note.</b> All Form 990 filers are required to complete Schedule O.	38	Х	
	13: Note. All 1 offit 330 filets are required to complete Schedule O.	JU	27	

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Par	t V Statements Regarding Other IRS Filings and Tax Compliance			
	Check if Schedule O contains a response or note to any line in this Part V			<u>.</u> X
			Yes	No
	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable	-		
	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable	-		
С	Did the organization comply with backup withholding rules for reportable payments to vendors and	10	Х	
0-	reportable gaming (gambling) winnings to prize winners?	1c	Λ	
Za	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax  Statements filed for the calendar year ending with or within the year covered by this return.  2a 561			
h	Statements, filed for the calendar year ending with or within the year covered by this return 2a   561 If at least one is reported on line 2a, did the organization file all required federal employment tax returns?	2b	Х	
b	<b>Note.</b> If the sum of lines 1a and 2a is greater than 250, you may be required to <i>e-file</i> (see instructions)			
3a	Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a	Х	
	If "Yes," has it filed a Form 990-T for this year? <i>If "No" to line 3b, provide an explanation in Schedule O</i>	3b	Х	
	At any time during the calendar year, did the organization have an interest in, or a signature or other authority			
	over, a financial account in a foreign country (such as a bank account, securities account, or other financial			
	account)?	4a		X
b	If "Yes," enter the name of the foreign country: ▶			
	See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts			
	(FBAR).	_		
	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		X
	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		X
	If "Yes" to line 5a or 5b, did the organization file Form 8886-T?	5c		
ба	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the	6a		Х
h	organization solicit any contributions that were not tax deductible as charitable contributions?  If "Yes," did the organization include with every solicitation an express statement that such contributions or	Va		- 21
b	gifts were not tax deductible?	6b		
7	Organizations that may receive deductible contributions under section 170(c).			
	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods			
	and services provided to the payor?	7a	Х	
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b	Х	
С	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was			
	required to file Form 8282?	7c		X
	If "Yes," indicate the number of Forms 8282 filed during the year			
	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e		X
	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f		X
_	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7g 7h		
	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	/ 11		
8	<b>Sponsoring organizations maintaining donor advised funds.</b> Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time during the year?	8		
9	Sponsoring organizations maintaining donor advised funds.			
	Did the sponsoring organization make any taxable distributions under section 4966?	9a		
	Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?	9b		
10	Section 501(c)(7) organizations. Enter:			
а	Initiation fees and capital contributions included on Part VIII, line 12			
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 10b	_		
11	Section 501(c)(12) organizations. Enter:			
	Gross income from members or shareholders	-		
b	Gross income from other sources (Do not net amounts due or paid to other sources			
10-	against amounts due or received from them.)	12a		
	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041? If "Yes," enter the amount of tax-exempt interest received or accrued during the year   12b	120		
13	Section 501(c)(29) qualified nonprofit health insurance issuers.			
	Is the organization licensed to issue qualified health plans in more than one state?	13a		
u	<b>Note.</b> See the instructions for additional information the organization must report on Schedule O.			
b	Enter the amount of reserves the organization is required to maintain by the states in which			
	the organization is licensed to issue qualified health plans			
С	Enter the amount of reserves on hand			
	Did the organization receive any payments for indoor tanning services during the tax year?	14a		X
b	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O	14b		1

86-6051042

Part VI

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Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions. Check if Schedule O contains a response or note to any line in this Part VI

Sect	ion A. Governing Body and Management						
			Yes	No			
1a	Enter the number of voting members of the governing body at the end of the tax year 17						
	If there are material differences in voting rights among members of the governing body, or if the governing						
	body delegated broad authority to an executive committee or similar committee, explain in Schedule O.						
b	Enter the number of voting members included in line 1a, above, who are independent 1b 14						
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with						
	any other officer, director, trustee, or key employee?	2		Х			
3	Did the organization delegate control over management duties customarily performed by or under the direct						
	supervision of officers, directors, or trustees, or key employees to a management company or other person?	3		Х			
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4	Х				
5	Did the organization become aware during the year of a significant diversion of the organization's assets?	5		Х			
6	Did the organization have members or stockholders?	6	Х				
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint						
	one or more members of the governing body?	7a	Х				
b	Are any governance decisions of the organization reserved to (or subject to approval by) members,						
D	stockholders, or persons other than the governing body?	7b	Х				
8	Did the organization contemporaneously document the meetings held or written actions undertaken during						
Ū	the year by the following:						
_	The governing body?	8a	Х				
a	Each committee with authority to act on behalf of the governing body?	8b	Х				
ь 9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at						
Э	the organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9		x			
Secti	on B. Policies (This Section B requests information about policies not required by the Internal Revenue	_	e.)				
	on Division (Time decision Broqueste information about poincies net required by the internal revenue	<del> </del>	Yes	No			
100	Did the organization have local chapters, branches, or affiliates?	10a	Х				
b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters,	10b	X				
110	affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?	11a	X				
11a							
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990.	12a	Х				
12a	Did the organization have a written conflict of interest policy? If "No," go to line 13	124					
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give	12b	X				
	rise to conflicts?	120	- 21				
С	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes,"	12c	X				
	describe in Schedule O how this was done	13	X				
13	Did the organization have a written whistleblower policy?	14	X				
14	Did the organization have a written document retention and destruction policy?	14	Λ				
15	Did the process for determining compensation of the following persons include a review and approval by						
	independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?	45-	v				
а	The organization's CEO, Executive Director, or top management official	15a	X				
b	Other officers or key employees of the organization	15b	Х				
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).						
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement	40	7.7				
	with a taxable entity during the year?	16a	X				
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its						
	participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the		37				
	organization's exempt status with respect to such arrangements?	16b	X				
Secti	on C. Disclosure						
17	List the states with which a copy of this Form 990 is required to be filed $\blacktriangle AK$ , $AZ$ , $CO$ , $HI$ , $MN$ , $NY$ , $OK$ , $OR$ , $SC$						
18	Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (Section	501(	c)(3)s	only)			
	available for public inspection. Indicate how you made these available. Check all that apply.						
	X    Own website    Another's website    X    Upon request    Other (explain in Schedule O)						
19	Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of int	erest	policy	, and			
	financial statements available to the public during the tax year.						
20	State the name, address, and telephone number of the person who possesses the organization's books and record	s: <b>▶</b>					

JSA 6E1042 1.000 Form **990** (2016)

Part VII

# Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, **Independent Contractors**

#### Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees Section A.

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
  - List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's former officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

(A) Name and Title	(B) Average hours per week (list any						an tee)	(D)  Reportable compensation from the	(E) Reportable compensation from related	(F) Estimated amount of other	
	hours for related organizations below dotted line)	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	organization (W-2/1099-MISC)	organizations (W-2/1099-MISC)	compensation from the organization and related organizations	
(1)WILLIAM POST	.50										
CHAIR	.50	Х		Х				0.	0.	0.	
(2)JUANITA FRANCIS	.50							· .			
VICE CHAIR	.50	Х		Х				0.	0.	0.	
(3)MICHAEL M. CROW	1.50										
DIRECTOR	1.50	Х						0.	0.	0 .	
(4)JOSE CARDENAS	.50										
DIRECTOR	.50	Х						0.	0.	0	
(5)ANGELA YIN CESAL	.50										
EMERITUS AS OF 05/2017	.50	Х						0.	0.	0	
(6)TONY COREY	.50										
DIRECTOR THROUGH 01/27/2017	.50	Х						0.	0.	0	
(7)WAYNE S. DORAN	.50										
EMERITUS AS OF 05/2017	.50	Х						0.	0.	0	
(8)STEPHEN O. EVANS	.50										
DIRECTOR	.50	Х						0.	0.	0	
(9) IRA A. FULTON	.50										
DIRECTOR	.50	Х						0.	0.	0	
(10)JOHN W. GRAHAM	.50										
DIRECTOR	.50	Х						0.	0.	0	
(11)JAY HEILER	.50										
DIRECTOR	.50	Х						0.	0.	0	
(12)ROBERT JOHNSON	.50										
DIRECTOR	.50	Х						0.	0.	0	
(13)ANNE L. MARIUCCI	.50										
DIRECTOR	.50	Х						0.	0.	0	
(14)MORGAN OLSEN	.50										
DIRECTOR	.50	Х						0.	0.	0	

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Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued											∍d)		
	(A) Name and title	(B) Average hours per week (list any hours for related	box,	unle er an	Pos heck ss pe	erson	e than o is both tor/trust	an ee)	(D) Reportable compensation from the	Reportable compensation from related organizations	am	(F) stimated nount of other pensation om the	•
		organizations below dotted line)	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	organization (W-2/1099-MISC)	(W-2/1099-MISC)	orga and	anization	t
( 15	) HARRY PAPP	.50											
_	DIRECTOR	.50	X						0.	0.			0.
(16)	) GARY L. TRUJILLO	.50											
_	DIRECTOR	.50	X						0.	0.			0.
$(\frac{17}{2})$	) GREGORY J. VOGEL	.50											
_	DIRECTOR THROUGH 02/13/2017	.50	X						0.	0.			0.
$(\frac{18}{2})$	) SCOTT WALD	.50	_										
_	DIRECTOR	.50	X						0.	0.	<u> </u>		0.
( 19	) KEITH WIRTZ	.50											
	DIRECTOR	.50	X						0.	0.	<u> </u>		0.
( 20	) ROGER WITTLIN	.50	-										_
. =	DIRECTOR THROUGH 6/30/17	.50	X						0.	0.			0.
(21	) R. F. SHANGRAW, JR.	30.00	-										
	DIRECTOR, CEO	20.00	X		X				213,369.	305,967.		78,3	06.
( 22	VIRGINIA DESANTO	15.00							114 010	110 000		20 2	
,	DIRECTOR, TREASURER	35.00	X		Х				114,913.	118,307.	₩	39,3	5/.
( 23	MARCEL VALENTA	18.00	-						110 045	100 106		42.0	4
, _	SECRETARY	32.00			Х				119,945.	122,126.	₩	43,9	54.
( 24	) GRETCHEN BUHLIG	50.00	-						000 000			01 0	
,	COO AND MANAGING DIRECTOR	0.				X			298,808.	0.		21,8	33.
( 25	) AUGUSTINE CHENG	25.00	-						266 200	0.40		26.2	
_	MANAGING DIRECTOR - AZTE	25.00					X		366,302.	240,048.		36,3	
1	b Sub-total							<b>&gt;</b>	0.			20 4	0.
	c Total from continuation sheets to Part VII, S								1,983,970.			29,4	
	d Total (add lines 1b and 1c)								1,983,970.		3	29,4	<u>19.</u>
_	Total number of individuals (including but not reportable compensation from the organization		nose 43		ed a	VOC	e) wno	o re	eceived more than	\$100,000 of			
												Yes	No
3	Did the organization list any former office	er, directo	r, or	tru	uste	e,	key e	emp	oloyee, or highes	t compensated			
	employee on line 1a? If "Yes," complete Schede										3		X
4	For any individual listed on line 1a, is the	sum of rer	ortah	ole d	com	ner	satio	n a	nd other compen	sation from the			
•	organization and related organizations gre												
	individual										4	Х	
5	Did any person listed on line 1a receive or	accrile co	mnen	eati	on	fron	n anv	un	related organization	on or individual			

# for services rendered to the organization? If "Yes," complete Schedule J for such person Section B. Independent Contractors

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

(A) Name and business address	(B) Description of services	(C) Compensation
ATTACHMENT 2		

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 in compensation from the organization ▶ 30

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Part VII Section A. Officers, Directors, True	ustees, Ke	y En	plo	yee	es,	and F	ligl	hest Compensat	ed Employees (	continue	ed)	
(A) Name and title	(B) Average hours per week (list any hours for related organizations below dotted line)	box,	unles	ss per	tion more	e than or trust Highest compensated employee	an	(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	com fr org	(F) stimated nount of other pensatio om the anizatio d related anizatior	f on on d
26) JOSHUA FRIEDMAN	50.00											
CHIEF DEVELOPMENT OFFICER 27) SYBIL FRANCIS	40.00					X		298,794.	0.		21,0	)45
DIRECTOR FOR STRATEGIC ADV.	1 40.00					X		195,420.	0.		16,4	115
28) KIMBERLY HOPELY	40.00											
VP UNIT DEVELOPMENT	0.					Х		193,886.	0.		43,9	94.
29) PATRICK MCDERMOTT	40.00											
CHIEF ENGMT OFCR, THUNDERBIRD	0.					X		182,533.	0.		28,1	_46.
	<del> </del>											
Total from continuation sheets to Part VII, S     d Total (add lines 1b and 1c)      Total number of individuals (including but not reportable compensation from the organization)	limited to t		liste	 			> > >	ceived more than	\$100,000 of			
2 Did the organization list and former officers	or direct-	·	4	ıoto-		kov		Javaa ar himbaa	t composacted		Yes	No
3 Did the organization list any former offic employee on line 1a? If "Yes," complete Sched										3		Х
4 For any individual listed on line 1a, is the organization and related organizations gr individual.	eater than	\$15	0,0	00?	lf	"Yes	5,"	complete Schedu	le J for such	4	X	
5 Did any person listed on line 1a receive or for services rendered to the organization? If "Y	accrue co	mpen	satio	on fi	ron	n any	un	related organization	on or individual	5		Х
Section B. Independent Contractors	es, comple	1 <del>0</del> 301	ı <del>c</del> uu	iie J	101	Sucil	μαι	SUII		J		Λ
Complete this table for your five highest compensation from the organization. Report of												

year.

(A) Name and business address	(B) Description of services	(C) Compensation

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 in compensation from the organization

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Part VIII Statement of Revenue

		Check if Schedule O contains a respon	nse or note to ar	ny line in this Part VI	III		X
				(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512-514
Program Service Revenue and Other Similar Amounts	1a b c d e f g h	Federated campaigns	11,000.  108,598,322.  9,370,933.  Business Code  541800  900099  900099	108,609,322. 869,304. 135,413. 243,145.	869,304. 135,413. 243,145.		
rogram Serv	d e f g	All other program service revenue Total. Add lines 2a-2f		1,247,862.			
ш.	3 4 5 6a b	Investment income (including divider and other similar amounts).  Income from investment of tax-exempt bond Royalties	nds, interest,  proceeds	8,618,366. 0.		-244,621.	8,862,987.
	c d 7a b	Rental income or (loss)  Net rental income or (loss)  Gross amount from sales of assets other than inventory  Less: cost or other basis and sales expenses  Gain or (loss)  (i) Securities  951,068,346.  920,504,720.  30,563,626.	(ii) Other	0.			
Other Revenue	С	Net gain or (loss)  Gross income from fundraising events (not including \$ of contributions reported on line 1c).  See Part IV, line 18	0.	30,563,626.			30,563,626.
	9a b c	Gross income from gaming activities.  See Part IV, line 19	0.	0.			
	b c	returns and allowances	0.	0.			
		Miscellaneous Revenue	Business Code				
	11a	RESERVES SUBSIDY	900099	2,063,243.	2,063,243.		
	b	ASSET MANAGEMENT FEES	900099	1,695,554.	1,695,554.		
	С	MISCELLANEOUS	900099	90,419.	90,419.		
	d	All other revenue					
	e	Total. Add lines 11a-11d		3,849,216.	5 225 333	244	20. 10.7. 77
	12	Total revenue. See instructions.	<u> </u>	152,888,392.	5,097,078.	-244,621.	39,426,613.

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# Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

	Check if Schedule O contains a response or note to any line in this Part IX									
	not include amounts reported on lines 6b, 7b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses					
1	Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21	91,891,492.	91,891,492.							
2	Grants and other assistance to domestic individuals. See Part IV, line 22	0.								
3	Grants and other assistance to foreign									
	organizations, foreign governments, and foreign	0								
4	individuals. See Part IV, lines 15 and 16  Benefits paid to or for members	0.								
	Compensation of current officers, directors,	0.								
·	trustees, and key employees	314,970.			314,970.					
6	Compensation not included above, to disqualified									
	persons (as defined under section 4958(f)(1)) and	0.								
7	persons described in section 4958(c)(3)(B)  Other salaries and wages	3,883,522.		5,778.	3,877,744.					
	Pension plan accruals and contributions (include	3,003,022,		57776	0,0,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,					
Ū	section 401(k) and 403(b) employer contributions)	217,150.			217,150.					
9	Other employee benefits	520,446.	1,238.		519,208.					
10	Payroll taxes	275,937.		20.	275,917.					
	Fees for services (non-employees):									
	Management	0. 118,788.	48,981.	69,807.						
	Legal	148,706.	1,233.	147,473.						
	Accounting	0.	1,233.	117,173.						
	Professional fundraising services. See Part IV, line 17	617,784.			617,784.					
	f Investment management fees	3,747,647.	3,747,647.							
	Other. (If line 11g amount exceeds 10% of line 25, column									
	(A) amount, list line 11g expenses on Schedule O.)	5,242,121.	4,732,506.	11,033.	498,582.					
12	Advertising and promotion	31,469.	28,877.		2,592.					
13	Office expenses	1,750,354.	1,207,067.	61,110.	482,177.					
14	Information technology	59,003.		1,576.	57,427.					
15 16	Royalties.	20,197.	2,106.	18,091.						
17	Occupancy	1,440,041.	1,181,600.	722.	257,719.					
18	Payments of travel or entertainment expenses	, ,			·					
	for any federal, state, or local public officials	0.								
19	Conferences, conventions, and meetings	112,242.	55,752.		56,490.					
20	Interest	0.								
21	Payments to affiliates	7,766,317.	1,706,402.	6,059,915.						
22	Depreciation, depletion, and amortization	62,369.	64,416.	62,369.	205					
23	Insurance	64,621.	04,410.		205.					
24	Other expenses. Itemize expenses not covered above (List miscellaneous expenses in line 24e. If									
	line 24e amount exceeds 10% of line 25, column									
	(A) amount, list line 24e expenses on Schedule O.)									
a	FEES/SUBSCRIPTIONS	376,950.	330,530.	4,759.	41,661.					
k	MEALS AND CULTIVATION	3,654,819.	3,127,165.	184.	527,470.					
ď	OTHER EXPENSES	1,321,379.	1,299,492.	21,836.	51.					
	I									
	All other expenses	100 600 004	100 400 504	6 464 673	7 7 47 1 47					
	Total functional expenses. Add lines 1 through 24e  Joint costs. Complete this line only if the	123,638,324.	109,426,504.	6,464,673.	7,747,147.					
20	organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here if following SOP 98-2 (ASC 958-720)									
JSA	Tollowing SOF 30-2 (MSC 330-720)	0.			Form <b>990</b> (2016)					

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#### Part X **Balance Sheet**

ше	ונאן	Dalatice Stiect					
		Check if Schedule O contains a response of	r note	to any line in this P	art X		X
					(A)		(B)
					Beginning of year		End of year
	1	Cash - non-interest-bearing			10,335,800.	1	1,866,291.
	2	Savings and temporary cash investments	7,192,366.	2	774,741.		
	3	Pledges and grants receivable, net	132,491,669.	3	137,596,808.		
	4	Accounts receivable, net			3,454,932.	4	254,365.
	5	Loans and other receivables from current and	forme	officers, directors,			
		trustees, key employees, and highest co					
	_	Complete Part II of Schedule L Loans and other receivables from other disqualified pers			0.	5	0.
	6	Loans and other receivables from other disqualified pers 4958(f)(1)), persons described in section 4958(c)(3)(B)					
		and sponsoring organizations of section 501(c)(9) volu					
S		organizations (see instructions). Complete Part II of Sche	dule L		0.		0.
Assets	7	Notes and loans receivable, net			0.		0.
As	8	Inventories for sale or use			0.		0.
	9	Prepaid expenses and deferred charges	;		0.	9	136,966.
	10 a	Land, buildings, and equipment: cost or					
		•	10a	5,076,450.			
		Less: accumulated depreciation		4,227,613.	73,603,485.		848,837.
	11	Investments - publicly traded securities	312,951,927.		423,002,893.		
	12	Investments - other securities. See Part IV, line 11	399,389,819.		351,274,376.		
	13	Investments - program-related. See Part IV, line 11			13	0.	
	14	Intangible assets			14	0.	
	15	Other assets. See Part IV, line 11			59,910,705.		10,231,355.
_	16	Total assets. Add lines 1 through 15 (must equal			999,330,703.	16	925,986,632.
	17	Accounts payable and accrued expenses			8,245,161.		3,510,950.
	18	Grants payable			142,944.	18	0.
	19 20	Deferred revenue	92,860,000.		0.		
	21	Tax-exempt bond liabilities  Escrow or custodial account liability. Complete Pa	of Schodulo D	128,692,351.		165,117,200.	
'n	22	Loans and other payables to current and for			120,092,331.	21	103,117,200.
Liabilities	22	trustees, key employees, highest compen					
iii		disqualified persons. Complete Part II of Schedule			0.	22	0.
Ľ.	23	Secured mortgages and notes payable to unrelate			10,635,000.		0.
	24	Unsecured notes and loans payable to unrelated			0.	_	0.
	25	Other liabilities (including federal income tax,					
		parties, and other liabilities not included on lines					
		of Schedule D		'	13,853,158.	25	3,372,440.
	26	Total liabilities. Add lines 17 through 25			254,428,614.	26	172,000,590.
		Organizations that follow SFAS 117 (ASC 958),					
Fund Balances		complete lines 27 through 29, and lines 33 and					
au	27	Unrestricted net assets			25,251,605.	27	-5,483,679.
Ba	28	Temporarily restricted net assets			288,409,600.	28	309,396,116.
nd	29	Permanently restricted net assets		<u></u>	431,240,884.	29	450,073,605.
or Fu		Organizations that do not follow SFAS 117 (ASC 958) complete lines 30 through 34.	, checl	chere 🕨 💹 and			
ţ	30	Capital stock or trust principal, or current funds				30	
Net Assets	31	Paid-in or capital surplus, or land, building, or equ	ıipmen	t fund		31	
ţ	32	Retained earnings, endowment, accumulated inco	ome, c	or other funds		32	
Se	33	Total net assets or fund balances			744,902,089.	33	753,986,042.
_	34	Total liabilities and net assets/fund balances			999,330,703.	34	925,986,632.
							Form <b>QQ0</b> (2016)

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Part	XI Reconciliation of Net Assets					
	Check if Schedule O contains a response or note to any line in this Part XI					X
1	Total revenue (must equal Part VIII, column (A), line 12)	1	1	52,8	88,3	392.
2	Total expenses (must equal Part IX, column (A), line 25)	2	1	23,6	38,3	324.
3	Revenue less expenses. Subtract line 2 from line 1	3		29,2	50,0	068.
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4	7	44,9	02,0	89.
5	Net unrealized gains (losses) on investments	5		38,5	94,1	62.
6	Donated services and use of facilities	6				0.
7	Investment expenses	7				0.
8	Prior period adjustments	8				0.
9	Other changes in net assets or fund balances (explain in Schedule O)	9	_	58,7	60,2	277.
10	Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line					
	33, column (B))	10	7	53,9	86,0	)42.
Part	·					
	Check if Schedule O contains a response or note to any line in this Part XII					
					Yes	No
1	Accounting method used to prepare the Form 990: CashX Accrual Other					
	If the organization changed its method of accounting from a prior year or checked "Other," e	xplair	ı in			
	Schedule O.					
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?.			2a		X
	If "Yes," check a box below to indicate whether the financial statements for the year were con	piled	or			
	reviewed on a separate basis, consolidated basis, or both:					
	Separate basis Consolidated basis Both consolidated and separate basis					
b	Were the organization's financial statements audited by an independent accountant?			2b	X	
	If "Yes," check a box below to indicate whether the financial statements for the year were audi	ted o	n a			
	separate basis, consolidated basis, or both:					
	Separate basis X Consolidated basis Both consolidated and separate basis					
С	c If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight					
	of the audit, review, or compilation of its financial statements and selection of an independent accountant?					
	If the organization changed either its oversight process or selection process during the tax year, e	xplair	n in			
	Schedule O.					
3 a	3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in					37
-	the Single Audit Act and OMB Circular A-133?			3a		X
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not und		the	<b>0</b> L		
	required audit or audits, explain why in Schedule O and describe any steps taken to undergo such au	uits.		3b		

Form **990** (2016)

#### **SCHEDULE A** (Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

# **Public Charity Status and Public Support**

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust. Attach to Form 990 or Form 990-EZ.

▶Information about Schedule A (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

OMB No. 1545-0047 Open to Public Inspection

ARIZONA STATE UNIVERSITY FOUNDATION FOR A NEW Employer identification number Name of the organization AMERICAN UNIVERSITY 86-6051042 Reason for Public Charity Status (All organizations must complete this part.) See instructions. Part I The organization is not a private foundation because it is: (For lines 1 through 12, check only one box.) 1 A church, convention of churches, or association of churches described in section 170(b)(1)(A)(i). 2 A school described in section 170(b)(1)(A)(ii). (Attach Schedule E (Form 990 or 990-EZ).) 3 A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii). 4 A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the hospital's name, city, and state: An organization operated for the benefit of a college or university owned or operated by a governmental unit described in section 170(b)(1)(A)(iv). (Complete Part II.) A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(y). 6 An organization that normally receives a substantial part of its support from a governmental unit or from the general public 7 described in section 170(b)(1)(A)(vi). (Complete Part II.) 8 A community trust described in section 170(b)(1)(A)(vi). (Complete Part II.) 9 An agricultural research organization described in section 170(b)(1)(A)(ix) operated in conjunction with a land-grant college or university or a non-land-grant college of agriculture (see instructions). Enter the name, city, and state of the college or university: 10 An organization that normally receives: (1) more than 331/3 % of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions - subject to certain exceptions, and (2) no more than 331/3 % of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See section 509(a)(2). (Complete Part III.) An organization organized and operated exclusively to test for public safety. See section 509(a)(4). 11 An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes 12 of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). See section 509(a)(3). Check the box in lines 12a through 12d that describes the type of supporting organization and complete lines 12e, 12f, and 12g. Type I. A supporting organization operated, supervised, or controlled by its supported organization(s), typically by giving the supported organization(s) the power to regularly appoint or elect a majority of the directors or trustees of the supporting organization. You must complete Part IV, Sections A and B. Type II. A supporting organization supervised or controlled in connection with its supported organization(s), by having control or management of the supporting organization vested in the same persons that control or manage the supported organization(s). You must complete Part IV, Sections A and C.

f Enter the number of supported organizations							
g Provide the following information about the supported organization(s).							
(i) Name of supported organization	(ii) EIN	(iii) Type of organization (described on lines 1-10 above (see instructions))	listed in you	organization ur governing ment?	(v) Amount of monetary support (see instructions)	(vi) Amount of other support (see instructions)	
			Yes	No			
(A)							
(B)							
(C)							
(D)							
(E)							
Total							

Check this box if the organization received a written determination from the IRS that it is a Type I, Type II, Type III

Type III functionally integrated. A supporting organization operated in connection with, and functionally integrated with,

Type III non-functionally integrated. A supporting organization operated in connection with its supported organization(s) that is not functionally integrated. The organization generally must satisfy a distribution requirement and an attentiveness

its supported organization(s) (see instructions). You must complete Part IV. Sections A. D. and E.

requirement (see instructions). You must complete Part IV, Sections A and D, and Part V.

functionally integrated, or Type III non-functionally integrated supporting organization.

For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Enter the number of curported organizations

Schedule A (Form 990 or 990-EZ) 2016

d

Page 2 Schedule A (Form 990 or 990-EZ) 2016

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi) (Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Sec	tion A. Public Support						
Cale	ndar year (or fiscal year beginning in)	(a) 2012	<b>(b)</b> 2013	(c) 2014	(d) 2015	<b>(e)</b> 2016	(f) Total
1	Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")	82,237,898.	59,971,207.	108,590,354.	120,129,408.	108,609,322.	479,538,189.
2	Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						0.
3	The value of services or facilities furnished by a governmental unit to the organization without charge						0.
4	Total. Add lines 1 through 3	82,237,898.	59,971,207.	108,590,354.	120,129,408.	108,609,322.	479,538,189.
5	The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)						24.425.420
6	Public support. Subtract line 5 from line 4.						34,126,432.
_	tion B. Total Support						445,411,757.
	ndar year (or fiscal year beginning in)	(a) 2012	<b>(b)</b> 2013	(c) 2014	(d) 2015	<b>(e)</b> 2016	(f) Total
7	Amounts from line 4	82,237,898.	59,971,207.	108,590,354.	120,129,408.	108,609,322.	479,538,189.
8	Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources	12,309,729.	12,547,137.	11,086,901.	11,504,362.	8,618,366.	56,066,495.
9	Net income from unrelated business activities, whether or not the business is regularly carried on						0.
10	Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)						0.
11	Total support. Add lines 7 through 10						535,604,684.
12	Gross receipts from related activities, etc. (s	see instructions)				12	43,895,048.
13	<b>First five years.</b> If the Form 990 is forganization, check this box and <b>stop here</b>	<u></u>					
Sec	tion C. Computation of Public Sup	port Percenta	ge				
14	Public support percentage for 2016 (li	ne 6, column (f)	) divided by line	11, column (f))		14	83.16%
15	Public support percentage from 2015						78.77%
16a	331/3% support test - 2016. If the o	rganization did	not check the b	oox on line 13,	and line 14 is	331/3 % or mor	e, check
	this box and <b>stop here.</b> The organization	•		-			
b	331/3% support test - 2015. If the o	•					
	check this box and <b>stop here</b> . The orga	-					
17a	10%-facts-and-circumstances test - 2	-					
	10% or more, and if the organization					•	•
	Part VI how the organization meets t			_			upported
b	organization  10%-facts-and-circumstances test - 2  15 is 10% or more, and if the organization	<b>2015.</b> If the org	ganization did no	ot check a box	on line 13, 16	a, 16b, or 17a,	
	Explain in Part VI how the organizati						•
18	supported organization.  Private foundation. If the organization						▶
. •	instructions						
						<u> </u>	<u>··                                   </u>

# Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Sec	tion A. Public Support				•	,	
	ndar year (or fiscal year beginning in)	(a) 2012	<b>(b)</b> 2013	(c) 2014	(d) 2015	<b>(e)</b> 2016	(f) Total
1	Gifts, grants, contributions, and membership fees	(0) = 0 = 1	(, = 0 + 0	(5) = 5 · ·	(, = 0 . 0	(2) = 2 : 2	(7)
•	received. (Do not include any "unusual grants.")						
2	Gross receipts from admissions, merchandise						
-	sold or services performed, or facilities						
	furnished in any activity that is related to the						
	organization's tax-exempt purpose						
2	· · · · ·						
3	Gross receipts from activities that are not an						
4	unrelated trade or business under section 513 . Tax revenues levied for the						
4	organization's benefit and either paid						
	to or expended on its behalf						
5	The value of services or facilities						
3	furnished by a governmental unit to the						
6	organization without charge						
6 7a	Total. Add lines 1 through 5						
ıa	Amounts included on lines 1, 2, and 3 received from disqualified persons						
b	Amounts included on lines 2 and 3						
	received from other than disqualified						
	persons that exceed the greater of \$5,000						
_	or 1% of the amount on line 13 for the year						
8 8	Add lines 7a and 7b						
Ū	line 6.)						
Sec	tion B. Total Support						
	ndar year (or fiscal year beginning in)	(a) 2012	<b>(b)</b> 2013	(c) 2014	(d) 2015	<b>(e)</b> 2016	(f) Total
9	Amounts from line 6	(-,	(-, -	(3)	(1)	(*)	(,
	Gross income from interest, dividends,						
	payments received on securities loans,						
	rents, royalties and income from similar sources						
b	Unrelated business taxable income (less						
-	section 511 taxes) from businesses						
	acquired after June 30, 1975						
С	Add lines 10a and 10b						
11	Net income from unrelated business						
• •	activities not included in line 10b,						
	whether or not the business is regularly						
40	carried on						
12	Other income. Do not include gain or loss from the sale of capital assets						
	(Explain in Part VI.)						
13	Total support. (Add lines 9, 10c, 11,						
. •	and 12.)						
14	First five years. If the Form 990 is for	or the organiza	ntion's first seco	nd third fourth	or fifth tax v	ear as a section	501(c)(3)
	organization, check this box and <b>stop here</b> .						
Sec	tion C. Computation of Public Sup						
15	Public support percentage for 2016 (line 8,	•		mn (f))		15	%
16	Public support percentage from 2015 Sche					16	%
	tion D. Computation of Investmen					1 1	
<u> </u>	Investment income percentage for 2016 (lir			3. column (f))		17	%
18	Investment income percentage for 2015 (in					18	<u>%</u>
	331/3% support tests - 2016. If the org						
. <b>.</b> . a	17 is not more than 331/3%, check thi						
h	331/3% support tests - 2015. If the orga		_				
J	line 18 is not more than 331/3%, check						. $\square$
20	Private foundation. If the organization of		•	•			H-1
	3			. ,			

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# Part IV Supporting Organizations

(Complete only if you checked a box in line 12 on Part I. If you checked 12a of Part I, complete Sections A and B. If you checked 12b of Part I, complete Sections A and C. If you checked 12c of Part I, complete Sections A, D, and E. If you checked 12d of Part I, complete Sections A and D, and complete Part V.)

# Section A. All Supporting Organizations

- 1 Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in **Part VI** how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.
- 2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If "Yes," explain in **Part VI** how the organization determined that the supported organization was described in section 509(a)(1) or (2).
- 3a Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer (b) and (c) below.
- **b** Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in **Part VI** when and how the organization made the determination.
- c Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in **Part VI** what controls the organization put in place to ensure such use.
- 4a Was any supported organization not organized in the United States ("foreign supported organization")? If "Yes," and if you checked 12a or 12b in Part I, answer (b) and (c) below.
- **b** Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If "Yes," describe in **Part VI** how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.
- **c** Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in **Part VI** what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.
- 5a Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer (b) and (c) below (if applicable). Also, provide detail in **Part VI**, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).
- **b** Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the organization's organizing document?
- c Substitutions only. Was the substitution the result of an event beyond the organization's control?
- 6 Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? If "Yes," provide detail in Part VI.
- 7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).
- **8** Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).
- 9a Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If "Yes," provide detail in **Part VI**.
- **b** Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? If "Yes," provide detail in **Part VI.**
- c Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? If "Yes," provide detail in **Part VI.**
- 10 a Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If "Yes," answer 10b below.
  - **b** Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)

Yes No 1 2 3a 3b 3с 4a 4b 4c 5a 5b 6 7 8 9a 9b 9c 10a 10b

				- 3
Part l	Supporting Organizations (continued)			
			Yes	No
11	Has the organization accepted a gift or contribution from any of the following persons?			
а	A person who directly or indirectly controls, either alone or together with persons described in (b) and (c)	44-		
h	below, the governing body of a supported organization?  A family member of a person described in (a) above?	11a 11b		
	A 35% controlled entity of a person described in (a) or (b) above? If "Yes" to a, b, or c, provide detail in <b>Part VI.</b>	11b		
	on B. Type I Supporting Organizations	110		
ocom	51 D. Type Foupporting Organizations		Yes	No
	Did the Providence to other consequences of the consequences of th			
1	Did the directors, trustees, or membership of one or more supported organizations have the power to regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the			
	tax year? If "No," describe in <b>Part VI</b> how the supported organization(s) effectively operated, supervised, or			
	controlled the organization's activities. If the organization had more than one supported organization,			
	describe how the powers to appoint and/or remove directors or trustees were allocated among the supported			
	organizations and what conditions or restrictions, if any, applied to such powers during the tax year.	1		
2	Did the organization operate for the benefit of any supported organization other than the supported			
	organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in Part			
	<b>VI</b> how providing such benefit carried out the purposes of the supported organization(s) that operated, supervised, or controlled the supporting organization.	_		
C = =4!		2		
Section	on C. Type II Supporting Organizations		Vaa	N <sub>a</sub>
_			Yes	NO
1	Were a majority of the organization's directors or trustees during the tax year also a majority of the directors or trustees of each of the organization's supported organization(s)? <i>If "No," describe in Part VI how control</i>			
	or management of the supporting organization was vested in the same persons that controlled or managed			
	the supported organization(s).	1		
Section	on D. All Type III Supporting Organizations			
			Yes	No
1	Did the organization provide to each of its supported organizations, by the last day of the fifth month of the			
	organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of			
	the organization's governing documents in effect on the date of notification, to the extent not previously			
	provided?	1		
2	Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported			
	organization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in <b>Part VI</b> how			
	the organization maintained a close and continuous working relationship with the supported organization(s).	2		
3	By reason of the relationship described in (2), did the organization's supported organizations have a			
	significant voice in the organization's investment policies and in directing the use of the organization's income or assets at all times during the tax year? If "Yes," describe in <b>Part VI</b> the role the organization's			
	supported organizations played in this regard.	3		
Section	on E. Type III Functionally Integrated Supporting Organizations			
1	Check the box next to the method that the organization used to satisfy the Integral Part Test during the year ( <b>see ins</b>		ons)	
a	The organization satisfied the Activities Test. Complete <b>line 2</b> below.	,a aoa	O110 <sub>/</sub> .	
b	The organization is the parent of each of its supported organizations. Complete <b>line 3</b> below.			
С	The organization supported a governmental entity. Describe in Part VI how you supported a government entity (see	instru	ctions).	
	And the Test Annual (A) and (A) below		Yes	No
2	Activities Test. <i>Answer (a) and (b) below.</i>			
а	Did substantially all of the organization's activities during the tax year directly further the exempt purposes of the supported organization(s) to which the organization was responsive? <i>If</i> "Yes," then in <b>Part VI identify</b>			
	those supported organization(s) to which the organization was responsive: If res, therein a vincertary those supported organizations and explain how these activities directly furthered their exempt purposes,			
	how the organization was responsive to those supported organizations, and how the organization determined			
	that these activities constituted substantially all of its activities.	2a		
b	Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more			
	of the organization's supported organization(s) would have been engaged in? If "Yes," explain in Part VI the			
	reasons for the organization's position that its supported organization(s) would have engaged in these	٥.		
	activities but for the organization's involvement.	2b		
3	Parent of Supported Organizations. <i>Answer (a) and (b) below.</i>			
а	Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or trustees of each of the supported organizations? <i>Provide details in Part VI.</i>	33		
b	Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each	3a		
IJ	of its supported organizations? If "Yes," describe in <b>Part VI</b> the role played by the organization in this regard.	3b		

Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organ	nization	3	
1 Check here if the organization satisfied the Integral Part Test as a qualifying instructions. All other Type III non-functionally integrated supporting organization.	_		•
Section A - Adjusted Net Income	(A) Prior Year	(B) Current Year (optional)	
1 Net short-term capital gain	1		
2 Recoveries of prior-year distributions	2		
3 Other gross income (see instructions)	3		
4 Add lines 1 through 3.	4		
5 Depreciation and depletion	5		
6 Portion of operating expenses paid or incurred for production or			
collection of gross income or for management, conservation, or			
maintenance of property held for production of income (see instructions)	6		
7 Other expenses (see instructions)	7		
8 Adjusted Net Income (subtract lines 5, 6, and 7 from line 4).	8		
Section B - Minimum Asset Amount		(A) Prior Year	(B) Current Year (optional)
1 Aggregate fair market value of all non-exempt-use assets (see			
instructions for short tax year or assets held for part of year):			
a Average monthly value of securities	1a		
<b>b</b> Average monthly cash balances	1b		
c Fair market value of other non-exempt-use assets	1c		
d Total (add lines 1a, 1b, and 1c)	1d		
e Discount claimed for blockage or other			
factors (explain in detail in Part VI):			
2 Acquisition indebtedness applicable to non-exempt-use assets	2		
3 Subtract line 2 from line 1d.	3		
4 Cash deemed held for exempt use. Enter 1-1/2% of line 3 (for greater amount,			
see instructions).	4		
5 Net value of non-exempt-use assets (subtract line 4 from line 3)	5		
6 Multiply line 5 by .035.	6		
7 Recoveries of prior-year distributions	7		
8 Minimum Asset Amount (add line 7 to line 6)	8		
Section C - Distributable Amount			Current Year
1 Adjusted net income for prior year (from Section A, line 8, Column A)	1		
2 Enter 85% of line 1.	2		
3 Minimum asset amount for prior year (from Section B, line 8, Column A)	3		
4 Enter greater of line 2 or line 3.	4		
5 Income tax imposed in prior year	5		
6 Distributable Amount. Subtract line 5 from line 4, unless subject to			
emergency temporary reduction (see instructions).	6		
7 Check here if the current year is the organization's first as a non-functionall	y integra	ted Type III supporting	g organization (see
instructions).			· .

Schedule A (Form 990 or 990-EZ) 2016

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<b>Part</b>	V Type III Non-Functionally Integrated 509(a)(3)	Supporting Organizat	ons (continued)	
Sect	on D - Distributions			Current Year
1	Amounts paid to supported organizations to accomplish ex	empt purposes		
2	Amounts paid to perform activity that directly furthers exen	npt purposes of supporte	ed	
	organizations, in excess of income from activity			
3	Administrative expenses paid to accomplish exempt purpo	ses of supported organiz	ations	
4	Amounts paid to acquire exempt-use assets			
5	Qualified set-aside amounts (prior IRS approval required)			
6	Other distributions (describe in Part VI). See instructions.			
7	Total annual distributions. Add lines 1 through 6.			
8	Distributions to attentive supported organizations to which	the organization is resp	onsive	
	(provide details in Part VI). See instructions.			
9	Distributable amount for 2016 from Section C, line 6			
10	Line 8 amount divided by Line 9 amount			
			(ii)	(iii)

;	Section E - Distribution Allocations (see instructions)	(i) Excess Distributions	(ii) Underdistributions Pre-2016	(iii) Distributable Amount for 2016
1	Distributable amount for 2016 from Section C, line 6			
	Underdistributions, if any, for years prior to 2016			
2	(reasonable cause required-explain in Part VI). See			
	instructions.			
3	Excess distributions carryover, if any, to 2016:			
а				
b				
С	From 2013			
d	From 2014			
е	From 2015			
f	Total of lines 3a through e			
g	Applied to underdistributions of prior years			
h	Applied to 2016 distributable amount			
i	Carryover from 2011 not applied (see instructions)			
j	Remainder. Subtract lines 3g, 3h, and 3i from 3f.			
4	Distributions for 2016 from			
	Section D, line 7: \$			
a	Applied to underdistributions of prior years			
b	Applied to 2016 distributable amount			
c	Remainder. Subtract lines 4a and 4b from 4.			
5	Remaining underdistributions for years prior to 2016, if			
	any. Subtract lines 3g and 4a from line 2. For result			
	greater than zero, explain in Part VI. See instructions.			
6	Remaining underdistributions for 2016. Subtract lines 3h			
	and 4b from line 1. For result greater than zero, explain in			
	Part VI. See instructions.			
7	Excess distributions carryover to 2017. Add lines 3j			
	and 4c.			
8	Breakdown of line 7:			
a				
b	Excess from 2013			
C	Excess from 2014			
d	Excess from 2015			
ее	Excess from 2016			

Schedule A (Form 990 or 990-EZ) 2016

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Part VI Supplemental Information. Provide the explanations required by Part II, line 10; Part II, line 17a or 17b; Part III, line 12; Part IV, Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c; Part IV, Section B, lines 1 and 2; Part IV, Section C, line 1; Part IV, Section D, lines 2 and 3; Part IV, Section E, lines 1c, 2a, 2b, 3a and 3b; Part V, line 1; Part V, Section B, line 1e; Part V, Section D, lines 5, 6, and 8; and Part V, Section E, lines 2, 5, and 6. Also complete this part for any additional information. (See instructions.)

Schedule A (Form 990 or 990-EZ) 2016

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#### Schedule B (Form 990, 990-EZ, or 990-PF)

# Schedule of Contributors

► Attach to Form 990, Form 990-EZ, or Form 990-PF.

OMB No. 1545-0047

Department of the Treasury Internal Revenue Service

▶ Information about Schedule B (Form 990, 990-EZ, or 990-PF) and its instructions is at www.irs.gov/form990.

**Employer identification number** Name of the organization ARIZONA STATE UNIVERSITY FOUNDATION FOR A NEW AMERICAN UNIVERSITY 86-6051042 Organization type (check one): Filers of: Section: X Form 990 or 990-EZ 501(c)(3 ) (enter number) organization 4947(a)(1) nonexempt charitable trust not treated as a private foundation 527 political organization Form 990-PF 501(c)(3) exempt private foundation 4947(a)(1) nonexempt charitable trust treated as a private foundation 501(c)(3) taxable private foundation Check if your organization is covered by the General Rule or a Special Rule. Note: Only a section 501(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions. **General Rule** For an organization filing Form 990, 990-EZ, or 990-PF that received, during the year, contributions totaling \$5,000 or more (in money or property) from any one contributor. Complete Parts I and II. See instructions for determining a contributor's total contributions. **Special Rules** X For an organization described in section 501(c)(3) filing Form 990 or 990-EZ that met the 33 1/3 % support test of the regulations under sections 509(a)(1) and 170(b)(1)(A)(vi), that checked Schedule A (Form 990 or 990-EZ), Part II, line 13, 16a, or 16b, and that received from any one contributor, during the year, total contributions of the greater of (1) \$5,000 or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h, or (ii) Form 990-EZ, line 1. Complete Parts I and II. For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than \$1,000 exclusively for religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals. Complete Parts I, II, and III. For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, contributions exclusively for religious, charitable, etc., purposes, but no such contributions totaled more than \$1,000. If this box is checked, enter here the total contributions that were received during the year for an exclusively religious, charitable, etc., purpose. Don't complete any of the parts unless the General Rule applies to this organization because it received nonexclusively religious, charitable, etc., contributions 

Caution: An organization that isn't covered by the General Rule and/or the Special Rules doesn't file Schedule B (Form 990, 990-EZ. or 990-PF), but it must answer "No" on Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on its Form 990-PF, Part I, line 2, to certify that it doesn't meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).

For Paperwork Reduction Act Notice, see the Instructions for Form 990, 990-EZ, or 990-PF.

Schedule B (Form 990, 990-EZ, or 990-PF) (2016)

Name of organization ARIZONA STATE UNIVERSITY FOUNDATION FOR A NEW AMERICAN UNIVERSITY FOUNDATION FOR A NEW 86-6051042

Part I	Contributors (See instructions). Use duplicate copi	es of Part I if additional space is no	eeded.
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
1_		\$\$ 11,319,082.	Person  Payroll  Noncash  (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
2		\$\$, 5,124,735.	Person  Payroll  Noncash  (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
3_		\$\$,012,853.	Person  Payroll  Noncash  (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
4		\$\$, 5,000,000.	Person Payroll Noncash (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
5		\$\$	Person  Payroll  Noncash  (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
6_		\$ \$ 3,871,456.	Person Payroll Noncash (Complete Part II for noncash contributions.)

0179143.00004

Name of organization ARIZONA STATE UNIVERSITY FOUNDATION FOR A NEW
AMERICAN UNIVERSITY

Employer identification number 86-6051042

Part I	Contributors (See instructions). Use duplicate copi	es of Part I if additional space is n	eeded.
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
7		\$\$	Person X Payroll Noncash (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
		\$	Person Payroll Noncash (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
		\$	Person Payroll Noncash (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
		\$	Person Payroll Noncash (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
		\$	Person Payroll Noncash (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
		\$	Person Payroll Noncash (Complete Part II for noncash contributions.)

Name of organization ARIZONA STATE UNIVERSITY FOUNDATION FOR A NEW AMERICAN UNIVERSITY

Employer identification number 86-6051042

Part II Noncash Property (See instructions). Use duplicate copies of Part II if additional space is needed.

(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions)	(d) Date received
		\$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions)	(d) Date received
		\$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions)	(d) Date received
		\$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions)	(d) Date received
		\$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions)	(d) Date received
		\$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions)	(d) Date received
		\$	

Name of or	rganization ARIZONA STATE UNIVERSI	TY FOUNDATION FO	R A NEW	Employer identification number				
	AMERICAN UNIVERSITY			86-6051042				
Part III	Exclusively religious, charitable, etc. (10) that total more than \$1,000 for the following line entry. For organizati contributions of \$1,000 or less for the Use duplicate copies of Part III if additi	the year from any o ons completing Part I e year. (Enter this info	ne contributor. Coll, enter the total cormation once. Se	complete columns (a) through (e) and of exclusively religious, charitable, etc.				
(a) No. from Part I	(b) Purpose of gift	(c) Use of		(d) Description of how gift is held				
		(e) Transfer	of gift					
	Transferee's name, address, ar	nd ZIP + 4	Relation	ship of transferor to transferee				
	-							
(a) No. from Part I	(b) Purpose of gift	(c) Use of	gift	(d) Description of how gift is held				
		-						
	(e) Transfer of gift							
	Transferee's name, address, an	nd ZIP + 4	Relation	ship of transferor to transferee				
(a) No. from Part I	(b) Purpose of gift	(c) Use of	gift	(d) Description of how gift is held				
	(a) Transfer of sife							
	(e) Transfer of gift							
	Transferee's name, address, ar	nd ZIP + 4	Relation	ship of transferor to transferee				
(a) No.								
from Part I	(b) Purpose of gift	(c) Use of	gift	(d) Description of how gift is held				
				-				
	(e) Transfer of gift							
	Transferee's name, address, ar	nd ZIP + 4	Relation	ship of transferor to transferee				

JSA Schedule B (Form 990, 990-EZ, or 990-PF) (2016) 6E1255 1.000

### SCHEDULE C (Form 990 or 990-EZ)

# **Political Campaign and Lobbying Activities**

For Organizations Exempt From Income Tax Under section 501(c) and section 527

OMB No. 1545-0047

Open to Public

Department of the Treasury Internal Revenue Service ► Complete if the organization is described below. ► Attach to Form 990 or Form 990-EZ. ► Information about Schedule C (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

If the organization answered "Yes," on Form 990, Part IV, line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

- Section 501(c)(3) organizations: Complete Parts I-A and B. Do not complete Part I-C.
- Section 501(c) (other than section 501(c)(3)) organizations: Complete Parts I-A and C below. Do not complete Part I-B.
- Section 527 organizations: Complete Part I-A only.

If the organization answered "Yes," on Form 990, Part IV, line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)): Complete Part II-A. Do not complete Part II-B.
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)): Complete Part II-B. Do not complete Part II-A.

If the organization answered "Yes," on Form 990, Part IV, line 5 (Proxy Tax) (see separate instructions) or Form 990-EZ, Part V, line 35c (Proxy Tax) (see separate instructions), then

•	Section 501(c)(4), (5), or (6) org	anizations: Complete Part III.			
Nam	e of organization ARIZONA S	STATE UNIVERSITY FOUNDAT	ION FOR A NEW	Employer ide	ntification number
	RICAN UNIVERSITY			86-6053	1042
Par	t I-A Complete if the c	organization is exempt under	section 501(c) or	is a section 527 organ	nization.
1	Provide a description of the	organization's direct and indirect p	political campaign ac	ctivities in Part IV. (see i	nstructions for definition
	of "political campaign activit	ties")			
2		xpenditures (see instructions)			
3	Volunteer hours for political	campaign activities (see instruction	ns)		
Par	t I-B Complete if the o	organization is exempt under s	section 501(c)(3).		
1	Enter the amount of any exc	cise tax incurred by the organizatio	n under section 495	5▶\$	
2		cise tax incurred by organization m			
3		a section 4955 tax, did it file Form			
					Yes No
	If "Yes," describe in Part IV.				_
Par	t I-C Complete if the c	organization is exempt under	section 501(c), ex	cept section 501(c)(3	<u>).                                    </u>
1		expended by the filing organization			
2		ng organization's funds contributed			
		es			
3		enditures. Add lines 1 and 2. En			
	line 17b			▶\$	
4 5	Did the filing organization fil	e Form 1120-POL for this year?	or (FINI) of all postic	on E27 political organiza	Yes No
Э		ts. For each organization listed, en			
		tributions received that were prom			
		nd or a political action committee (			
	(a) Name	(b) Address	(c) EIN	(d) Amount paid from	(e) Amount of political
	<b>(3)</b>	(7)		filing organization's	contributions received and
				funds. If none, enter -0	promptly and directly
					delivered to a separate
					political organization. If none, enter -0
					,
(1)			_		
(2)			-		
(2)					
(3)			-		
(4)					
(+)			-		
(5)					
(0)			†		
(6)					
(-/			1		

For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule C (Form 990 or 990-EZ) 2016

Page 2

Complete if the

Part II-A

111(120)	1471 017	1111 01	4 T V D I C D T	11 100	711D111 1 O1	1 1 010	7 11111	0.0	003101	12
organizat	ion is	exemp	t under	section	501(c)(3)	and file	ed Form	5768 (e	lection ι	ınder

		se	ction 501(h)).	_							
A	Check ▶	Χ	if the filing organization	belongs to ar	n affiliated	group (a	ınd list in l	Part IV	each affilia	ed group	member's
	ATCH 1		name, address, EIN, expe	enses, and sh	are of exc	ess lobby	ying expe	nditures	s).		

B Check ▶ if the filing organization checked box A and "limited control" provisions apply.

3 Check ▶ if the filing organization checked box A and "limited control" provisions apply.								
Limits on Lobb	(a) Filing	(b) Affiliated						
(The term "expenditures" me	organization's totals	group totals						
1a Total lobbying expenditures to influence		75,000.						
<b>b</b> Total lobbying expenditures to influence	a legislative body (direct lobbying)		417,780.					
c Total lobbying expenditures (add lines 1	a and 1b)		492,780.					
d Other exempt purpose expenditures		112,193,576.	20,627,356.					
e Total exempt purpose expenditures (add	d lines 1c and 1d)	112,193,576.	21,120,136.					
f Lobbying nontaxable amount. Enter th	e amount from the following table in both							
columns.	columns.							
If the amount on line 1e, column (a) or (b) is:	If the amount on line 1e, column (a) or (b) is: The lobbying nontaxable amount is:							
Not over \$500,000	20% of the amount on line 1e.							
Over \$500,000 but not over \$1,000,000	\$100,000 plus 15% of the excess over \$500,000.							
Over \$1,000,000 but not over \$1,500,000	\$175,000 plus 10% of the excess over \$1,000,000.							
Over \$1,500,000 but not over \$17,000,000	\$225,000 plus 5% of the excess over \$1,500,000.							
Over \$17,000,000	\$1,000,000.							
g Grassroots nontaxable amount (enter 25	250,000.	500,000.						
h Subtract line 1g from line 1a. If zero or le	ess, enter -0-	0.	0.					
i Subtract line 1f from line 1c. If zero or le	ss, enter -0-	0.	0.					
j If there is an amount other than zero	on either line 1h or line 1i, did the organiza	ation file Form 4720						
reporting section 4911 tax for this year?								

#### 4-Year Averaging Period Under section 501(h)

(Some organizations that made a section 501(h) election do not have to complete all of the five columns below.

See the separate instructions for lines 2a through 2f.)

Lobbying Expenditures During 4-Year Averaging Period										
Calendar year (or fiscal year beginning in)	<b>(a)</b> 2013	<b>(b)</b> 2014	<b>(c)</b> 2015	<b>(d)</b> 2016	(e) Total					
2a Lobbying nontaxable amount	1,000,000.	1,000,000.	1,000,000.	1,000,000.	4,000,000.					
<b>b</b> Lobbying ceiling amount (150% of line 2a, column (e))					6,000,000.					
c Total lobbying expenditures	249,780.	249,780.	424,780.	492,780.	1,417,120.					
<b>d</b> Grassroots nontaxable amount	250,000.	250,000.	250,000.	250,000.	1,000,000.					
e Grassroots ceiling amount (150% of line 2d, column (e))					1,500,000.					
f Grassroots lobbying expenditures										

Schedule C (Form 990 or 990-EZ) 2016

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	t II-B Complete if the organization is exempt under section 501(c)(3) and has NO	T filed	d For	m 576	8	F	Page <b>3</b>
	(election under section 501(h)).			(b)			
For each "Yes," response on lines 1a through 1i below, provide in Part IV a detailed description of the lobbying activity.					Amoui	nt	
1	During the year, did the filing organization attempt to influence foreign, national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of:						
а	Volunteers?						
b	Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?.						
c d	Media advertisements?						
e	Publications, or published or broadcast statements?						
f	Grants to other organizations for lobbying purposes?						
g	Direct contact with legislators, their staffs, government officials, or a legislative body?						
h	Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?						
i	Other activities?						
j	Total. Add lines 1c through 1i						
2a	Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?						
b	If "Yes," enter the amount of any tax incurred under section 4912						
C	If "Yes," enter the amount of any tax incurred by organization managers under section 4912						
d	If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?	(~\/F\		4!			
га	rt III-A Complete if the organization is exempt under section 501(c)(4), section 501 501(c)(6).	(0)(0)	, or s	ection	l		
	00.(0)(0).				,	Yes	No
1	Were substantially all (90% or more) dues received nondeductible by members?				1		
2	Did the organization make only in-house lobbying expenditures of \$2,000 or less?				2		
3	Did the organization agree to carry over lobbying and political campaign activity expenditures fro				3		
Pa	rt III-B Complete if the organization is exempt under section 501(c)(4), section 501 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No,"	(c)(5)	, or s	ection		, is	
_	answered "Yes."			1			
1	Dues, assessments and similar amounts from members						
2	Section 162(e) nondeductible lobbying and political expenditures (do not include amou political expenses for which the section 527(f) tax was paid).	ints (	Οĭ	2a			
a	Current year			2b			
b	Carryover from last year			2c			
C	Total			3			
3 4	If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion						
-	excess does the organization agree to carryover to the reasonable estimate of nondeductible le						
	and political expenditure next year?	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	9	4			
5	Taxable amount of lobbying and political expenditures (see instructions)			5			
Pa	rt IV Supplemental Information						
	ide the descriptions required for Part I-A, line 1; Part I-B, line 4; Part I-C, line 5; Part II-A (affiliate	d grou	up list	); Part	II-A, line	es 1	and
2 (s	ee instructions); and Part II-B, line 1. Also, complete this part for any additional information.						
SE	E PAGE 4						

Schedule C (Form 990 or 990-EZ) 2016

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# Part IV Supplemental Information (continued)

INFORMATION REGARDING LOBBYING ACTIVITIES

SCHEDULE C, PART II-A

AS A PART OF ITS MISSION, ASUF'S PARENT ORGANIZATION, ASU ENTERPRISE PARTNERS, CONTRIBUTES TO PUBLIC COMMUNICATION AND ADVOCACY ACTIVITIES THAT SUPPORT HIGHER EDUCATION IN ARIZONA AND THE NEED FOR ADEQUATE FUNDING TO PROVIDE EXCELLENT EDUCATIONAL OPPORTUNITIES FOR ARIZONA RESIDENTS.

Schedule C (Form 990 or 990-EZ) 2016

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# Part IV Supplemental Information (continued)

ATTACHMENT 1

## SCHEDULE C, PART II-A, AFFILIATED ORGANIZATIONS

ORGANIZATION NAME: AZTE VENTURES, CO.

ADDRESS: 1475 N SCOTTSDALE RD STE 200

SCOTTSDALE, AZ 85257

EIN: 27-0151042

GRASSROOTS LOBBYING AMOUNT:
DIRECT LOBBYING AMOUNT:

TOTAL LOBBYING EXPENDITURES:

OTHER EXEMPT PURPOSE EXPENDITURES: TOTAL EXEMPT PURPOSE EXPENDITURES:

LOBBYING NONTAXABLE AMOUNT: GRASSROOTS NONTAXABLE AMOUNT:

TOTAL GRASSROOTS LESS NONTAXABLE AMOUNT: TOTAL EXPENDITURES LESS NONTAXABLE AMOUNT: SHARE OF EXCESS LOBBYING EXPENDITURES:

ORGANIZATION NAME: ASU FOUNDATION FOR A NEW AMERICAN UNIV

ADDRESS: P.O. BOX 2260

TEMPE, AZ 85280-2260

EIN: 86-6051042

GRASSROOTS LOBBYING AMOUNT: DIRECT LOBBYING AMOUNT:

TOTAL LOBBYING EXPENDITURES:

OTHER EXEMPT PURPOSE EXPENDITURES: 112,193,576.

TOTAL EXEMPT PURPOSE EXPENDITURES: 112,193,576.

LOBBYING NONTAXABLE AMOUNT: 1,000,000.

GRASSROOTS NONTAXABLE AMOUNT: 250,000.

TOTAL GRASSROOTS LESS NONTAXABLE AMOUNT: TOTAL EXPENDITURES LESS NONTAXABLE AMOUNT: SHARE OF EXCESS LOBBYING EXPENDITURES:

### Part IV Supplemental Information (continued)

ATTACHMENT 1 (CONT'D)

#### SCHEDULE C, PART II-A, AFFILIATED ORGANIZATIONS

ORGANIZATION NAME: ASU RESEARCH ENTERPRISE

ADDRESS: P.O. BOX 2260

TEMPE, AZ 85280-2260

EIN: 90-0868685

GRASSROOTS LOBBYING AMOUNT:

DIRECT LOBBYING AMOUNT:

TOTAL LOBBYING EXPENDITURES:

OTHER EXEMPT PURPOSE EXPENDITURES:

TOTAL EXEMPT PURPOSE EXPENDITURES:

LOBBYING NONTAXABLE AMOUNT:

GRASSROOTS NONTAXABLE AMOUNT:

TOTAL GRASSROOTS LESS NONTAXABLE AMOUNT:
TOTAL EXPENDITURES LESS NONTAXABLE AMOUNT:

SHARE OF EXCESS LOBBYING EXPENDITURES:

ORGANIZATION NAME: TAYLOR TRUST FBO ASU FOUNDATION

ADDRESS: P.O. BOX 2260

TEMPE, AZ 85280-2260

EIN: 86-6252445

GRASSROOTS LOBBYING AMOUNT:

DIRECT LOBBYING AMOUNT:

TOTAL LOBBYING EXPENDITURES:

OTHER EXEMPT PURPOSE EXPENDITURES: TOTAL EXEMPT PURPOSE EXPENDITURES:

LOBBYING NONTAXABLE AMOUNT:

GRASSROOTS NONTAXABLE AMOUNT:

TOTAL GRASSROOTS LESS NONTAXABLE AMOUNT:

TOTAL EXPENDITURES LESS NONTAXABLE AMOUNT:

SHARE OF EXCESS LOBBYING EXPENDITURES:

### Part IV Supplemental Information (continued)

ATTACHMENT 1 (CONT'D)

#### SCHEDULE C, PART II-A, AFFILIATED ORGANIZATIONS

ORGANIZATION NAME: RESEARCH COLLABORATORY AT ASU

ADDRESS: P.O. BOX 2260

TEMPE, AZ 85280-2260

EIN: 45-3815674

GRASSROOTS LOBBYING AMOUNT:

DIRECT LOBBYING AMOUNT:

TOTAL LOBBYING EXPENDITURES:

OTHER EXEMPT PURPOSE EXPENDITURES: TOTAL EXEMPT PURPOSE EXPENDITURES:

LOBBYING NONTAXABLE AMOUNT:

GRASSROOTS NONTAXABLE AMOUNT:

TOTAL GRASSROOTS LESS NONTAXABLE AMOUNT: TOTAL EXPENDITURES LESS NONTAXABLE AMOUNT:

SHARE OF EXCESS LOBBYING EXPENDITURES:

ORGANIZATION NAME: ASU ENTERPRISE PARTNERS

ADDRESS: P.O. BOX 2260

TEMPE, AZ 85280-2260

EIN: 47-5599177

GRASSROOTS LOBBYING AMOUNT: 75,000.

DIRECT LOBBYING AMOUNT: 417,780.

TOTAL LOBBYING EXPENDITURES: 492,780.

OTHER EXEMPT PURPOSE EXPENDITURES: 20,627,356.

TOTAL EXEMPT PURPOSE EXPENDITURES: 21,120,136.

LOBBYING NONTAXABLE AMOUNT: 1,000,000.

GRASSROOTS NONTAXABLE AMOUNT: 250,000.

TOTAL GRASSROOTS LESS NONTAXABLE AMOUNT: TOTAL EXPENDITURES LESS NONTAXABLE AMOUNT: SHARE OF EXCESS LOBBYING EXPENDITURES:

# SCHEDULE D (Form 990)

Department of the Treasury

Internal Revenue Service

# Supplemental Financial Statements ▶ Complete if the organization answered "Yes" on Form 990,

► Complete if the organization answered "Yes" on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

► Attach to Form 990.

► Information about Schedule D (Form 990) and its instructions is at www.irs.gov/form990.

Open to Public Inspection

OMB No. 1545-0047

Name of the organization ARIZONA STATE UNIVERSITY FOUNDATION FOR A NEW Employer identification number AMERICAN UNIVERSITY 86-6051042

AMI	RICAN UNIVERSITY		86-6051042
Pa	rt I Organizations Maintaining Donor Adv		
	Complete if the organization answered	Yes" on Form 990, Part IV, li	ne 6.
		(a) Donor advised funds	(b) Funds and other accounts
1	Total number at end of year		
2	Aggregate value of contributions to (during year)		
3	Aggregate value of grants from (during year)		
4	Aggregate value at end of year		
5	Did the organization inform all donors and dono	advisors in writing that the ass	ets held in donor advised
	funds are the organization's property, subject to the	e organization's exclusive legal co	ontrol? Yes No
6	Did the organization inform all grantees, donors,	and donor advisors in writing tha	t grant funds can be used
	only for charitable purposes and not for the bene		
	conferring impermissible private benefit?		Yes No
Pa	rt II Conservation Easements.		_
	Complete if the organization answered		
1	Purpose(s) of conservation easements held by the		
	Preservation of land for public use (e.g., red	· —	servation of a historically important land area
	Protection of natural habitat	Pres	servation of a certified historic structure
	Preservation of open space		
2	Complete lines 2a through 2d if the organization h	eld a qualified conservation cont	
	easement on the last day of the tax year.		Held at the End of the Tax Year
а	Total number of conservation easements		
b	Total acreage restricted by conservation easement		
С	Number of conservation easements on a certified		
d	Number of conservation easements included in (c	•	
_	historic structure listed in the National Register		
3	Number of conservation easements modified, tra	nsferred, released, extinguished,	or terminated by the organization during the
4	tax year	wystian assement is leasted <b>&gt;</b>	
4	Number of states where property subject to conse		
5	Does the organization have a written policy re violations, and enforcement of the conservation ea		-
6	Staff and volunteer hours devoted to monitoring, inspec		
U	Starr and volunteer nours devoted to monitoring, insper	cling, framiding of violations, and em	orching conservation easements during the year
7	Amount of expenses incurred in monitoring, inspec	ting handling of violations and er	forcing conservation easements during the year
•	S	and cr	northing conservation casements during the year
В	Does each conservation easement reported on line	2(d) above satisfy the requiremen	ts of section 170(h)(4)(B)(i)
	and section 170(h)(4)(B)(ii)?		
9	In Part XIII, describe how the organization reports		
	balance sheet, and include, if applicable, the text		
	organization's accounting for conservation easeme	S .	
Pa	rt III Organizations Maintaining Collections		
	Complete if the organization answered	"Yes" on Form 990, Part IV, li	ne 8.
1 a	If the organization elected, as permitted under S	FAS 116 (ASC 958), not to repo	ort in its revenue statement and balance sheet
	If the organization elected, as permitted under S works of art, historical treasures, or other simil public service, provide, in Part XIII, the text of the f	ar assets held for public exhibit notnote to its financial statement	tion, education, or research in furtherance of
b	If the organization elected, as permitted under		
	works of art, historical treasures, or other simil public service, provide the following amounts relati	ar assets held for public exhibi ing to these items:	tion, education, or research in furtherance of
	(i) Revenue included in Form 990, Part VIII, line 1		<b>▶</b> \$
	(ii) Assets included in Form 990, Part X		
2	If the organization received or held works of a		
	following amounts required to be reported under S		
а	Revenue included in Form 990, Part VIII, line 1		
b	Assets included in Form 990, Part X		<b>&gt;</b> \$

Schedule D (Form 990) 2016

Par	t III Organizations Maintaini	na Collections of	Art Histo	orical T	reasure	s or Ot	her Simila	r Asset	s (con	tinued	_
3	Using the organization's acquisition								•		_
•	collection items (check all that app		J.1.01 100010	.0, 011001	cany or	110 10110	ing that a	o a oigii	mount c		
а	Public exhibition	,,,	d 🗌	Loan c	or excha	nge progra	ıms				
b	Scholarly research		e	Other		5 1 5					
С	Preservation for future gene	erations									-
4	Provide a description of the orga	nization's collections	s and explai	in how t	hey furt	her the o	ganization's	exempt	purpos	e in Pa	art
	XIII.										
5	During the year, did the organization	on solicit or receive o	donations of	art, histo	orical tre	asures, or	other simila	ır _	_		
	assets to be sold to raise funds rati	her than to be mainta	ained as par	t of the c	organiza	tion's colle	ction?		Yes	N	10
	Escrow and Custodial And Complete if the organization 990, Part X, line 21.	tion answered "Yes							on For	m	
1a	Is the organization an agent, trusto								_		
	included on Form 990, Part X?							🗀	X Yes	N	ИO
b	If "Yes," explain the arrangement i	in Part XIII and comp	olete the folk	owing tab	ole:						
	5					_	An	nount	1 01		_
	Beginning balance					1c				13,696	
a e	Additions during the year					1d				13,714 19,64	
f	Distributions during the year Ending balance					1e 1f				2,763	
	Did the organization include an am			21 for e			Laccount liah	oility?	X Yes	$\overline{}$	No.
	If "Yes," explain the arrangement i									X	
Par											_
	Complete if the organiza	tion answered "Yes	s" on Form	990, Pa	art IV, Iir	ne 10.					
		(a) Current year	<b>(b)</b> Prior	year	(c) Two	years back	(d) Three ye	ars back	(e) Four	years bac	-k
1a	Beginning of year balance	473,400,027.	502,048	,855.	489,0	45,695.	435,282	,924.	394,2	228,82	23.
	Contributions	16,925,057.	14,088	,297.	29,5	76,062.	14,310	,742.	13,8	341,36	59.
	Net investment earnings, gains,										
	and losses	50,438,811.	-18,851	,821.	5,6	37,603.	62,628	,143.	49,3	318,25	55.
d	Grants or scholarships										
е	Other expenditures for facilities										
	and programs	21,855,269.	17,472			77,278.				285,63	
f	Administrative expenses	11,010,087.		,443.		33,227.				319,88	
g	End of year balance	507,898,539.	473,400			48,855.		,695.	435,2	282,92	<del>4</del> .
2	Provide the estimated percentage			(line 1g,	column	(a)) held a	S:				
a	Board designated or quasi-endown Permanent endowment ► 76.3		_%								
	Temporarily restricted endowment										
·	The percentages on lines 2a, 2b, a		100%								
3a	Are there endowment funds not in			ion that	are held	and admi	nistered for t	he			
	organization by:	россосоло с	.o o.gaa.						[	Yes N	lo
	(i) unrelated organizations								3a(i)	2	X
	(ii) related organizations								3a(ii)	- 2	X
b	If "Yes" on line 3a(ii), are the relat	ed organizations liste	d as required	d on Sch	edule R?				3b		
4	Describe in Part XIII the intended		tion's endow	ment fur	nds.						
Par	t VI Land, Buildings, and Equ Complete if the organiza	iipment.	s" on Form	000 P	art IV li	ino 11a (	Soo Form 0	IOO Dan	t Y lino	10	
	Description of property			( <b>b)</b> Cost o			cumulated		Book val		—
_		`´ (inves	tment)		ther)		reciation				
1a	Land		579,341.						67	79,341	<u>l.</u>
	Buildings										
	Leasehold improvements		+	4 2	07 10	2 4 4	27 (12		1 /	70 404	_
	Equipment Other			4,3	97,10	9. 4,2	227,613.		16	59,496	<u>.</u>
	Other  I. Add lines 1a through 1e. (Column		n 990 Part \	Column	1 (R) line	2 100 )			Ω /	18,83	<del></del>
· Utd		i (u) musi <del>c</del> yuai F011	n 990, Fail /	v, coluill	וווו , (ט),	, 100.)		Schodi		m 990) 2	_

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Schedule D (Form 990) 2016			Page
Part VII Investments - Other Securities. Complete if the organization answered	"Yes" on Form 990	, Part IV, line 11b. See Form 990,	Part X, line 12.
(a) Description of security or category (including name of security)	(b) Book value	<b>(c)</b> Method of valuat Cost or end-of-year mark	
(1) Financial derivatives			
(2) Closely-held equity interests			
(3) Other			
(A) GLOBAL EQUITIES	126,086,304.	FMV	
(B) GLOBAL FIXED INCOME	13,759,250.	FMV	
(C) ABSOLUTE RETURN	89,931,307.	FMV	
(D) REAL ASSETS	65,155,592.	FMV	
(E) PRIVATE CAPITAL	56,313,810.	FMV	
(F) OTHER CASH INVESTMENTS	28,113.	FMV	
(G)			
(H)			
Total. (Column (b) must equal Form 990, Part X, col. (B) line 12.) ▶	351,274,376.		
Part VIII Investments - Program Related.			
Complete if the organization answered	"Yes" on Form 990	, Part IV, line 11c. See Form 990,	Part X, line 13.
(a) Description of investment	(b) Book value	(c) Method of valuat Cost or end-of-year mark	
(1)			
(2)			
(3)			
(4)			
(5)			
(6)			
(7)			
(8)			
(9)			
Total. (Column (b) must equal Form 990, Part X, col. (B) line 13.) ▶			
Part IX Other Assets. Complete if the organization answered	"Yes" on Form 990	, Part IV, line 11d. See Form 990	
(a) Des	cription		(b) Book value
<u>(1)</u>			
(2)			
(3)			
(4)			
(5)			
_ (6)			
_ (7)			
_ (8)			
(9)			
Part X Other Liabilities. Complete if the organization answered			m 990. Part X.
line 25.			
1. (a) Description of liability	(b) Book value	е	
(1) Federal income taxes			
(2) OBLIGATIONS UNDER SPLIT-INTEREST AG	3,372,4	140.	
(3)			
(4)			
(5)			
(6)			
(7)			
(8)			
(9)			
Total. (Column (b) must equal Form 990, Part X, col. (B) line 25.)	<b>▶</b> 3,372,4	140.	

2. Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740). Check here if the text of the footnote has been provided in Part XIII

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Part	Reconciliation of Revenue per Audited Financial Statements With Revenue per Return Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.	n.	
1	Total revenue, gains, and other support per audited financial statements	1	184,840,186.
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12:		
a	Net unrealized gains (losses) on investments		
b	Donated services and use of facilities	1	
C	Recoveries of prior year grants		
d	Other (Describe in Part XIII.)		
e	Add lines 2a through 2d	2e	22,867,173.
3	Subtract line 2e from line 1	3	161,973,013.
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1:		
а	Investment expenses not included on Form 990, Part VIII, line 7b 4a 3,747,647.		
b	Other (Describe in Part XIII.)	-	
C	Add lines 4a and 4b	4c	-9,084,621.
5	Total revenue. Add lines <b>3</b> and <b>4c</b> . (This must equal Form 990, Part I, line 12.)	5	152,888,392.
Part	XII Reconciliation of Expenses per Audited Financial Statements With Expenses per Retu	ırn.	
	Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.		
1	Total expenses and losses per audited financial statements	1	133,290,229.
2	Amounts included on line 1 but not on Form 990, Part IX, line 25:		
а	Donated services and use of facilities		
b	Prior year adjustments		
С	Other losses		
d	Other (Describe in Part XIII.)		
е	Add lines 2a through 2d	2e	13,399,552.
3	Subtract line 2e from line 1	3	119,890,677.
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:		
а	Investment expenses not included on Form 990, Part VIII, line 7b 4a 3,747,647.		
b	Other (Describe in Part XIII.)		
C	Add lines 4a and 4b	4c	3,747,647.
5	Total expenses. Add lines <b>3</b> and <b>4c</b> . (This must equal Form 990, Part I, line 18.)	5	123,638,324.
	XIII Supplemental Information.		
	e the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part IV, lines 2d and 4b, Alac complete this part to provide any additional information.		
	t XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional inforr	паноп	
SEE	PAGE 5		

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#### Part XIII Supplemental Information (continued)

ESCROW AND CUSTODIAL ARRANGEMENTS

SCHEDULE D, PART IV, LINE 1B

ARIZONA STATE UNIVERSITY FOUNDATION FOR A NEW AMERICAN UNIVERSITY (ASUF OR FOUNDATION) IS THE SOLE TRUSTEE OF TAYLOR TRUST FBO ASU FOUNDATION (TAYLOR TRUST). TAYLOR TRUST'S MISSION IS TO ESTABLISH AND MAINTAIN THE FRED E. TAYLOR CHAIRED PROFESSORSHIP IN REAL ESTATE AT THE ARIZONA STATE UNIVERSITY W.P. CAREY SCHOOL OF BUSINESS.

ESCROW OR CUSTODIAL ACCOUNT LIABILITY

SCHEDULE D, PART IV, LINE 2B

ASUF HOLDS ASSETS AS THE TRUSTEE OF A GRANTOR TRUST FOR ASU AND HOLDS ASSETS UNDER AN INVESTMENT AGREEMENT WITH THE ASU ALUMNI ASSOCIATION.

INTENDED USE OF ENDOWMENT

SCHEDULE D, PART V, LINE 4

ALL ENDOWMENT EXPENDITURES SUPPORT THE EDUCATION, RESEARCH, PUBLIC SERVICE, AND OTHER ACTIVITIES OF ARIZONA STATE UNIVERSITY.

FIN 48 (ASC 740) FOOTNOTE

SCHEDULE D, PART X, LINE 2

THE ORGANIZATION ACCOUNTS FOR INCOME TAXES USING THE ASSET AND LIABILITY APPROACH, WHICH CAN RESULT IN RECORDING TAX PROVISIONS OR BENEFITS IN PERIODS DIFFERENT THAN THE PERIODS IN WHICH SUCH TAXES ARE PAID OR BENEFITS REALIZED. DEFERRED INCOME TAXES ARE RECORDED FOR THE DIFFERENCE BETWEEN THE BOOK AND TAX BASIS OF VARIOUS ASSETS AND LIABILITIES, WHICH CAN PROVIDE FOR CURRENT RECOGNITION OF EXPECTED TAX BENEFITS FROM TEMPORARY DIFFERENCES THAT WILL RESULT IN DEDUCTIBLE AMOUNTS IN FUTURE

Schedule D (Form 990) 2016

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Part XIII Supplemental Information (continued)

YEARS.

IT HAS BEEN DETERMINED BY THE IRS THAT THE FOUNDATION QUALIFIES AS A TAX-EXEMPT ORGANIZATION UNDER SECTION 501(C)(3) AS DESCRIBED IN SECTIONS 509(A)(1) AND 170(B)(1)(A)(IV) OF THE INTERNAL REVENUE CODE (IRC), AND ACCORDINGLY, THERE IS NO PROVISION FOR INCOME TAXES IN THE ACCOMPANYING CONSOLIDATED FINANCIAL STATEMENTS. THE ORGANIZATION HAS BEEN CLASSIFIED AS AN ORGANIZATION THAT IS A PUBLIC CHARITY.

ASUF DUPONT, LLC IS TREATED AS A DISREGARDED ENTITY UNDER THE FOUNDATION FOR INCOME TAX PURPOSES, AND ACCORDINGLY, ALL INCOME AND EXPENSES ARE REPORTED THROUGH THE FOUNDATION FOR THE YEAR ENDED JUNE 30, 2017.

FOR TAX PURPOSES, INCOME DETERMINED TO BE UNRELATED BUSINESS INCOME BY ANY MEMBER OF THE GROUP REGARDED AS A TAX-EXEMPT ORGANIZATION WOULD BE TAXABLE.

TAX POSITIONS TAKEN RELATED TO THE ORGANIZATION'S TAX-EXEMPT STATUS AND OTHER MISCELLANEOUS TAX POSITIONS HAVE BEEN REVIEWED. MANAGEMENT IS OF THE OPINION THAT MATERIAL POSITIONS TAKEN BY THE ORGANIZATION WOULD BE UPHELD UNDER EXAMINATION. ACCORDINGLY, THE ORGANIZATION HAS NOT RECORDED AN INCOME TAX LIABILITY FOR UNCERTAIN TAX POSITIONS AS OF JUNE 30, 2017, AND DOES NOT ANTICIPATE A SIGNIFICANT CHANGE FOR THE FOLLOWING TWELVE MONTHS. THE ORGANIZATION IS SUBJECT TO TAX EXAMINATION BY THE FEDERAL AND ARIZONA STATE JURISDICTIONS, WHICH GENERALLY REMAIN OPEN FOR THREE AND FOUR YEARS, RESPECTIVELY.

Schedule D (Form 990) 2016

JSA

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#### Part XIII Supplemental Information (continued)

RECONCILIATION OF REVENUE PER AUDITED FINANCIAL STATEMENTS WITH RETURN

SCHEDULE D, PART XI, LINE 2D

CHANGE IN VALUE OF SPLIT-INTEREST AGREEMENTS \$336,138

CHANGE IN ASSETS DUE OTHER ENTITIES \$(16,063,127)

TOTAL \$(15,726,989)

SCHEDULE D, PART XI, LINE 4B

SERVICE AGREEMENT - COST REIMBURSEMENT \$(13,399,552)

661,349 ASU ENTERPRISE PARTNERS

TAYLOR TRUST FBO ASUF (94,067)

TOTAL \$(12,832,268)

RECONCILIATION OF EXPENSES PER AUDITED FINANCIAL STATEMENTS WITH RETURN

SCHEDULE D, PART XII, LINE 2D

SERVICE AGREEMENT - COST REIMBURSEMENT \$13,399,552

TOTAL \$13,399,552

Schedule D (Form 990) 2016

# SCHEDULE F (Form 990)

# Statement of Activities Outside the United States

► Complete if the organization answered "Yes" on Form 990, Part IV, line 14b, 15, or 16.

► Attach to Form 990.

► Information about Schedule F (Form 990) and its instructions is at www.irs.gov/form990.

OMB No. 1545-0047

2016

Open to Public Inspection

Department of the Treasury Internal Revenue Service

Name of the organization ARIZONA STATE UNIVERSITY FOUNDATION FOR A NEW **Employer identification number** AMERICAN UNIVERSITY 86-6051042 General Information on Activities Outside the United States. Complete if the organization answered "Yes" on Part I Form 990, Part IV, line 14b. For grantmakers. Does the organization maintain records to substantiate the amount of its grants and other assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance? Yes 2 For grantmakers. Describe in Part V the organization's procedures for monitoring the use of its grants and other assistance outside the United States. Activities per Region. (The following Part I, line 3 table can be duplicated if additional space is needed.) (b) Number of (c) Number of (d) Activities conducted in the (e) If activity listed in (d) is (f) Total offices in the employees, region (by type) (such as, a program service, expenditures for fundraising, program services, describe specific type of region agents, and and investments investments, grants to recipients located in the region) independent service(s) in the region in the region contractors in the region (1) CENTRAL AMERICA/CARIBBEAN INVESTMENTS 65,568,061. (2) EUROPE INVESTMENTS 2,335,919. (3) (4) (5) (6) (7) (8) (9) (10) (11) (12) (13)(14)(15)(16)(17)Sub-total 3a 67,903,980. Total from continuation

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

sheets to Part I **Totals** (add lines 3a and 3b)

Schedule F (Form 990) 2016

67,903,980.

Schedule F (Form 990) 2016 Page 2

Part	Grants and Other Assistance to Organizations or Entities Outside the United States. Complete if the organization answered "Yes" on Form 990, Part IV, line 15, for any recipient who received more than \$5,000. Part II can be duplicated if additional space is needed.									
1	(a) Name of organization	(b) IRS code section and EIN (if applicable)	(c) Region	(d) Purpose of grant	(e) Amount of cash grant	(f) Manner of cash disbursement	(g) Amount of noncash assistance	(h) Description of noncash assistance	(i) Method of valuation (book, FMV, appraisal, other)	
(1)										
(2)										
(3)										
(4)										
(5)										
(6)										
(7)										
(8)										
(9)										
(10)										
(11)										
(12)										
(13)										
(14)										
(15)										
(16)										
	Enter total number of recipient org by the IRS, or for which the grantee	e or counsel has prov	ided a section 501(c)(3) ed	quivalency lette	er		<b>.</b>			
_3	Enter total number of other organiz	zations or entities					▶			

Schedule F (Form 990) 2016

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Schedule F (Form 990) 2016 Page 3

# Grants and Other Assistance to Individuals Outside the United States. Complete if the organization answered "Yes" on Form 990, Part IV, line 16. Part III Part III can be duplicated if additional space is needed. (c) Number of (a) Type of grant or assistance (b) Region (d) Amount of (e) Manner of (f) Amount of (h) Method of (g) Description valuation (book, FMV, recipients cash grant cash noncash of noncash disbursement assistance assistance appraisal, other) (1) (2) (3) (4) (5) (6) (7) (8) (9) (10)(11) (12) (13) (14)(15)(16) (17) (18)

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Schedule F (Form 990) 2016 Page 4

Part	IV Foreign Forms		
1	Was the organization a U.S. transferor of property to a foreign corporation during the tax year? If "Yes," the organization may be required to file Form 926, Return by a U.S. Transferor of Property to a Foreign Corporation (see Instructions for Form 926)	X Yes	☐ No
2	Did the organization have an interest in a foreign trust during the tax year? If "Yes," the organization may be required to separately file Form 3520, Annual Return To Report Transactions With Foreign Trusts and Receipt of Certain Foreign Gifts, and/or Form 3520-A, Annual Information Return of Foreign Trust With a U.S. Owner (see Instructions for Forms 3520 and 3520-A; do not file with Form 990)	Yes	X No
3	Did the organization have an ownership interest in a foreign corporation during the tax year? If "Yes," the organization may be required to file Form 5471, Information Return of U.S. Persons With Respect To Certain Foreign Corporations (see Instructions for Form 5471)	X Yes	No
4	Was the organization a direct or indirect shareholder of a passive foreign investment company or a qualified electing fund during the tax year? If "Yes," the organization may be required to file Form 8621, Information Return by a Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund (see Instructions for Form 8621)	X Yes	☐ No
5	Did the organization have an ownership interest in a foreign partnership during the tax year? If "Yes," the organization may be required to file Form 8865, Return of U.S. Persons With Respect to Certain Foreign Partnerships (see Instructions for Form 8865)	X Yes	No
6	Did the organization have any operations in or related to any boycotting countries during the tax year? If "Yes," the organization may be required to separately file Form 5713, International Boycott Report (see Instructions for Form 5713; do not file with Form 990)	Yes	X No

Schedule F (Form 990) 2016

Page 5 Schedule F (Form 990) 2016

Part V

Supplemental Information
Provide the information required by Part I, line 2 (monitoring of funds); Part I, line 3, column (f) (accounting method; amounts of investments vs. expenditures per region); Part II, line 1 (accounting method); Part III (accounting method); and Part III, column (c) (estimated number of recipients), as applicable. Also complete this part to provide any additional information (see instructions).

Schedule F (Form 990) 2016

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# **SCHEDULE G** (Form 990 or 990-EZ)

#### **Supplemental Information Regarding Fundraising or Gaming Activities**

Complete if the organization answered "Yes" on Form 990, Part IV, lines 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.

Attach to Form 990 or Form 990-EZ.

▶ Information about Schedule G (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

OMB No. 1545-0047 Open to Public Inspection

Department of the Treasury Internal Revenue Service

ARIZONA STATE UNIVERSITY FOUNDATION FOR A NEW

Employer identification number

Name of the organization ARIZONA STAT	CE UNIVERSITY F	OUNDAT	ON FOR	A NEW	Employer identification	on number
AMERICAN UNIVERSITY					86-6051042	
Fundraising Activities. Co				"Yes" on Form 9	990, Part IV, line	17.
1 Indicate whether the organization r				activities. Check a	all that apply.	
a X Mail solicitations	e		_	non-government g		
<b>b</b> X Internet and email solicitations				government grants		
c X Phone solicitations	g			ising events		
d X In-person solicitations	3			g		
2a Did the organization have a written	or oral agreement w	vith any ind	dividual (in	cluding officers d	irectors trustees	
or key employees listed in Form 99 <b>b</b> If "Yes," list the 10 highest paid in compensated at least \$5,000 by the	90, Part VII) or entity idividuals or entities	in connec	tion with p	rofessional fundrai	ising services?	X Yes No fundraiser is to be
(i) Name and address of individual or entity (fundraiser)	(ii) Activity	custody o	draiser have or control of outions?	(iv) Gross receipts from activity	(v) Amount paid to (or retained by) fundraiser listed in col. (i)	(vi) Amount paid to (or retained by) organization
		Yes	No			
1						
ATTACHMENT 1						
2						
3						
4						
5						
5						
6						
7						
8						
9						
10						
Total				3,213,477.	643,328.	
3 List all states in which the organiz					has been notified	it is exempt from
registration or licensing.						
AK, AZ, CA, CO, HI, ME, MA, MI, MN, N	H,NJ,NY,ND,OH,	OK,OR,S	SC,UT,W	Α,		

Page 2 Schedule G (Form 990 or 990-FZ) 2016

Pa	rt l	Fundraising Events. Complete than \$15,000 of fundraising even gross receipts greater than \$5,000 of the state	t contributions and gros			
			(a) Event #1	<b>(b)</b> Event #2	(c) Other events	(d) Total events (add col. (a) through
			(event type)	(event type)	(total number)	col. <b>(c)</b> )
une		On a second state				
Revenue	1	Gross receipts				
	2	(				
_		line 2)				
	4	Cash prizes				
Direct Expenses	5	Noncash prizes				
	6	Rent/facility costs				
# Expe	7	Food and beverages				
Direc	8	Entertainment				
	9	Other direct expenses				
	10 11	Direct expense summary. Add lines 4 Net income summary. Subtract line 1	through 9 in column (d)			
Pa	rt	Gaming. Complete if the orga than \$15,000 on Form 990-E	anization answered "Y	es" on Form 990, Par	t IV, line 19, or repo	orted more
Revenue			(a) Bingo	(b) Pull tabs/instant bingo/progressive bingo	(c) Other gaming	(d) Total gaming (add col. (a) through col. (c))
-Re	1	Gross revenue				
ses	2	Cash prizes				
Expenses	3	Noncash prizes				
Direct	4	Rent/facility costs				
	5	Other direct expenses				
	6	Volunteer labor	Yes% No	Yes% No	Yes% No	
	7	Direct expense summary. Add lines 2	through 5 in column (d)			
	8	Net gaming income summary. Subtra	ct line 7 from line 1, col	umn (d)	<b>&gt;</b>	
9	ı İs	nter the state(s) in which the organization the organization licensed to conduct g	aming activities in each	of these states?		. Yes No
t	) IT —	"No," explain:				
		ere any of the organization's gaming li "Yes," explain:	icenses revoked, suspe	nded or terminated durin	g the tax year?	. Yes No

Schedule G (Form 990 or 990-EZ) 2016

# ARIZONA STATE UNIVERSITY FOUNDATION FOR A NEW 86-6051042

Sched	ule G (Form 990 or 990-EZ) 2016 Page <b>3</b>
11	Does the organization conduct gaming activities with nonmembers?
12	Is the organization a grantor, beneficiary or trustee of a trust or a member of a partnership or other entity
	formed to administer charitable gaming?
13	Indicate the percentage of gaming activity conducted in:
а	The organization's facility
b	An outside facility
14	Enter the name and address of the person who prepares the organization's gaming/special events books and records:
	Name ▶
	Address ▶
15 a	Does the organization have a contract with a third party from whom the organization receives gaming revenue?
b	the state of the s
	amount of gaming revenue retained by the third party > \$
С	If "Yes," enter name and address of the third party:
	Name ▶
	Address ▶
16	Gaming manager information:
	Name ▶
	Gaming manager compensation ►\$
	Description of services provided ▶
	Director/officer
17	Mandatory distributions:
а	Is the organization required under state law to make charitable distributions from the gaming proceeds to
	retain the state gaming license?
b	Enter the amount of distributions required under state law to be distributed to other exempt organizations
	or spent in the organization's own exempt activities during the tax year ▶ \$
Par	Supplemental Information. Provide the explanation required by Part I, line 2b, columns (iii) and (v), and Part III, lines 9, 9b, 10b, 15b, 15c, 16, and 17b, as applicable. Also provide any additional information (see instructions).

Schedule G (Form 990 or 990-EZ) 2016

# ATTACHMENT 1

000	~ ~	~		_		~ ~		
990.	SCHEDULE	(÷.	PART'	1 .	_	HIGHEST	PAID	FUNDRAISER

NAME AND ADDRESS OF FUNDRAISER	ACTIVITY	DID FUNDRAISER HAVE CUSTODY OR CONTROL OF CONTRIBUTIONS? YES NO	GROSS RECEIPTS FROM ACTIVITY	AMOUNT PAID TO (OR RETAINED BY FUNDRAISER	AMOUNT PAID TO (OR RETAINED BY ORGANIZATION
THE EUDY COMPANY LTD  4200 MASSACHUSETTS AVE NW #312 WASHINGTON DC 20016	FUNDRAISER	X	3,213,477.	210,000.	
SCOTT PRENN CONSULTING  1ST FLOOR, ALAMEDA HOUSE, 90-100 SYDNEY LONDON UK SW3 6NJ	CONSULTING ST	X		195,000.	
SNAVELY ASSOCIATES, LTD.  112 W. FOSTER AVE, STE 401 STATE COLLEGE PA 16804	CONSULTING	X		140,188.	
ELIASSON GROUP  2829 29TH STREET NW WASHINGTON DC 20008	CONSULTING	X		75,000.	
MARTS & LUNDY  1200 WALL STREET WEST LYNDHURST NJ 07071	CONSULTING	X		23,140.	

# SCHEDULE I (Form 990)

# **Grants and Other Assistance to Organizations, Governments, and Individuals in the United States**

Complete if the organization answered "Yes" on Form 990, Part IV, line 21 or 22.

2016
Open to Public Inspection

OMB No. 1545-0047

Department of the Treasury Internal Revenue Service

► Attach to Form 990.

Information about Schedule I (Form 990) and its instructions is at www.irs.gov/form990.

Name of the organization ARIZONA STATE UNI	VERSITY F	OUNDATION	FOR A NEW			Employer identific	cation number
AMERICAN UNIVERSITY	86-605104	86-6051042					
Part I General Information on Grants an	d Assistanc	е				•	
<ol> <li>Does the organization maintain records to s the selection criteria used to award the grant</li> <li>Describe in Part IV the organization's process</li> </ol>	ts or assistand	e?					X Yes No
Part II Grants and Other Assistance to D 990, Part IV, line 21, for any recip							es" on Form
1 (a) Name and address of organization or government	(b) EIN	(c) IRC section (if applicable)	(d) Amount of cash grant	(e) Amount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of noncash assistance	(h) Purpose of grant or assistance
(1) ARIZONA STATE UNIVERSITY							
P.O. BOX 870502 TEMPE, AZ 85287	86-0196696	115	89,376,279.				PROGRAM SUPPORT
(2) ASU ALUMNI LAW GROUP							
2 N. CENTRAL AVE #1600 PHOENIX, AZ 85004	46-4635819	501(C)(3)	120,000.				PROGRAM SUPPORT
(3) ASU PREPARATORY ACADEMY							
P.O. BOX 877304 TEMPE, AZ 85287	26-0664313	501(C)(3)	1,900,000.				PROGRAM SUPPORT
(4) COLLEGE SUCCESS ARIZONA							
4040 E. CAMELBACK RD. SUITE 220	20-2366755	501(C)(3)	40,955.				PROGRAM SUPPORT
(5) PHOENIX COMMITTEE ON FOREIGN RELATIONS							
7949 E. ACOMA DRIVE, SUITE 207	86-0929211	501(C)(3)	9,300.				COMMUNITY OUTREACH
(6) UNIVERSITY OF NORTH TEXAS							
1112 DALLAS DR. SUITE 4000 DENTON, TX 76205	75-6002149	115	20,000.				PROGRAM SUPPORT
(7) ASU ALUMNI ASSOCIATION							
P.O. BOX 873702 TEMPE, AZ 85287	86-6053009	501(C)(3)	18,300.				COMMUNITY OUTREACH
(8) GOLDWATER INSTITUTE							
500 E. CORONADO RD. PHOENIX, AZ 85004	86-0597661	501(C)(3)	10,000.				COMMUNITY OUTREACH
(9) MARINE CORPS SCHOLARSHIP FOUNDATION							
7047 E. GREENWAY PARKWAY, STE 250	22-1905062	501(C)(3)	22,100.				COMMUNITY OUTREACH
(10) THE AMERICAN IRELAND FUND							
5910 GLOSTER ROAD BETHESDA, MD 20816	25-1306992	501(C)(3)	10,000.				COMMUNITY OUTREACH
(11) AREI INC							
PO BOX 7784 ASPEN, CO 81612	27-5216186	501(C)(3)	25,000.				COMMUNITY OUTREACH
(12) ARIZONA HISPANIC CHAMBER OF COMMERCE							
255 E OSBORN RD STE 201 PHOENIX, AZ 85012	86-0445372	501(C)(6)	27,500.				COMMUNITY OUTREACH
<ul><li>2 Enter total number of section 501(c)(3) and</li><li>3 Enter total number of other organizations lis</li></ul>	•	•					

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule I (Form 990) (2016)

JSA 6E1288 1.000

# SCHEDULE I (Form 990)

# **Grants and Other Assistance to Organizations, Governments, and Individuals in the United States**

Governments, and Individuals in the United States

Complete if the organization answered "Yes" on Form 990, Part IV, line 21 or 22.

Department of the Treasury Internal Revenue Service ► Attach to Form 990.

► Information about Schedule I (Form 990) and its instructions is at www.irs.gov/form990.

Open to Public Inspection

OMB No. 1545-0047

Employer identification number Name of the organization ARIZONA STATE UNIVERSITY FOUNDATION FOR A NEW AMERICAN UNIVERSITY 86-6051042 **General Information on Grants and Assistance** 1 Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance? 2 Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States. Part II Grants and Other Assistance to Domestic Organizations and Domestic Governments. Complete if the organization answered "Yes" on Form 990, Part IV, line 21, for any recipient that received more than \$5,000. Part II can be duplicated if additional space is needed. (f) Method of valuation (book, FMV, appraisal, other) (c) IRC section (d) Amount of cash (e) Amount of non-1 (a) Name and address of organization (b) EIN (q) Description of (h) Purpose of grant or government (if applicable) grant cash assistance noncash assistance or assistance (1) ARIZONA SCHOOL BOARDS ASSOCIATION 2100 N CENTRAL AVE #200 PHOENIX, AZ 85004 86-0288067 501(C)(3) 12,500 COMMUNITY OUTREACH (2) EARTH SCHOOL EDUCATIONAL FOUNDATION, INC. 555 NORTH CENTRAL AVE STE 402P 26-1204422 501(C)(3) 95,000 PROGRAM SUPPORT (3) FNDN OF THE NATIONAL STUDENT NURSES ASSOCIA 45 MAIN ST, STE 606 BROOKLYN, NY 11201 13-3123125 501(C)(3) 5,500 COMMUNITY OUTREACH (4) FREEDOM HOUSE, INC. 1850 M ST, NW, 11TH FL WASHINGTON, DC 20036 13-1656647 501(C)(3) 8,500 (5) HUMANITY IN ACTION, INC 601 W 26TH ST NEW YORK, NY 10001 13-3977257 501(C)(3) 10,000. COMMUNITY OUTREACH (6) ICSDEC 510 E UNIVERSITY DR #3426 TEMPE, AZ 85281 47-5679263 501(C)(3) 8,000 COMMUNITY OUTREACH (7) IHC HEALTH SERVICES INC 501(C)(3) 36 S STATE ST STE 2200 7,500 PROGRAM SUPPORT (8) JEWISH NATIONAL FUND 42 E 69TH ST NEW YORK, NY 10021 13-1659627 501(C)(3) 9,000 OMMUNITY OUTREACH (9) NAACP-ARIZONA STATE CONFERENCE PO BOX 20605 PHOENIX, AZ 85036 90-0114229 501(C)(3) 7,990 COMMUNITY OUTREACH (10) NEW YORK UNIVERSITY 13-5562308 501(C)(3) 10,000 105 E 17TH ST, 4TH FL NEW YORK, NY 10003 PROGRAM SUPPORT (11) SANDRA DAY O'CONNOR INSTITUTE 26-3521510 |501(C)(3) PO BOX 4425 PHOENIX, AZ 85030 7,250 COMMUNITY OUTREACH (12) SUN DEVIL MOCK TRIAL 3026 E NORWOOD ST MESA, AZ 85213 72-1618795 501(C)(3) PROGRAM SUPPORT 2 Enter total number of section 501(c)(3) and government organizations listed in the line 1 table . . . . . . .

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule I (Form 990) (2016)

JSA 6E1288 1.000

# **SCHEDULE I** (Form 990)

Department of the Treasury

Internal Revenue Service

# **Grants and Other Assistance to Organizations**, Governments, and Individuals in the United States

Complete if the organization answered "Yes" on Form 990, Part IV, line 21 or 22.

► Attach to Form 990.

▶ Information about Schedule I (Form 990) and its instructions is at www.irs.gov/form990.

OMB No. 1545-0047

2016 **Open to Public** 

Inspection

Employer identification number Name of the organization ARIZONA STATE UNIVERSITY FOUNDATION FOR A NEW AMERICAN UNIVERSITY 86-6051042 **General Information on Grants and Assistance** 1 Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance? 2 Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States. Part II Grants and Other Assistance to Domestic Organizations and Domestic Governments. Complete if the organization answered "Yes" on Form 990, Part IV, line 21, for any recipient that received more than \$5,000. Part II can be duplicated if additional space is needed. (f) Method of valuation (book, FMV, appraisal, other) 1 (a) Name and address of organization (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(a) Description of (h) Purpose of grant or government (if applicable) grant cash assistance noncash assistance or assistance (1) THE AMERICAN SOCIETY OF MECHANICAL ENGINEER 13-1623899 150 CLOVE RD, 6TH FL LITTLE FALLS, NJ 07424 501(C)(3) 15,000 COMMUNITY OUTREACH (2) THE WILLIAMS INSTITUTE 6615 N SCOTTSDALE RD SCOTTSDALE, AZ 85250 86-0743467 501(C)(3) 8,000 PROGRAM SUPPORT (3) VALLEY OF THE SUN UNITED WAY 1515 E OSBORN RD PHOENIX, AZ 85014 86-0104419 501(C)(3) 9,000 PROGRAM SUPPORT (4) ASU ENTERPRISE PARTNERS P.O. BOX 2260 TEMPE, AZ 85280 47-5599177 501(C)(3) 1,706,402. (5) (6) (7) (8) (9) (10)(11)(12)27. 1.

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule I (Form 990) (2016)

6E1288 1.000

86-6051042

Page 2

Schedule I (Form 990) (2016)

Part III	Grants and Other Assistance to Domestic Individuals. Complete if the organization answered "Yes" on Form 990, Part IV, line 22.	•
	Part III can be duplicated if additional space is needed.	

(a) Type of grant or assistance	(b) Number of recipients	(c) Amount of cash grant	(d) Amount of non-cash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of non-cash assistance
1					
2					
3					
1					
j					
)					

**Part IV** Supplemental Information. Provide the information required in Part I, line 2, Part III, column (b); and any other additional information.

PROCEDURES FOR MONITORING THE USE OF GRANT FUNDS

SCHEDULE I, PART I, LINE 2

GRANTS PAID CONSIST OF FUNDS PROVIDED TO ARIZONA STATE UNIVERSITY, ITS

AFFILIATES AND OTHER NON-PROFITS FOR ASU RELATED INITIATIVES, WHICH ARE

ACCOUNTED FOR AND MONITORED THROUGH THE USE OF ACCOUNTS AND ACCOUNT

PURPOSE AT THE TIME OF EACH DISBURSEMENT.

5887BC 700W 0179143.00004 PAGE 54

# **SCHEDULE J** (Form 990)

Department of the Treasury Internal Revenue Service

Compensation Information
For certain Officers, Directors, Trustees, Key Employees, and Highest **Compensated Employees** 

► Complete if the organization answered "Yes" on Form 990, Part IV, line 23. ► Attach to Form 990.
► Information about Schedule J (Form 990) and its instructions is at www.irs.gov/form990.

Open to Public Inspection

OMB No. 1545-0047

Name of the organization AMERICAN UNIVERSITY

ARIZONA STATE UNIVERSITY FOUNDATION FOR A NEW

Employer identification number 86-6051042

Part	Questions Regarding Compensation			
			Yes	No
1a	Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990, Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.			
	First-class or charter travel  X Housing allowance or residence for personal use			
	X Travel for companions Payments for business use of personal residence			
	X Tax indemnification and gross-up payments X Health or social club dues or initiation fees			
	Discretionary spending account Personal services (such as, maid, chauffeur, chef)			
b	If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to	1b	Х	
2	explain	10	Δ	
2	directors, trustees, and officers, including the CEO/Executive Director, regarding the items checked on line			
	1a?	2	Х	
•			21	
3	Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III.			
	X Compensation committee Written employment contract			
	X Independent compensation consultant Compensation survey or study			
	Form 990 of other organizations  X Approval by the board or compensation committee			
4	During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing organization or a related organization:			
а	Receive a severance payment or change-of-control payment?	4a		X
b	Participate in, or receive payment from, a supplemental nonqualified retirement plan?	4b		Х
С	Participate in, or receive payment from, an equity-based compensation arrangement?	4c		X
	If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.			
	Only section 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9.			
5	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any			
	compensation contingent on the revenues of:			
а	The organization?	5a		X
b	Any related organization?	5b		X
	If "Yes" on line 5a or 5b, describe in Part III.			
6	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any			
	compensation contingent on the net earnings of:			
а	The organization?	6a		X
b	Any related organization?	6b		X
	If "Yes" on line 6a or 6b, describe in Part III.			
7	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed	_	37	
	payments not described on lines 5 and 6? If "Yes," describe in Part III.	7	X	
8	Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject			
	to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe			7.7
•	in Part III	8		X
9	If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53.4958-6(c)?	9		
	1\5\uldaguiaiono o5otion JJ.43J0-0(b)!			

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule J (Form 990) 2016

Schedule J (Form 990) 2016 Page 2

# Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that aren't listed on Form 990, Part VII.

Note: The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

		(B) Breakdown of	W-2 and/or 1099-MI	SC compensation	(C) Retirement and	(D) Nontaxable	(E) Total of columns	(F) Compensation
(A) Name and Title		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	other deferred compensation	benefits	(B)(i)-(D)	in column (B) reported as deferred on prior Form 990
R. F. SHANGRAW, JR.	(i)	213,369.	0.	0.	23,525.	23,833.	260,727.	0.
1 <sup>DIRECTOR</sup> , CEO	(ii)	222,967.	83,000.	0.	13,025.	17,923.	336,915.	0.
VIRGINIA DESANTO	(i)	109,913.	5,000.	0.	8,029.	9,366.	132,308.	0.
2DIRECTOR, TREASURER	(ii)	111,307.	7,000.	0.	8,464.	13,498.	140,269.	0.
MARCEL VALENTA	(i)	114,945.	5,000.	0.	8,425.	13,455.	141,825.	0.
3 <sup>SECRETARY</sup>	(ii)	117,126.	5,000.	0.	8,727.	13,347.	144,200.	0.
AUGUSTINE CHENG	(i)	213,272.	129,938.	23,092.	16,506.	8,943.	391,751.	0.
4 MANAGING DIRECTOR - AZTE	(ii)	221,434.	0.	18,614.	2,044.	8,876.	250,968.	0.
JOSHUA FRIEDMAN	(i)	281,794.	17,000.	0.	18,550.	2,495.	319,839.	0.
5 <sup>CHIEF</sup> DEVELOPMENT OFFICER	(ii)	0.	0.	0.	0.	0.	0.	0.
GRETCHEN BUHLIG	(i)	279,808.	19,000.	0.	18,550.	3,283.	320,641.	0.
6 <sup>COO</sup> AND MANAGING DIRECTOR	(ii)	0.	0.	0.	0.	0.	0.	0.
SYBIL FRANCIS	(i)	190,544.	2,500.	2,376.	13,652.	2,763.	211,835.	0.
7DIRECTOR FOR STRATEGIC ADV.	(ii)	0.	0.	0.	0.	0.	0.	0.
KIMBERLY HOPELY	(i)	193,320.	0.	566.	14,129.	29,865.	237,880.	0.
8 <sup>VP</sup> UNIT DEVELOPMENT	(ii)	0.	0.	0.	0.	0.	0.	0.
PATRICK MCDERMOTT	(i)	177,533.	5,000.	0.	12,075.	16,071.	210,679.	0.
9CHIEF ENGMT OFCR, THUNDERBIRD	(ii)	0.	0.	0.	0.	0.	0.	0.
	(i)							
10	(ii)							
	(i)							
_11	(ii)							
	(i)							
12	(ii)							
	(i)							
13	(ii)							
	(i)							
_14	(ii)							
	(i)							
15	(ii)							
	(i)							
16	(ii)							

Schedule J (Form 990) 2016

Schedule J (Form 990) 2016

#### Part | Supplemental Information

Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.

HOUSING ALLOWANCE

SCHEDULE J, PART I, LINE 1A:

THE MANAGING DIRECTOR OF ARIZONA SCIENCE AND TECHNOLOGY ENTERPRISES

(AZTE) RECEIVES A HOUSING ALLOWANCE, WHICH IS TREATED AS TAXABLE

COMPENSATION ON FORM W-2 AND REPORTED ON SCHEDULE J, PART II, COLUMN

(B)(III).

TRAVEL FOR COMPANIONS

SCHEDULE J, PART I, LINE 1A:

THE MANAGING DIRECTOR OF AZTE RECEIVES TRAVEL REIMBURSEMENTS FOR HIMSELF AND HIS SPOUSE, WHICH IS TREATED AS TAXABLE COMPENSATION ON FORM W-2 AND REPORTED ON SCHEDULE J, PART II, COLUMN (B)(III).

TAX INDEMNIFICATION AND GROSS-UP PAYMENTS

SCHEDULE J, PART I, LINE 1A:

THE MANAGING DIRECTOR OF AZTE RECEIVES TAX GROSS-UP PAYMENTS IN RELATION

TO AMOUNTS PAID TO HIM FOR HIS HOUSING ALLOWANCE, TAXABLE SPOUSAL TRAVEL,

AND REIMBURSEMENT FOR INTERNET EXPENSES. THE GROSS-UPS ARE TREATED AS

TAXABLE COMPENSATION ON FORM W-2 AND REPORTED ON SCHEDULE J, PART II,

Schedule J (Form 990) 2016

JSA

Schedule J (Form 990) 2016 Page 3

#### Part | Supplemental Information

Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.

COLUMN (B)(III).

SOCIAL CLUB DUES OR INITIATION FEES

SCHEDULE J, PART I, LINE 1A:

EP PROVIDES THE PRESIDENT AND CEO WITH A MEMBERSHIP TO A SOCIAL CLUB TO

USE FOR BUSINESS PURPOSES. THE MEMBERSHIP IS NON-TAXABLE TO THE

PRESIDENT AND CEO AND REPORTED AS NON-TAXABLE BENEFITS ON SCHEDULE J,

PART II, COLUMN (D).

NON-FIXED PAYMENTS

SCHEDULE J, PART I, LINE 7:

FOR ASUF, NON-FIXED PAYMENTS ARE BASED ON COMPENSATION AGREEMENTS AND

SUCCESS BENCHMARKS STATED IN EMPLOYMENT CONTRACTS.

QUESTIONS REGARDING COMPENSATION

SCHEDULE J, PART II:

ASUF'S FIVE HIGHEST PAID EMPLOYEES INCLUDE ONE MEMBER OF THE MANAGEMENT

TEAM OF A RELATED ENTITY, AZTE, WHICH PROVIDES TECHNOLOGY TRANSFER

SERVICES FOR ARIZONA STATE UNIVERSITY. ASUF'S PARENT, EP, HAS DELEGATED

Schedule J (Form 990) 2016

Schedule J (Form 990) 2016

# Part | Supplemental Information

Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.

RESPONSIBILITY FOR MANAGEMENT OF AZTE TO THE SEVEN-MEMBER BOARD OF

DIRECTORS FOR AZTE, INCLUDING OPERATIONAL ACTIVITIES AND COMPENSATION.

#### **SCHEDULE L**

(Form 990 or 990-EZ)

Department of the Treasury

Internal Revenue Service

(4) (5)

# **Transactions With Interested Persons**

► Complete if the organization answered "Yes" on Form 990, Part IV, line 25a, 25b, 26, 27, 28a, 28b, or 28c, or Form 990-EZ, Part V, line 38a or 40b.

►Attach to Form 990 or Form 990-EZ.

Information about Schedule L (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

OMB No. 1545-0047

2016

Open To Public Inspection

Name of the organization ARIZONA STATE UNIVERSITY FOUNDATION FOR A NEW AMERICAN UNIVERSITY 86

Employer identification number 86-6051042

Part I	•	Excess Benefit Transactions (section 501(c)(3), section 501(c)(4), and 501(c)(29) organizations only). Complete if the organization answered "Yes" on Form 990, Part IV, line 25a or 25b, or Form 990-EZ, Part V, line 40b.										
1	(a) Name of discussified masses	(b) Relationship between disqualified person and	(c) Description of transaction	(d) Con	Corrected?							
'	(a) Name of disqualified person	organization	(c) Description of transaction		No							
(1)												
(2)												
(3)												

(6)				
2	Enter the amount of tax incurred by	the organization managers or disqualified	persons during the year	
	under section 4958			
3	Enter the amount of tax, if any, on line	e 2, above, reimbursed by the organization.		

#### Part II Loans to and/or From Interested Persons.

Complete if the organization answered "Yes" on Form 990-EZ, Part V, line 38a or Form 990, Part IV, line 26; or if the organization reported an amount on Form 990, Part X, line 5, 6, or 22.

(a) Name of interested person	(b) Relationship with organization	(c) Purpose of loan	fron	an to or n the zation?	<b>(e)</b> Original principal amount	(f) Balance due	( <b>g)</b> In o	(g) In default?		(h) Approved by board or committee?		/ritten ment?
			То	From			Yes	No	Yes	No	Yes	No
(1)												
(2)												
(3)												
(4)												
(5)												
(6)												
(7)												
(8)												
(9)												
(10)												

#### Part III Grants or Assistance Benefiting Interested Persons.

Complete if the organization answered "Yes" on Form 990, Part IV, line 27.

(a) Name of interested person	(b) Relationship between interested person and the organization	(c) Amount of assistance	(d) Type of assistance	(e) Purpose of assistance
(1)				
(2)				
(3)				
(4)				
(5)				
(6)				
(7)				
(8)				
(9)				
(10)				

For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule L (Form 990 or 990-EZ) 2016

Schedule L (Form 990 or 990-EZ) 2016 Page **2** 

# Part IV Business Transactions Involving Interested Persons.

Complete if the organization answered "Yes" on Form 990, Part IV, line 28a, 28b, or 28c.

(a) Name of interested person	ame of interested person  (b) Relationship between interested person and the organization		(d) Description of transaction		aring of zation's nues?
				Yes	No
(1) SYBIL FRANCIS	FAMILY MEMBER OF DIRECTOR	211,896.	COMPENSATION FOR EMPLOYMENT		Х
_(2)					
(3)					
(4)					
(5)					
(6)					
<u>(7)</u>					
(8)					
(9)					
(10)					

# Part V Supplemental Information

Provide additional information for responses to questions on Schedule L (see instructions).

# **SCHEDULE M** (Form 990)

# **Noncash Contributions**

OMB No. 1545-0047

**Open To Public** Inspection

Department of the Treasury Internal Revenue Service Name of the organization

► Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30.

ARIZONA STATE UNIVERSITY FOUNDATION FOR A NEW

Attach to Form 990.

▶ Information about Schedule M (Form 990) and its instructions is at www.irs.gov/form990.

Employer identification number

AMERICAN UNIVERSITY

86-6051042

Par	Types of Property							
		(a) Check if applicable	(b) Number of contributions or items contributed	(c) Noncash contribution amounts reported on Form 990, Part VIII, line 1g	Method of noncash cont			
1	Art - Works of art							
2	Art - Historical treasures							
3	Art - Fractional interests							
4	Books and publications							
5	Clothing and household							
	goods							
6	Cars and other vehicles							
7	Boats and planes							
8	Intellectual property							
9	Securities - Publicly traded	X	84.	8,720,737.	FMV			
10	Securities - Closely held stock							
11	Securities - Partnership, LLC,							
	or trust interests							
12	Securities - Miscellaneous							
13	Qualified conservation							
	contribution - Historic							
	structures							
14	Qualified conservation							
	contribution - Other							
15	Real estate - Residential							
16	Real estate - Commercial							
17	Real estate - Other	X	1	10.250	T-IMX 7			
18	Collectibles		1.	18,250.	FMV			
19	Food inventory							
20	Drugs and medical supplies							
21	Taxidermy							
22 23	Historical artifacts							
23 24	Scientific specimens  Archeological artifacts							
25	Other ►( OTHER )	X	1.	631,946.	APPRAISAL			
26	Other ►()			001/5101				
27	Other ►()							
28	Other ►(							
	Number of Forms 8283 received	by the ora	ı anization during the tax v	ear for contributions for				
	which the organization completed F				29			1.
	e u.e e.ga <u>-</u> aue eep.e.ea .	····· 0200,	, 20007.00049	,			Yes	No
30a	During the year, did the organizat	ion receive	by contribution any prope	rty reported in Part I, line	s 1 through			
	28, that it must hold for at least the				_			
	to be used for exempt purposes for	the entire h	olding period?			30a		Х
b	If "Yes," describe the arrangement i	n Part II.						
31	Does the organization have a	gift accept	tance policy that require	es the review of any	nonstandard			
	contributions?					31	Х	
32a	Does the organization hire or use	e third parti	es or related organization	s to solicit, process, or s	sell noncash			
	contributions?					32a	Х	
b	If "Yes," describe in Part II.							
33	If the organization didn't report an	amount in c	column (c) for a type of pro	perty for which column (a)	) is checked,			
	describe in Part II.							

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule M (Form 990) (2016)

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Schedule M (Form 990) (2016) Page **2** 

Part II Supplem

**Supplemental Information.** Provide the information required by Part I, lines 30b, 32b, and 33, and whether the organization is reporting in Part I, column (b), the number of contributions, the number of items received, or a combination of both. Also complete this part for any additional information.

SCHEDULE M, PART I, LINE 9, COLUMN (B)

THE ORGANIZATION IS REPORTING THE NUMBER OF CONTRIBUTIONS IN COLUMN (B).

SCHEDULE M, PART I, LINE 32B

THE FOUNDATION USES A VARIETY OF BROKERAGE AND SERVICE COMPANIES TO

CONVERT NON-CASH GIFTS TO CASH BASED ON THE TYPE OF NON-CASH GIFT

RECEIVED.

Schedule M (Form 990) (2016)

# SCHEDULE O (Form 990 or 990-EZ)

### Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

▶ Attach to Form 990 or 990-EZ.

n 2016
Open to Public Inspection
Employer identification number

Department of the Treasury Internal Revenue Service Name of the organization

▶ Information about Schedule O (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

ARIZONA STATE UNIVERSITY FOUNDATION FOR A NEW

AMERICAN UNIVERSITY 86-

86-6051042

OTHER PROGRAM SERVICES

FORM 990, PART III, LINE 4D

THE ARIZONA STATE UNIVERSITY FOUNDATION FOR A NEW AMERICAN UNIVERSITY

(ASUF OR FOUNDATION) PROVIDED OVER \$32 MILLION TO SUPPORT THE EDUCATION,

PUBLIC SERVICE AND OTHER ACTIVITIES OF ARIZONA STATE UNIVERSITY (ASU). IN

ADDITION TO THE NEAR \$5 MILLION OF PROGRAM REVENUE, THE FOUNDATION

PROVIDED OVER \$71 MILLION OF CONTRIBUTIONS IN SUPPORT OF THESE

ACTIVITIES.

FUNDRAISING EVENTS

FORM 990, PART V, LINES 7A AND 7B

THE FOUNDATION RECEIVES GIFTS FOR ASU THAT AT TIMES PROVIDES THE DONOR WITH A BENEFIT. THOSE DONORS RECEIVE CHARITABLE GIFT RECEIPTS INDICATING THE TOTAL VALUE OF PAYMENT, THE FAIR MARKET VALUE OF BENEFITS RECEIVED BY THE DONOR, AND THE NET AMOUNT THAT MAY BE CONSIDERED A CHARITABLE CONTRIBUTION.

SIGNIFICANT CHANGES TO GOVERNING DOCUMENTS

FORM 990, PART VI, SECTION A, LINE 4

IN SEPTEMBER 2015, THE FOUNDATION'S BOARD OF DIRECTORS APPROVED A

CORPORATE ENTITY RESTRUCTURE, WHERE A NEW ENTITY ASU ENTERPRISE PARTNERS

(EP), WAS CREATED TO BE THE PARENT AND HOLDING COMPANY OF THE FOUNDATION

AND FOUR OTHER AFFILIATED ORGANIZATIONS DESCRIBED FURTHER BELOW. EP BEGAN

OPERATIONS ON JULY 1, 2016, AND IS THE SOLE MEMBER OF EACH OF THESE FIVE

Name of the organization ARIZONA STATE UNIVERSITY FOUNDATION FOR A NEW Employer identification number

AMERICAN UNIVERSITY 86-6051042

ENTITIES. EP IS AN ARIZONA NONPROFIT CORPORATION AND A 501(C)(3)
TAX-EXEMPT ORGANIZATION.

EFFECTIVE JULY 1, 2016 THE FOUNDATION ASSIGNED ITS INTEREST IN VARIOUS ASSETS AND LIABILITIES TO EP OR TO A SUBSIDIARY OF EP.

MEMBERS, POWER TO ELECT MEMBERS, AND GOVERNANCE DECISIONS

FORM 990, PART VI, SECTION A, LINES 6, 7A AND 7B

EP IS THE SOLE MEMBER OF ASUF AND HAS THE POWER TO ELECT OR APPOINT ONE

OR MORE MEMBERS OF THE GOVERNING BODY AS WELL AS HOLDS THE RIGHT FOR

GOVERNANCE DECISIONS.

FORM 990 REVIEW PROCESS

FORM 990, PART VI, SECTION B, LINE 11B

ASUF'S FORM 990, RETURN OF ORGANIZATION EXEMPT FROM INCOME TAX, IS

PREPARED BY AN OUTSIDE ACCOUNTING FIRM. THE DRAFT IS SUBMITTED TO ASUF'S

MANAGEMENT FOR REVIEW AND ACCURACY OF REPORTING. THE BOARD OF DIRECTORS

HAS DELEGATED REVIEW OF THE FORM 990 TO THE AUDIT COMMITTEE OF EP.

MANAGEMENT AND A REPRESENTATIVE OF THE OUTSIDE ACCOUNTING FIRM REVIEW THE

FORM 990 WITH THE AUDIT COMMITTEE. ONCE APPROVED AND ACCEPTED BY THE

AUDIT COMMITTEE, THE FORM 990 IS SIGNED BY THE CFO AND SUBMITTED

ELECTRONICALLY TO THE IRS AND THE BOARD OF DIRECTORS.

PROCESS FOR MONITORING AND ENFORCEMENT OF CONFLICT OF INTEREST POLICY

FORM 990, PART VI, SECTION B, LINE 12C

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Name of the organization ARIZONA STATE UNIVERSITY FOUNDATION FOR A NEW

AMERICAN UNIVERSITY

Employer identification number 86-6051042

UPON HIRE AND ON AN ANNUAL BASIS, OFFICERS, DIRECTORS, TRUSTEES, AND KEY EMPLOYEES ARE REQUIRED TO DISCLOSE ANY CONFLICTS OR POTENTIAL CONFLICTS RELATING TO THEIR INVOLVEMENT WITH ASUF. IN ADDITION, ANY TIME THE INDIVIDUALS REFERRED TO ABOVE BECOME AWARE OF A NEW CONFLICT, THEY ARE REQUIRED TO SUBMIT AN UPDATED CONFLICT OF INTEREST/COMMITMENT FORM TO THE CFO. ANY IDENTIFIED CONFLICTS WOULD BE REVIEWED BY THE BOARD CHAIR AND THE CEO TO DETERMINE ANY MITIGATION ACTIONS NEEDED.

PROCESS FOR ESTABLISHING COMPENSATION OF PRESIDENT/CEO AND KEY EMPLOYEES

FORM 990, PART VI, SECTION B, LINES 15A AND 15B

FOR ASUF, THE BOARD OF DIRECTORS APPROVES THE COMPENSATION PACKAGE FOR
THE PRESIDENT AND CEO BASED ON CURRENT MARKET COMPARISONS PROVIDED BY THE
FOUNDATION'S HUMAN RESOURCES DEPARTMENT (WHICH OBTAINS THIS INFORMATION
FROM AN INDEPENDENT COMPENSATION CONSULTANT), RESPONSIBILITIES OF THE
POSITION, GOALS OF THE FOUNDATION, AND NEGOTIATIONS WITH THE PRESIDENT
AND CEO. ALL OTHER COMPENSATION DECISIONS FOR KEY EMPLOYEES HAVE BEEN
DELEGATED FROM THE BOARD OF DIRECTORS TO THE PRESIDENT AND CEO, WHO
FOLLOWS A SIMILAR PROCESS AFOREMENTIONED.

DOCUMENTS MADE AVAILABLE TO THE PUBLIC

FORM 990, PART VI, SECTION C, LINE 19

THE FINANCIAL STATEMENTS FOR ASUF ARE AVAILABLE TO THE PUBLIC ON THE ORGANIZATION'S WEBSITE. THE ORGANIZATION'S GOVERNING DOCUMENTS AND CONFLICT OF INTEREST STATEMENT ARE NOT MADE AVAILABLE TO THE PUBLIC.

Name of the organization ARIZONA STATE UNIVERSITY FOUNDATION FOR A NEW Employer identification number

AMERICAN UNIVERSITY 86-6051042

ADDITIONAL INFORMATION REGARDING FUNDRAISING

FORM 990, PART VIII AND FORM 990, PART IX

IN ITS EFFORT TO SUPPORT ASU, ASUF PERFORMS A BROAD SCOPE OF SERVICES
THAT INCLUDE FUNDRAISING AND INVESTMENT MANAGEMENT SERVICES. ASUF'S
FUNDRAISING EXPENSES SUPPORT ACTIVITIES THAT GENERATE CONTRIBUTIONS THAT
GO DIRECTLY TO ENTITIES OTHER THAN ITSELF, SUCH AS ASU AND OTHER ASU
AFFILIATES; THUS, NOT ALL FUNDRAISING RESULTS GENERATED THROUGH ASUF'S
EFFORTS ARE REFLECTED IN THE CONTRIBUTION TOTALS ON ASUF'S FORM 990.

TAX-EXEMPT BOND LIABILITIES

FORM 990, PART X, LINE 20

THE ESTIMATED FAIR VALUE OF THE ORGANIZATION'S BONDS WERE APPROXIMATELY \$0 AT 2017 AND \$108.2 MILLION AT 2016. EFFECTIVE JULY 1, 2016 THE FOUNDATION ASSIGNED ITS INTEREST IN THE TAX-EXEMPT BONDS TO EP AND SUBSIDIARIES AS PART OF THE RESTRUCTURE.

OTHER CHANGES TO NET ASSETS

FORM 990, PART XI, LINE 9

RESTRUCTURE TRANSFER TO EP AND SUBS: \$(42,381,874)

CHANGE IN ASSETS DUE TO OTHER ENTITIES: \$(16,063,127)

CHANGE IN VALUE OF SPLIT-INTEREST AGREEMENTS: \$ 336,138

TAYLOR TRUST FBO ASUF ASSETS: \$ (1,312,763)

ASU ENTERPRISE PARTNERS: 661,349

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TOTAL \$(58,760,277)

Schedule O (Form 990 or 990-EZ) 2016

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Name of the organization	ARIZONA	STATE	UNIVERSITY	FOUNDATION	FOR	Α	NEW	Employer identification number
AMERICAN UNIVERS	SITY							86-6051042
								ATTACHMENT 1

FORM 990, PART III, LINE 4D - OTHER PROGRAM SERVICES

 DESCRIPTION
 GRANTS
 EXPENSES
 REVENUE

 EDUCATION, RESEARCH, PUBLIC SERVICE AND OTHER
 34,390,010.
 43,044,167.
 2,063,244.

 TOTALS
 34,390,010.
 43,044,167.
 2,063,244.

ATTACHMENT 2

# 990, PART VII- COMPENSATION OF THE FIVE HIGHEST PAID IND. CONTRACTORS

NAME AND ADDRESS	DESCRIPTION OF SERVICES	COMPENSATION
PERELLA WEINBERG PARTNERS 757 5TH AVENUE NEW YORK, NY 10153	INVESTMENT MGMT.	1,847,777.
BOSTON CONSULTING GROUP ONE BEACON STREET, 10TH FLOOR BOSTON, MA 02108	CONSULTING	1,070,000.
TRINITY WORKS PO BOX 12206 FT WORTH, TX 76110	CONSULTING	720,000.
SNAVELY ASSOCIATES LTD 112 W. FOSTER AVE SUITE 401 STATE COLLEGE, PA 16804	CNSLTING-FUNDRAISING	358,980.
IRELL AND MANELLA LLP 1800 AVENUE OF THE STARS, SUITE 900 LOS ANGELES, CA 90067	AZTE LEGAL ADVISORY	355,284.

#### SCHEDULE R (Form 990)

Department of the Treasury

Internal Revenue Service

# **Related Organizations and Unrelated Partnerships**

► Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37.

► Attach to Form 990.

► Information about Schedule R (Form 990) and its instructions is at www.irs.gov/form990.

OMB No. 1545-0047

2016

Open to Public Inspection

Name of the organization

ARIZONA STATE UNIVERSITY FOUNDATION FOR A NEW

Employer identification number 86-6051042

AMERICAN UNIVERSITY

Part I Identification of Disregarded Entities. Complete if the organization answered "Yes" on Form 990, Part IV, line 33.

(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Total income	(e) End-of-year assets	(f) Direct controlling entity
REAL ESTATE	AZ	337.	257.	ASUF
	Primary activity	Primary activity Legal domicile (state or foreign country)	Primary activity Legal domicile (state or foreign country) Total income	Primary activity  Legal domicile (state or foreign country)  Total income End-of-year assets

Part II Identification of Related Tax-Exempt Organizations. Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related tax-exempt organizations during the tax year.

(a) Name, address, and EIN of	f related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	(e) Public charity status (if section 501(c)(3))	(f) Direct controlling entity	Section 5	g) 512(b)(13) rolled ity?
							Yes	No
(1) TAYLOR TRUST FBO ASU FOUNDATION	86-6252445							
P.O. BOX 2260	TEMPE, AZ 85280	SUPPORT	AZ	501(C)(3)	12-I	ASUF	X	
(2) ASU RESEARCH ENTERPRISE	90-0868685							
P.O. BOX 2260	TEMPE, AZ 85280	SUPPORT	AZ	501(C)(3)	10	EP		X
(3) RESEARCH COLLABORATORY AT ASU	46-3815674							
P.O. BOX 2260	TEMPE, AZ 85280	SUPPORT	AZ	501(C)(3)	07	EP		X
(4) ASU ENTERPRISE PARTNERS	47-5599177							
P.O. BOX 2260	TEMPE, AZ 85280	HOLDING	AZ	501(C)(3)	05	N/A		Х
(5)								
(6)								
(7)		_						

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule R (Form 990) 2016

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Schedule R (Form 990) 2016

Part III Identification of Related Organizations Taxable as a Partnership Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a partnership during the tax year.

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Predominant income (related, unrelated, excluded from tax under sections 512-514)	(f) Share of total income	(g) Share of end-of- year assets	Disprop	h) portionate ations?	(i) Code V - UBI amount in box 20 of Schedule K-1 (Form 1065)	Gene man	eral or aging tner?	(k) Percentage ownership
		oounity)					Yes	No		Yes	No	
(1)												
(2)												
(3)												
(4)												
(5)												
(6)												
<u>(7)</u>												

Part IV Identification of Related Organizations Taxable as a Corporation or Trust. Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.

(a)  Name, address, and EIN of related organization	<b>(b)</b> Primary activity	(c) Legal domicile (state or foreign country)		(e) Type of entity (C corp, S corp, or trust)	(f) Share of total income	(g) Share of end-of-year assets	(h) Percentage ownership		tion )(13) olled
								Yes	No
(1) AZTE VENTURES, CO 27-0151042									
1475 N. SCOTTSDALE RD. STE. 200 SCOTTSDALE, AZ 85257	SOLAR ENERGY	AZ	N/A	C CORP					Х
(2) CHARITABLE REMAINDER TRUST (20)									
	CHARIT REM TR	AZ	N/A						Х
(3) RCASU HONG KONG, LLC									
RM 502-3 COMM. HOUSE 35 QUEEN'S RD. HONG KONG, HK	HOLDING CO.	HK	N/A	C CORP					Х
(4) TEOTIHUACAN HOLDINGS, LLC 81-1792379									
P.O. BOX 2260 TEMPE, AZ 85280	HOLDING CO.	AZ	N/A	C CORP					Х
(5) GLOBAL UNIVERSITY ASSOCIATE I, LLC 36-4831153									
P.O. BOX 2260 TEMPE, AZ 85280	EDUCATION	AZ	N/A	C CORP					Х
(6) GLOBAL UNIVERSITY ASSOCIATE II, LLC 36-4831242									
P.O. BOX 2260 TEMPE, AZ 85280	EDUCATION	AZ	N/A	C CORP					Х
(7) ARIZONA STATE UNIVERSITY FNDN MEXICO, AC									
P.O. BOX 2260 TEMPE, AZ 85280	EDUCATION	MX	N/A	C CORP					Х

JSA 6E1308 1.000 Schedule R (Form 990) 2016

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Schedule R (Form 990) 2016

Not	e: Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule.		Yes	No
1	During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?			
а	Receipt of (i) interest, (ii) annuities, (iii) royalties, or (iv) rent from a controlled entity	1a		Х
	Gift, grant, or capital contribution to related organization(s)	1b	Х	
С	Gift, grant, or capital contribution from related organization(s)	1c		Х
d	Loans or loan guarantees to or for related organization(s)	1d		Х
е	Loans or loan guarantees by related organization(s)	1e		Х
	, , , , , , , , , , , , , , , , , , , ,			
f	Dividends from related organization(s).	1f		Х
q	Sale of assets to related organization(s)	1g		Х
h	Purchase of assets from related organization(s)	1h		Х
i	Exchange of assets with related organization(s).		+	
i	Lease of facilities, equipment, or other assets to related organization(s)	1j		Х
•				
k	Lease of facilities, equipment, or other assets from related organization(s)	1k		Х
1	Performance of services or membership or fundraising solicitations for related organization(s)	11	+	
m	Performance of services or membership or fundraising solicitations by related organization(s).	1m	Х	
n	Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)			
	Sharing of paid employees with related organization(s)	10	_	
р	Reimbursement paid to related organization(s) for expenses	1p	Х	
a q	Reimbursement paid by related organization(s) for expenses	1 q	1	Х
•	, , , , , , , , , , , , , , , , , , , ,			
r	Other transfer of cash or property to related organization(s)	1r		Х
s	Other transfer of cash or property from related organization(s)	1s	+	
2	If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction three			
	(a)	(4)		

(a)  Name of related organization	<b>(b)</b> Transaction type (a-s)	<b>(c)</b> Amount involved	(d) Method of determining amount involved
<u>(1)</u>			
<u>(2)</u>			
<u>(3)</u>			
<u>(4)</u>			
<u>(5)</u>			
(6)			

JSA 6E1309 1.000 Schedule R (Form 990) 2016

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Schedule R (Form 990) 2016

# Part VI Unrelated Organizations Taxable as a Partnership. Complete if the organization answered "Yes" on Form 990, Part IV, line 37.

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

(b) (c) Primary activity Legal domicile (state or foreign country)		country) unrelated, excluded from tax under			(f) Share of total income	(g) Share of end-of-year assets	(h) Disproportionate allocations?		e Code V - UBI amount in box 20 of Schedule K-1 (Form 1065)	(j) General or managing partner?		(k) Percentage ownership
		sections 512-514)	Yes	No			Yes	No		Yes	No	
_												
_												
_												
_												
											_	
	Primary activity	Primary activity  Legal domicile (state or foreign country)  Legal domicile (state or foreign country)	country) unrelated, excluded	country) unrelated, excluded 501 from tax under organic	country) unrelated, excluded 501(c)(3) from tax under organizations?	country) unrelated, excluded 501(c)(3) from tax under organizations?	country) unrelated, excluded 501(c)(3) assets from tax under organizations?	country) unrelated, excluded 501(c)(3) assets organizations?	country) unrelated, excluded 501(c)(3) assets organizations?	country) unrelated, excluded 501(c)(3) assets of Schedule K-1 (Form 1065)	country) unrelated, excluded 501(c)(3) assets of Schedule K-1 part from tax under organizations?	country) unrelated, excluded 501(c)(3) assets of Schedule K-1 partner? from tax under organizations?

JSA 6E1310 1.000 Schedule R (Form 990) 2016

Schedule R (Form 990) 2016 Page 5

# Part VII Supplemental Information

Provide additional information for responses to questions on Schedule R. See instructions.

SCHEDULE R, PART IV, COLUMN C

THERE ARE 18 CHARITABLE TRUSTS WITH LEGAL DOMICILE IN ARIZONA AND 2

CHARITABLE TRUSTS WITH LEGAL DOMICILE IN NEVADA.